





# National Guide to Pay and Benefits in Community, Voluntary and Charitable Organisations 2022

A report by The Wheel Supported by The Community Foundation for Ireland





### **Table of Contents**

## **Contents**

| Foreword   | 5  |
|--|----|
| Executive Summary  | 7  |
| Introduction and Background  | g  |
| Report Methodology   | 10 |
| Changes to the 2022 survey   | 10 |
| Participant Profile  | 11 |
| Activity   | 11 |
| Area of Operation  | 11 |
| Number of Employees  | 12 |
| Type of Employment (full time and part time)   | 13 |
| Gender of Employees  | 13 |
| Trade Union Membership   | 14 |
| Organisational Income  | 14 |
| Source of Funding for 2021   |    |
| Boards of Management: Composition  | 15 |
| Notes on Interpretation  | 17 |
| Levels   | 17 |
| Annual Basic Pay   |    |
| Pension & Total Remuneration   |    |
| Notes on Interpreting Pay Data   | 19 |
| Summary Pay Data   | 20 |
| Detailed Pay Data  |    |
| Level 1: CEO – Detailed Pay Data   | 22 |
| Level 2: Deputy CEO – Detailed Pay Data  | 23 |
| Level 2: Head of Finance – Detailed Pay Data   | 24 |
| Level 2: Rates of Pay for Head of HR/Personnel – Detailed Pay Data   |    |
| Level 2: Rates of Pay for Head of Fundraising – Detailed Pay Data  | 26 |
| Level 2: Rates of Pay for Head of Advocacy – Detailed Pay Data   |    |
| Level 2: Head of Housing – Detailed Pay Data   |    |
| Level 2: Head of Service – Detailed Pay Data   |    |
| Level 2: Head of Operations/Development – Detailed Pay Data  |    |
| Level 3: Administration Manager – Detailed Pay Data  | 21 |
| Level 3: Project/Programme Manager – Detailed Pay Data<br>Level 3: Project/Programme Manager – Detailed Pay Data |    |
| Level 3: Finance Manager – Detailed Pay DataLevel 3: Finance Manager – Detailed Pay Data                         |    |
| bevel 3. Filialice Maliagel – Detalleu Fay Dala  | 33 |





| Level 3: Communications Manager – Detailed Pay Data                          | 34 |
|--|----|
| Level 3: Services/Centre Manager - Detailed Pay Data                         | 35 |
| Level 3: Business Development Manager - Detailed Pay Data                    | 36 |
| Level 3: Junior/Assistant Manager - Detailed Pay Data                        | 37 |
| Level 3: Team Leader/Senior or Lead Professional – Detailed Pay Data         | 38 |
| Level 4: Development Worker – Detailed Pay Data                              | 39 |
| Level 4: Fundraising Officer – Detailed Pay Data                             |    |
| Level 4: HR Executive/Officer – Detailed Pay Data                            |    |
| Rates of Pay for Project/Support Worker – Detailed View                      |    |
| Level 4: Programme Worker/Officer – Detailed Pay Data                        |    |
| Level 4: Social Worker – Detailed Pay Data                                   |    |
| Level 4: Childcare Worker – Detailed Pay Data                                |    |
| Level 4: Information Officer – Detailed Pay Data                             |    |
| Level 4: Administration Officer – Detailed Pay Data                          |    |
| Level 4: Family Support Worker – Detailed Pay Data                           |    |
| Level 4: Training Officer/Teacher – Detailed Pay Data                        |    |
| Level 4: Nurse – Detailed Pay Data   |    |
| Level 4: IT/Executive Officer - Detailed Pay Data                            | 49 |
| Level 4: Accountant - Detailed Pay Data                                      | 49 |
| Level 4: Finance Officer – Detailed Pay Data                                 | 50 |
| Level 4: Communications/Media Officer - Detailed Pay Data                    | 51 |
| Level 4: Research Officer – Detailed Pay Data                                | 52 |
| Level 4: Psychologist/Counsellor - Detailed Pay Data                         | 52 |
| Level 4: Youth Worker – Detailed Pay Data                                    | 53 |
| Level 5: Care Workers with FETAC L5/L6 – Detailed Pay Data                   | 53 |
| Level 5: Childcare/Youth Worker with FETAC L5/L6 - Detailed Pay Data         | 54 |
| Level 5: Senior Administrative Assistant/Senior Clerical - Detailed Pay Data | 55 |
| Level 5: Office Supervisor – Detailed Pay Data                               | 56 |
| Level 5: Senior Accounts Officer - Detailed Pay Data                         | 57 |
| Level 5: Senior Receptionist – Detailed Pay Data                             | 58 |
| Level 6: Junior Receptionist – Detailed Pay Data                             | 59 |
| Level 6: Junior Administrative Assistant/Junior Clerical – Detailed Pay Data |    |
| Level 6: Driver – Detailed Pay Data  | 61 |
| Level 6: Junior Accounts Officer – Detailed Pay Data                         | 61 |
| Level 6: General Operative – Detailed Pay Data                               | 62 |
| Level 6: Care Assistant – Detailed Pay Data                                  | 62 |
| Level 6: Cleaner/Housekeeper - Detailed Pay Data                             | 63 |
| Level 6: Catering Assistant – Detailed Pay Data                              |    |
| Level 6: Cook/Chef - Detailed Pay Data                                       | 65 |





## **Benefits and Conditions of Employment**

| Pension Schemes  |    |
|--|----|
| Contribution to pension scheme                                 | 66 |
| Overtime   | 67 |
| Paid Leave   | 68 |
| Basic Annual Leave:  | 68 |
| Additional Service Leave:                                      | 69 |
| Christmas/Easter Leave:  | 69 |
| Compassionate Paid Leave                                       |    |
| Sick Leave   |    |
| Formal or Discretionary Approach                               |    |
| Statutory Sick Pay Changes                                     |    |
| Health Insurance   |    |
| Does the organisation contribute to a Health Insurance Scheme? |    |
| Details of employer contribution to Health Insurance Scheme    |    |
| Educational Assistance   |    |
| Type of Educational Assistance                                 |    |
| Employer Contribution towards Cost of Fees                     |    |
| Study Leave Arrangements                                       |    |
| Time off to attend courses                                     |    |
| Commitment to organisation following completion of course      |    |
| Cost of Training   |    |
| Spend on Training  |    |
| Maternity and Paternity Leave                                  |    |
| Maternity Leave  |    |
| Paternity Leave  |    |
| Parent's Leave/Benefit   |    |
| Parental Leave   |    |
| Bonus Schemes  |    |
| Other Benefits   |    |
| Details of Non-Civil Service Mileage Rates                     |    |
| Other Benefits   |    |
| Employee Absence   |    |
| Formula to Calculate Employee Absence                          |    |
| Employee Turnover  |    |
| Cost of Benefits   |    |
| Measuring the Cost of Benefits                                 |    |
| Flexible Working Arrangements                                  |    |
| Pay Policy   |    |
| Increments   |    |
| Pay Increases  |    |
| Human Resource Management 2022                                 |    |
| Top Organisational Priorities 2022                             |    |
| 2022 Priorities by Level of Priority                           |    |
| Key Business Concerns  | 90 |
| Conclusion   | 92 |
| List of Participating Organisations                            | 02 |
| LIST OF FAIR LOPAULIS OF SAIRSAUOID                            |    |





## **Produced by**

The Wheel is Ireland's national association of charities, community groups and social enterprises.

As a representative voice, we provide leadership to the charity and community sector and we advocate on behalf of our growing community of members. As a supportive resource, we offer advice, training and other opportunities to people working or volunteering in the charity and community sector.

We launched the first edition of the National Guide to Pay and Benefits in the Community and Voluntary Sector in 2008 as part of our goal to provide valuable support and guidance to the sector.

Charities, community groups and social enterprises can access all of the benefits of membership of The Wheel at wheel.ie/membership. This includes free and discounted training; access to resources and advice on policy, HR, finance, governance, and more; invitations to member network events; and the chance to have your voice heard at a national level through campaigns and advocacy.

## **Funded by**

The Community Foundation for Ireland and its partners believe in equality for all in thriving communities. We work with individuals, families, corporates and other trusts and foundations as well as Government to translate giving in the moment to giving that is strategic, sustainable and impactful. We use our skills and knowledge developed over 22 years to help donors turn aspirations into effective investments.

The Community Foundation for Ireland has funded this research since 2015.

Find out more at community foundation.ie.





#### **Foreword**

We are delighted to present the fifth edition of the National Guide to Pay and Benefits in Community, Voluntary and Charitable Organisations. This guide provides a reference point for pay and benefits within the sector and is used as a benchmark by many — we hope you find it useful, too.

The world has seen huge changes since the last edition of this guide in 2019. These changes have in turn had massive impacts on our sector, which has weathered a pandemic and now, at the time of writing, is facing a period of great economic uncertainty. The information presented in this guide will assist with HR planning during a time of hugely increased decision-making complexity.

We are very grateful to Geraldine Anderson (Independent HR Researcher) for conducting the survey and research work on our behalf. She has provided us with another comprehensive report that we hope will help organisations across the sector create robust reward and recognition programmes.

Our sincere thanks go to all the organisations who took the time to complete the survey. Without this data, this project would not be possible. Your time and commitment have allowed us to produce a high-quality, valuable piece of research that will create a sector-wide benefit. We appreciate that it took a significant investment of effort to participate in the research, and trust that you will feel that your efforts were worthwhile.

Should you have any feedback on the report, please get in touch with Elizabeth Bolger at elizabeth@wheel.ie

Denise Charlton, CEO, The Community Foundation for Ireland

Deirdre Garvey, CEO, The Wheel





## **Executive Summary**

A total of 336 organisations, employing 15,782 staff members responded to the survey. The top five HR priorities identified by respondent organisations are identified below. These priorities provide insight into the key challenges facing organisations this year. Financial issues, managing costs and securing funding are the top three priorities for organisations, cited by almost nine out of ten of the respondent organisations.

## **Top 5 Priorities for 2022**



0% 10% 20% 30% 40% 50% 60% 70% 80% 90% 100%

Details around a number of metrics were collected. The average absence rate was 2.2% which amounts to just over 5 days per employee. Average turnover rates were 9.9%. Details of the calculations involved are within the relevant section of the report.

Table 1: Organisational metrics of organisations surveyed

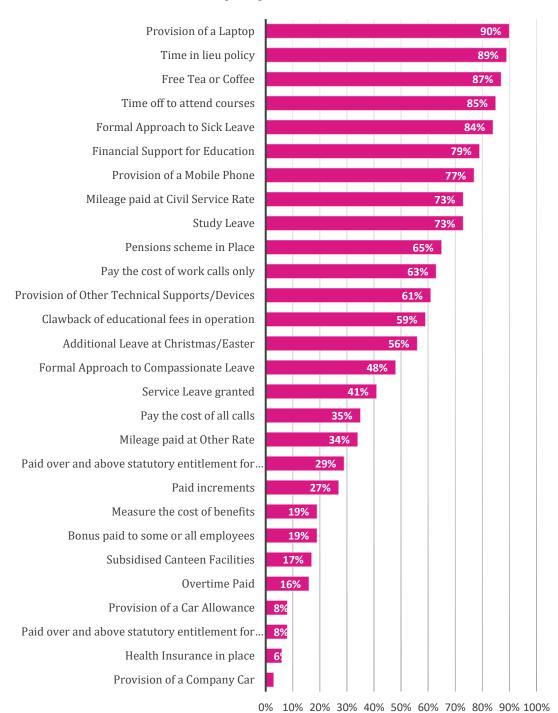
| Organisational Metrics              |                 |
|-------------------------------------|-----------------|
| Average number of Annual Leave Days | 23.3 days       |
| Average spend on Training           | 1.9% of payroll |
| Mileage Rate                        | 41c per mile    |
| Average Absence Rate                | 2.2%            |
| Average Employee Turnover Rate      | 9.9%            |

In relation to employee benefits this report contains full details of a broad range of available benefits, including support for education, pension schemes, sick pay, maternity leave, parental leave, parents leave, paternity leave, provision of laptops and mobile phones etc. The key metrics in relation to the available benefits is provided in the graph overleaf. Further, more detailed information is available on each benefit within the relevant section of the report.





## **Employee Benefits**







## Introduction and Background

Set against a background of economic complexity, our fifth survey of pay and benefits, conducted between July and September 2022, provides a detailed insight into the pay and benefits arrangements prevailing in the community, voluntary and charity sector. The survey additionally examines some key employment metrics, including absence and turnover rates and spend on training within the sector. The 2022 survey garnered responses from 336 organisations in the sector, employing over 17,000 employees.

One of the main priorities for HR departments this year is the management of costs. Given the impact of the cost-of-living crisis and in particular rising energy costs as a result of the Russian-Ukrainian conflict, it is unsurprising that organisations feel some pressure in this area. The increase in operation and labour costs in turn may begin to impact on business investment decisions. Increased rates of inflation may ultimately result in increased wage pressure for organisations. Additionally, a number of legislative changes will add more costs to business. Ibec, in its latest Economic Quarterly, have estimated that "the rollout of auto-enrollment, the living wage, statutory sick pay and other leave proposals already announced will add around 2.8% to the total wage bill in the economy in the coming years".<sup>1</sup>

The attraction and retention of key skills and talent to organisations is also a key priority for HR departments. Many respondents to this survey indicated that they have difficulty in retaining and attracting staff within the sector (a priority for 87% and 71% of respondents respectively). All types of business and all sectors will be under pressure, certainly in the immediate future, particularly as large numbers of vacancies exist post-pandemic. Employers struggle to fill vacancies in an increasingly tight labour market. Keeping existing skilled employees and recruiting new employees will therefore continue to be a major priority for HR departments in the coming year.

Not only are organisations dealing with the ongoing impact of COVID-19 and the changes necessitated by the pandemic restrictions, but, additionally, global concerns such as climate change are having increasingly immediate and local effects. The importance of managing businesses in a sustainable way, while reducing our effect on the environment, is critical both for organisations and for individuals. Additionally, organisations and sectors who have made progress in this area are likely to be more attractive to both employees and consumers, driving success. This is likely to become a differentiating factor for many organisations as employees choose to work with organisations that are more sustainable and environmentally conscious.

Brexit and issues relating to the UK economy will continue to have an effect on the Irish economy, in particular on operations dealing directly with Northern Ireland and the UK. This, in tandem with the other issues outlined above, will continue to drive changes in how organisations conduct their operations both over the short and longer term.

9

<sup>&</sup>lt;sup>1</sup> Quarterly Economic Outlook Q1 2022 - Ibec





## **Report Methodology**

The data contained in this report was collected via an online survey between June and September 2022. This is the first year that this survey has been conducted entirely online. The contents of the survey were widely piloted and discussed by a range of stakeholders including The Wheel, The Community Foundation for Ireland, Quality Matters and a number of respondent organisations. Feedback from these stakeholders was included to provide improvements and simplify the questionnaire for the respondent. The Wheel is most grateful to all of those stakeholders who provided such rich and constructive feedback in developing the survey questionnaire, and to the organisations that provided data to us.

#### Changes to the 2022 survey

This is the fifth edition of the National Survey on Pay and Conditions of Employment in the community, voluntary and charity sector. Previous surveys were conducted in 2008, 2015, 2017 and 2019. This year, following feedback from survey sponsors and key stakeholders, the following changes have been made:

- Pay section has been simplified to remove 'other' job titles. Respondents were asked to match their employees to the closest possible comparator on the form, rather than allowing a broad range of open answers.
- Middle and junior management have been merged into a single category (level 4) resulting in six levels of employee grade in the 2022 survey, compared with seven in previous years.
- Additional section on parents leave added to the questionnaire.
- A new section on HR developments was added to attempt to capture HR priorities for organisations operating within the sector.





## **Participant Profile**

A total of 336 organisations responded to the survey. These organisations employed a total of 15,782 employees (full time and part time). There were 1,493 people engaged in funded employment schemes. There were also approximately 40,413 volunteers working with the organisations that responded. In total there were over 57,688 people employed or volunteering in the respondent organisations.

#### **Activity**

Respondents were asked to identify their main areas of activity, even though a number of organisations operate across a variety of areas. The questionnaire included 10 categories of activity and an 'Other' option. Details are shown below in Table 2. For purposes of any further analysis, where less than 10 cases were identified for a particular sector, these were re-classified as 'Other'. An example of organisations classified as 'Other' are volunteering organisations.

Table 2: Sector breakdown of organisations surveyed

| Sector                       | Number | %     |
|------------------------------|--------|-------|
| Advocacy, Law & Politics     | 22     | 6     |
| Arts, Culture & Heritage     | 23     | 7     |
| Education & Training         | 37     | 11    |
| Environment                  | 11     | 3     |
| Health <sup>2</sup>          | 58     | 17    |
| Housing and Homelessness     | 19     | 6     |
| International Development    | 21     | 6     |
| Social Services <sup>3</sup> | 100    | 30    |
| Sports & Recreation          | 4      | 1     |
| Other                        | 41     | 13    |
| Total                        | 336    | (100) |

The most commonly identified areas of primary activity were Social Services (30%), Health (17%) and Education & Training (11%).

#### **Area of Operation**

A significant majority of organisations were operating in Ireland (96%), while 12% of organisations were operating in Northern Ireland, and 14% internationally. Please note - the percentages add up to more than 100% because a number of organisations operate in more than one jurisdiction. See Table 3, overleaf.

<sup>2</sup> Health includes general and specialist health service providers including drug and alcohol support services

<sup>&</sup>lt;sup>3</sup> Social services includes client facing community, youth and family information & support services, local development organisations and local employment services





Table 3: Area of operation

| Area of Operation   | No. of<br>Organisations | %  |
|---------------------|-------------------------|----|
| Republic of Ireland | 323                     | 96 |
| Northern Ireland    | 40                      | 12 |
| International       | 47                      | 14 |

#### **Number of Employees**

A total of 15,782 employees were employed by the organisations that participated in the survey. As illustrated in Table 4 below, around a third of organisations (36%) had fewer than ten employees, though over two-thirds of employees (72%) were employed in organisations with a hundred or more employees.

Table 4: Size breakdown of organisations surveyed

| Size of Organisation | No. of<br>Organisations | %    | Total No. of<br>Employees | %    |
|----------------------|-------------------------|------|---------------------------|------|
| 1 - 2 employees      | 24                      | 7%   | 39                        | -    |
| 3 - 5 employees      | 55                      | 16%  | 209                       | 1%   |
| 6 - 9 employees      | 43                      | 13%  | 291                       | 2%   |
| 10 - 19 employees    | 67                      | 20%  | 826                       | 6%   |
| 20 - 99 employees    | 91                      | 27%  | 3,071                     | 22%  |
| 100 + employees      | 37                      | 11%  | 11,346                    | 69%  |
| Not Stated           | 19                      | 6%   | -                         | -    |
| Total                | 336                     | 100% | 15,782                    | 100% |





## Type of Employment (full time and part time)

Table 5 shows the total number of full time and part time employees working in the participating organisations in each of the organisational size categories.

Table 5: Type of employment by size of organisation

| Size of           | Type of Employment      |      |                         |      | Type of Employment     |  |  |
|-------------------|-------------------------|------|-------------------------|------|------------------------|--|--|
| Organisation      | No. of<br>Full-<br>time | %    | No. of<br>Part-<br>time | %    | Total All<br>Employees |  |  |
| 1-2 employees     | 24                      | -    | 15                      | -    | 39                     |  |  |
| 3 - 5 employees   | 115                     | 1    | 94                      | 2    | 209                    |  |  |
| 6 - 9 employees   | 176                     | 2    | 115                     | 2    | 291                    |  |  |
| 10 - 19 employees | 517                     | 5    | 309                     | 5    | 826                    |  |  |
| 20 - 99 employees | 1,964                   | 20   | 1,107                   | 20   | 3,071                  |  |  |
| 100 + employees   | 7,322                   | 72   | 4024                    | 71   | 11,346                 |  |  |
| All               | 10,118                  | 100% | 5,664                   | 100% | 15,782                 |  |  |

### **Gender of Employees**

Table 6 indicates that three quarters (75%) employees in the survey were female and 25% were male. A small number of employees identified as non-binary. Women also accounted for just over eight out of ten (82%) of part-time workers.

Table 6: Gender by type of employment

| Type of<br>Employment |                          | Gender |                               |     |                                      |   |
|-----------------------|--------------------------|--------|-------------------------------|-----|--------------------------------------|---|
|                       | No. of Male<br>Employees | %      | No. of<br>Female<br>Employees | %   | Number of<br>Non-Binary<br>Employees | % |
| Full-time (10,118)    | 3,003                    | 30%    | 7,103                         | 70% | 12                                   | - |
| Part-time (5,664)     | 987                      | 18%    | 4,672                         | 82% | 5                                    | - |
| Total (15,782)        | 3,990                    | 25     | 11,775                        | 75  | 17                                   | - |





### **Trade Union Membership**

In two-thirds of respondent organisations (66%), none of the staff were unionised. In the majority of organisations with trade union membership in place, fewer than 50% of employees were members of a trade union. See table 7 for details.

Table 7: Trade union membership

| Membership of a Trade Union   | No. of<br>Organisations | %   |
|-------------------------------|-------------------------|-----|
| No                            | 223                     | 66  |
| Less than 50%                 | 60                      | 18  |
| Approximately 50%             | 7                       | 2   |
| Between 50% and 75%           | 4                       | 1   |
| Over 75%                      | 4                       | 1   |
| Percentage not provided/known | 29                      | 9   |
| Not stated                    | 9                       | 3   |
| Total                         | 336                     | 100 |

#### **Organisational Income**

One-third of organisations (33%) in the survey had an annual income of less than  $\leq$ 500,000 for 2021, while just over a third (36%) had  $\leq$ 1 million or more. This is shown below in table 8.

Table 8: Organisation income for 2021

| Annual Income             | No. of<br>Organisations | %    |
|---------------------------|-------------------------|------|
| <b>Less than €100,000</b> | 20                      | 6%   |
| €100,001 - 250,000        | 43                      | 13%  |
| €250,001 - 500,000        | 46                      | 14%  |
| €500,001 - 1,000,000      | 48                      | 14%  |
| €1,000,001 - 5,000,000    | 84                      | 25%  |
| €5,000,001 - 10,000,000   | 18                      | 5%   |
| More than €10,000,000     | 20                      | 6%   |
| Not stated                | 57                      | 17%  |
| Total                     | 336                     | 100% |





#### **Source of Funding for 2021**

An average breakdown of the funding received in 2021 by the organisations surveyed is shown in Table 9. For all organisations, the average funding from government was 58.5% with the second highest contribution coming from earned income at 20.2%. Organisations also noted donations/bequest funding of 14.9%.

Table 9: Overall funding by source (N = 264)

| Funding Source         | Average % of Funding |
|------------------------|----------------------|
| Government             | 58.5                 |
| Earned Income          | 20.2                 |
| Donations and bequests | 14.9                 |
| Deposit interest       | 0.1                  |
| Other                  | 6.2                  |
| Total                  | 100%                 |

Table 10: HSE funding breakdown

| Type of HSE Funding             | Number<br>of cases | % of Organisations in receipt of this HSE Funding |
|---------------------------------|--------------------|---|
| Section 38                      | 221                | 8%  |
| Section 39 - less than €250,000 | 223                | 22%   |
| Section 3- more than €250,000   | 217                | 20%   |

#### **Boards of Management: Composition**

In terms of the composition of Boards of Management among the organisations surveyed, the majority of organisations (83%) had between six and nineteen members, with 49% of organisations reporting that they had between six and nine board members. This is shown in Table 11.

Table 11: Number of board members

| Number of Board Members | No. of Organisations | %    |
|-------------------------|----------------------|------|
| 2 - 5 members           | 39                   | 12%  |
| 6 - 9 members           | 173                  | 51%  |
| 10 - 19 members         | 97                   | 29%  |
| 20 or more              | 6                    | 2%   |
| Not stated              | 21                   | 6%   |
| Total                   | 336                  | 100% |





In terms of the gender composition of boards, almost half (44%) of all organisations had fewer than 50% female board members and half (49%) had 50% or more female board members as illustrated in table 12.

Table 12: Gender composition of boards

| Female Board members    | Number of Organisations | %   |
|-------------------------|-------------------------|-----|
| No female board members | 6                       | 2%  |
| Fewer than 25%          | 30                      | 9%  |
| 25%-49%                 | 110                     | 33% |
| 50%                     | 43                      | 13% |
| 51-69%                  | 73                      | 22% |
| 70-99%                  | 42                      | 12% |
| 100%                    | 9                       | 2%  |
| Not Stated              | 23                      | 7%  |
| Total                   | 336                     | 100 |





## **Notes on Interpretation**

#### Levels

Six levels of seniority were explored within the survey, and these are referenced throughout the pay section. The levels investigated were as follows:

**Level 1 Chief Executive:** the most senior paid position in an organisation, who might also have a title such as Director or General Manager. This person has overall responsibility for the organisation and for the implementation of the organisation's operational strategy and reports directly to the Board.

**Level 2 Head of Function / Senior Manager:** a staff member at this level has overall responsibility for a functional or regional area or for a particular activity. Their area of activity has an organisational wide impact. This role often has overall responsibility for policy development. Examples of titles included in this level are Deputy CEO, Head of Finance and Senior Manager.

**Level 3 Manager:** staff at this level manage a small department or have a specialist function. They have an excellent understanding of own area and how that area interacts with other areas of the organisation's work. They report to a Head of Function, to a Director or to the Chief Executive in a smaller organisation. Examples of titles included in this level are Administration Manager and Communications Manager.

**Level 4 Specialist/Professional Staff:** a staff member at this level delivers a specialist functional role and reports to a Head of Function, a Senior or Middle Manager (depending on the size of the organisation). They may have responsibility for a small number of employees. Examples of titles included in this level are Project Worker, Counsellor, Development Officer, and Information Officer.

**Level 5 Semi-Professional & Administration Level:** apart from two semi-professional grades (where the employee has FETAC L5/6) this is a promotional grade for Administration workers. Promotion to this grade is generally based on seniority in terms of service and/or performance. Examples of titles included in this level are Office Supervisor and Senior Accounts Officer.

**Level 6 Entry Level:** this includes administration staff, maintenance staff, care workers, and catering staff, at entry level.





#### **Annual Basic Pay**

For each job type in the survey, information was requested on Annual Basic Pay @ 15<sup>th</sup> June 2022 and, where a salary scale existed for a particular job, the *Minimum* and *Maximum Salary Points* of that scale.

The following data is shown for *Annual Basic Pay*:

- *Number of Cases*: The number of organisations providing data for the particular job type shown
- *Average:* The sum of Annual Basic Pay rates (for a particular job or level) divided by the number of cases
- Lower Quartile: 25% of Annual Basic Pay rates are lower than this rate and 75% are higher
- *Upper Quartile:* 25% of Annual Basic Pay rates are higher than this and 75% are lower. Some 50% of pay rates fall between the lower and upper quartile.

Where a *salary scale* existed, the following information was also shown:

- *Number of Cases:* The number of organisations providing data for the particular job type shown
- *Average Minimum Salary Point:* The sum of all of the minimum salary points (for a particular job or level) divided by the number of cases
- Average Maximum Salary Point: The sum of all of the maximum salary points (for a particular job or level) divided by the number of cases.

#### **Pension & Total Remuneration**

For Level 1 (Head of Organisation) and Level 2 (Head of Function/Senior Manager) only, respondents were also asked to provide details of i) the Employer Pension Contribution (if applicable) and ii) the Total Cash Value of the Remuneration Package, which included the Annual Basic Pay + the Employer Pension Contribution + any other cash payment (as applicable - such as the value of the employer contribution to any health insurance scheme in the current year; the annual car allowance for the current year or the cost to the organisation of a company car for the current year; any Christmas or other bonus paid at year end 2016, etc.). Where more than 10 cases of Pension and Total Remuneration were reported, the following data is shown for *Pension*:

- *Number of Cases*: The number of organisations providing data on Employer Pension Contributions for the particular job type shown
- *Average:* The sum of all of the Employer Pension Contributions (for a particular job or level) divided by the number of cases.

For *Total Remuneration*, the following information is shown:

- *Average:* The sum of all of the total remuneration data (for a particular job or level) divided by the number of cases
- Lower Quartile: 25% of Total Remuneration packages are lower than this rate and 75% are higher
- *Upper Quartile:* 25% of Total Remuneration packages are higher than this and 75% are lower. Some 50% of pay rates fall.





#### **Notes on Interpreting Pay Data**

- **Full-Time Pay:** All rates of pay shown in the report are for full-time hours. For comparison purposes, all rates of pay have been converted to full-time rates (i.e. where a part-time rate of pay was given, this rate was adjusted to reflect full-time hours). The full-time hours used to calculate the full-time rate was 35 hours (the most common occurring number of hours worked by employees in the survey). If it was made clear that an employee only worked for a portion of a year, the rate was converted to that of a full year.
- **Time Period:** Information on rates of pay was provided as of June 15<sup>th</sup> 2022.
- **Excluded Data:** Where a rate of pay was shown that was below the minimum wage (when converted to an hourly rate), the data was not included in the analysis. In the rare case that this happened, it was obvious that the rate shown was for someone who only worked for a certain number of weeks in the year. It was not therefore appropriate to use the rate shown for the full year because in many cases payment for short-term contract does not necessarily reflect the standard rate of pay for that role for a full-time worker.
- **Community Employment:** Rates of pay for employees on Community Employment Schemes were also not included in the report.
- **Calculating Annual Basic Pay:** Where no *Annual Basic Pay* was provided, but the *Minimum* and *Maximum Salary Points* were provided, the mid-point of the salary scale was calculated and used as the *Annual Basic Pay rate*, for the purposes of the analysis.
- **Number of Cases:** No pay data is shown where there is only one case for a particular breakdown. Upper and Lower Quartile rates of pay are not shown where there are less than four cases.
- **Missing Data:** For the first section on pay, the data is analysed by size (i.e. number of employees), sector type, and organisational income level. The number of cases in each section breakdown (i.e. by size, sector and income) may not always equal the total number of cases. The reason for this is that a small number of organisations did not provide details as to their size, sector and income.
- **More Than One Possible Scale or Condition:** Where new pay scales or conditions of employment were recently introduced for new entrants, respondents were asked to include the most recent information in the survey.
- **Multiple Pay Rates for One Role:** Where respondents had more than one employee for a particular job title, they were asked to enter the *average* actual rate of pay under the Annual Rate of Pay heading.

There are a small number of job titles within the following tables, where the average rates for this year are lower than those in the 2019 survey. These rates have been marked with an asterisk (\*) in the summary pay tables overleaf. While this is unusual, rates can often be higher or lower in subsequent years because of the changing composition of the participant profile, and/or due to the size or demographic of the organisations that provide information in a particular year.





# **Summary Pay Data**

|  | ANN             | UAL BASIC<br>2 | PAY @ 15<br>022            | th June                | WHEF                   | RE A PAY SC.                             | ALE EXISTS                              |
|--|-----------------|----------------|----------------------------|------------------------|------------------------|--|---|
| Job Title: All Jobs                        | No. of<br>Cases | Average<br>€   | Lower<br>Quartil<br>e<br>€ | Upper<br>Quartile<br>€ | No.<br>of<br>Case<br>s | Average<br>Minimu<br>m Salary<br>Point € | Average<br>Maximum<br>Salary<br>Point € |
| LEVEL 1: Head of Organisation              | n/Chief E       | executive      |                            |                        |                        |  |   |
| Chief Executive (CEO)                      | 260             | 74,331         | 54,925                     | 90,000                 | 83                     | 69,884                                   | 86264                                   |
| <b>LEVEL 2: Head of Function/S</b>         | enior Mar       | nager          |                            |                        |                        |  |   |
| Deputy CEO                                 | 50              | 62,694         | 44,537                     | 80,000                 | 18                     | 58,188                                   | 72,205                                  |
| Head of Finance                            | 103             | 68,064         | 50313                      | 82174                  | 43                     | 61,964                                   | 77,691                                  |
| Head of HR/Personnel                       | 46              | 65,320*        | 54,603                     | 80,500                 | 23                     | 60,887                                   | 77,158                                  |
| Head of Fundraising                        | 58              | 69,449         | 60,000                     | 80,000                 | 19                     | 66,320                                   | 81,442                                  |
| Head of Advocacy                           | 41              | 66,777         | 54,958                     | 78,260                 | 20                     | 60,166                                   | 75,041                                  |
| Head of Housing                            | 13              | 67,340         | 60,682                     | 76,000                 | 9                      | 59,136                                   | 77,230                                  |
| Head of Services                           | 76              | 65,771         | 51,438                     | 76,298                 | 32                     | 65,133                                   | 79,651                                  |
| Head of Operations                         | 87              | 59640*         | 44,998                     | 72,885                 | 29                     | 59,274                                   | 74,050                                  |
| LEVEL 3: Middle Manager                    |                 |                |                            |                        |                        |  |   |
| Administration Manager/<br>Administrator   | 63              | 42,454         | 33,268                     | 49,014                 | 27                     | 38,273                                   | 50,965                                  |
| Business Development<br>Manager            | 29              | 53,089         | 44,340                     | 61,711                 | 41                     | 51,587                                   | 68,666                                  |
| Communications Manager                     | 63              | 51,788*        | 42933                      | 57,120                 | 27                     | 46,747                                   | 64,002                                  |
| Finance Manager                            | 63              | 51,788*        | 42,933                     | 57,120                 | 31                     | 50,040                                   | 65,419                                  |
| Project/Programme<br>Manager/Coordinator   | 103             | 50,681*        | 40,000                     | 58,682                 | 46                     | 45,616                                   | 58,918                                  |
| Services/Centre Manager                    | 58              | 48,864         | 38,102                     | 58,491                 | 26                     | 47,858                                   | 60,260                                  |
| Junior/Assistant Manager                   | 34              | 39225          | 31,901                     | 45,125                 | 15                     | 40,079                                   | 51,908                                  |
| Team Leader/Senior or<br>Lead Professional | 90              | 50,651         | 40,000                     | 55,075                 | 45                     | 45,945                                   | 59,303                                  |
| LEVEL 4: Specialist/Profession             | nal Staff       |                |                            |                        |                        |  |   |
| Accountant                                 | 70              | 42,787*        | 33,089                     | 45,500                 | 12                     | 48,092                                   | 62,085                                  |
| Administration Officer                     | 76              | 34,371         | 27,658                     | 38,439                 | 32                     | 28,990                                   | 54,008                                  |
| Childcare Worker                           | 20              | 34,349         | 26,374                     | 40,087                 | 10                     | 27,146                                   | 38,910                                  |
| Communication/Media<br>Officer             | 62              | 39,286         | 31,430                     | 45,256                 | 24                     | 36,806                                   | 49,205                                  |
| Development Worker/<br>Officer             | 62              | 40,475         | 34,075                     | 47,011                 | 35                     | 36,366                                   | 48,381                                  |
| Family Support Worker/<br>Support Worker   | 27              | 38,957         | 34,649                     | 41,048                 | 15                     | 32,700                                   | 43,837                                  |
| Finance Officer                            | 70              | 42,787         | 33,089                     | 45,500                 | 31                     | 33,667                                   | 46,000                                  |
| Fundraising Officer                        | 48              | 42,613         | 32,000                     | 48,470                 | 21                     | 41,997                                   | 52,868                                  |
| HR Executive/Officer                       | 32              | 43,716         | 36,375                     | 48,345                 | 21                     | 40,120                                   | 52,434                                  |





|  | ANNU            | AL BASIC P.  | AY @ 15th J            | une 2022               | WHE             | RE A PAY SCA                            | ALE EXISTS                             |
|--|-----------------|--------------|------------------------|------------------------|-----------------|---|--|
| Job Title: All Jobs                                | No. of<br>Cases | Average<br>€ | Lower<br>Quartile<br>€ | Upper<br>Quartile<br>€ | No. of<br>Cases | Average<br>Minimum<br>Salary<br>Point € | Average<br>Maximum<br>Salary<br>Point€ |
| <b>LEVEL 4: Specialist/Professi</b>                | ional Staf      | ff (cont'd)  |                        |                        |                 |   |  |
| Information Officer                                | 26              | 38,521       | 30,000                 | 46,229                 | 13              | 35,524                                  | 47,359                                 |
| IT Executive/Officer                               | 29              | 45,171       | 39,380                 | 48,281                 | 12              | 40,813                                  | 53,410                                 |
| Nurse  | 15              | 51,620       | 40,560                 | 60,792                 | 12              | 38,681                                  | 50,156                                 |
| Programme Worker/<br>Officer                       | 55              | 44,419       | 32,000                 | 47,278                 | 26              | 35,418                                  | 45,961                                 |
| Project/Support Worker                             | 72              | 39,572       | 33,171                 | 44,894                 | 27              | 33,732                                  | 46,518                                 |
| Psychologist/Counsellor                            | 27              | 63,473       | 42,807                 | 75,000                 | 14              | 48,260                                  | 65,821                                 |
| Research Officer                                   | 28              | 39,721       | 34,000                 | 45,000                 | 10              | 35,493                                  | 50,538                                 |
| Social Worker                                      | 15              | 52,947       | 46,053                 | 56,000                 | 13              | 45,266                                  | 60,118                                 |
| Training Officer/ Teacher                          | 20              | 41,813       | 34,276                 | 47,660                 | 8               | 36,470                                  | 50,783                                 |
| Youth Worker                                       | 16              | 38,305       | 31,681                 | 40,253                 | 9               | 34,796                                  | 49,429                                 |
| <b>LEVEL 5: Semi Professional &amp;</b>            | Adminis         | stration Sta | ff                     |                        |                 |   |  |
| Care Workers (Fetac<br>L5/6)                       | 28              | 32,690       | 25,975                 | 37,561                 | 13              | 27,678                                  | 37,239                                 |
| Childcare/Youth Worker<br>(Fetac L5/6)             | 17              | 28,402       | 24,492                 | 33,167                 | 7               | 27,109                                  | 35,918                                 |
| Office Supervisor                                  | 24              | 35,507       | 29,352                 | 43,058                 | 7               | 34,924                                  | 45,255                                 |
| Senior Accounts Officer                            | 25              | 41,461       | 35,422                 | 48,500                 | 13              | 35,175                                  | 45,844                                 |
| Senior Administrative<br>Assistant/Senior Clerical | 60              | 35,526       | 28,981                 | 40,806                 | 29              | 30,155                                  | 42,794                                 |
| Senior Receptionist                                | 37              | 34,059       | 27,806                 | 36,231                 | 16              | 29,890                                  | 40,795                                 |
| <b>LEVEL 6: Entry Level Staff</b>                  |                 |              |                        |                        |                 |   |  |
| Care Assistant                                     | 16              | 30,107       | 23,020                 | 34,164                 | 8               | 25,786                                  | 34,137                                 |
| Catering Assistant                                 | 19              | 26,110       | 21,000                 | 27,628                 | 6               | 24,735                                  | 29,546                                 |
| Cleaner/Housekeeper                                | 42              | 26,316       | 21,758                 | 31,044                 | 12              | 24,226                                  | 28,986                                 |
| Cook/Chef  | 27              | 30,394       | 22,568                 | 36,153                 | 11              | 28,159                                  | 36,754                                 |
| Driver   | 19              | 27,045       | 21,513                 | 31,321                 | 5               | 27,271                                  | 34,439                                 |
| General Operative                                  | 36              | 26,311       | 22,048                 | 29,851                 | 7               | 22,588                                  | 32,644                                 |
| Junior Accounts Officer                            | 19              | 32,196       | 28,000                 | 36,255                 | 10              | 27,919                                  | 40,416                                 |
| Jnr Administrative<br>Assistant /Junior Clerical   | 39              | 29,743       | 26,475                 | 32,549                 | 22              | 25,920                                  | 36,478                                 |
| Junior Receptionist                                | 26              | 29,699       | 22,248                 | 34,230                 | 9               | 27,115                                  | 36,386                                 |





# Level 1: CEO – Detailed Pay Data

|                            |       |        |         | A      | ctual Rate @ | 15th June | 2022    | Pe     | nsion   |        | Total Rem | uneration |         |
|----------------------------|-------|--------|---------|--------|--------------|-----------|---------|--------|---------|--------|-----------|-----------|---------|
| Breakdown                  | No of | Minim  | Maximu  | No. of | Average      | Lower     | Upper   | No. of | Average | No. of | Average   | Lower     | Upper   |
| DV OD CANICATION CITE      | cases | um     | m       | cases  |              | Qtile     | Qtile   | Cases  |         | cases  |           | Qtile     | Qtile   |
| BY ORGANISATION SIZE       | 1 4   | 20.247 | 47.002  | 1.1    | 42.404       | 20.000    | 45.000  | 0      | 2.005   | 4.4    | 44.602    | 20.000    | 46.540  |
| 1 - 2 employees            | 4     | 38,347 | 47,882  | 14     | 43,404       | 38,000    | 45,000  | 8      | 2,095   | 14     | 44,602    | 38,000    | 46,540  |
| 3 – 5 employees            | 6     | 51,357 | 61,172  | 41     | 55,367       | 48,672    | 60,227  | 33     | 2,243   | 41     | 57,172    | 49,105    | 63,000  |
| 6 – 9 employees            | 13    | 57,941 | 69,706  | 33     | 62,223       | 52,000    | 69,960  | 26     | 2,803   | 33     | 64,582    | 53,100    | 76,956  |
| 10 - 19 employees          | 13    | 55,536 | 75,768  | 56     | 71,353       | 55,382    | 83,616  | 45     | 4,280   | 56     | 74,792    | 57,500    | 89,852  |
| 20 - 99 employees          | 32    | 79,468 | 97,118  | 79     | 85,169       | 65,587    | 99,500  | 68     | 5,796   | 79     | 90,157    | 70,178    | 108,455 |
| 100 or more employees      | 13    | 89,042 | 108,642 | 32     | 102,264      | 83,538    | 121,800 | 26     | 8,236   | 32     | 108,753   | 87,714    | 128,318 |
| BY ACTIVITY                |       |        |         |        |              |           |         |        |         |        |           |           |         |
| Advocacy, law and politics | 6     | 69,201 | 87,942  | 20     | 82,656       | 60,000    | 99,734  | 17     | 4,877   | 20     | 86,801    | 60,000    | 107,697 |
| Arts, Culture and heritage | 4     | 78,963 | 90,637  | 17     | 63,864       | 43,240    | 75,229  | 14     | 4,057   | 17     | 67,205    | 45,000    | 79,742  |
| Education                  | 15    | 58,481 | 77,866  | 33     | 64,392       | 48,000    | 75,000  | 26     | 3,786   | 33     | 67,375    | 49,714    | 78,750  |
| Environment                | 2     | 50,375 | 65,915  | 8      | 62,581       | 57,699    | 70,094  | 7      | 2,391   | 8      | 64,674    | 58,250    | 73,598  |
| Health                     | 10    | 96,414 | 115,521 | 43     | 87,075       | 60,000    | 108,000 | 33     | 5,720   | 43     | 91,467    | 62,456    | 114,873 |
| Housing/Homelessness       | 6     | 77,815 | 99,545  | 17     | 93,708       | 75,580    | 97,850  | 15     | 6,834   | 17     | 99,327    | 79,359    | 107,635 |
| International development  | 3     | 73,333 | 87,833  | 17     | 78,316       | 60,000    | 90,000  | 15     | 6,030   | 17     | 83,636    | 65,400    | 92,225  |
| Other                      | 9     | 50,535 | 62,400  | 32     | 63,263       | 46,553    | 77,500  | 24     | 3,054   | 32     | 65,709    | 46,553    | 81,075  |
| Social Services            | 27    | 72,093 | 87,123  | 70     | 72,222       | 52,000    | 90,000  | 57     | 4,576   | 70     | 75,948    | 54,132    | 94,782  |
| Sports and recreation      | 1     |        |         | 3      | 70,996       |           |         | 3      | 4,966   | 3      | 75,962    |           |         |
| BY INCOME                  |       |        |         |        |              |           |         |        |         |        |           |           |         |
| Less than 100, 000         | 0     | •      | •       | 8      | 46,481       | 39,994    | 53,500  | 5      | 240     | 8      | 46,631    | 40,594    | 53,500  |
| 100,001 - 250,000          | 8     | 40,523 | 48,194  | 34     | 46,181       | 38,000    | 51,635  | 25     | 1,281   | 34     | 47,123    | 38,000    | 53,700  |
| 250,001 - 500,000          | 12    | 51,372 | 69,653  | 38     | 58,615       | 51,787    | 65,625  | 29     | 2,894   | 38     | 60,955    | 53,000    | 70,875  |
| 500,001 - 1,000,000        | 16    | 61,641 | 74,741  | 44     | 66,302       | 57,949    | 78,424  | 33     | 3,357   | 44     | 68,820    | 60,094    | 78,983  |
| 1,000,001 - 5,000,000      | 24    | 80,438 | 99,969  | 79     | 86,385       | 70,970    | 97,850  | 70     | 5,972   | 79     | 91,677    | 71,400    | 106,000 |
| 5,000,001 - 10,000,000     | 4     | 90,249 | 108,525 | 15     | 95,051       | 83,732    | 108,333 | 12     | 7,094   | 15     | 100,699   | 90,300    | 117,799 |
| Over 10,000,000            | 8     | 85,202 | 104,730 | 19     | 108,590      | 85,000    | 132,000 | 18     | 9,072   | 19     | 116,842   | 89,250    | 145,200 |
| All Organisations          | 83    | 69,884 | 86,264  | 260    | 74,331       | 54,950    | 90,000  | 211    | 4,671   | 260    | 78,114    | 55,370    | 95,386  |





# Level 2: Deputy CEO – Detailed Pay Data

|                            |       |        |         | A      | ctual Rate @ | 15th June | 2022    | Pe     | nsion   |        | Total Rem | uneration |         |
|----------------------------|-------|--------|---------|--------|--------------|-----------|---------|--------|---------|--------|-----------|-----------|---------|
| Breakdown                  | No of | Minim  | Maximu  | No. of | Average      | Lower     | Upper   | No. of | Average | No. of | Average   | Lower     | Upper   |
| BY ORGANISATION SIZE       | cases | um     | m       | cases  |              | Qtile     | Qtile   | Cases  |         | cases  |           | Qtile     | Qtile   |
| 1 - 2 employees            | 0     |        |         | 2      | 39,850       |           |         | 1      |         | 2      | 40,600    |           |         |
| 3 – 5 employees            | 0     | •      | •       | 1      |              |           |         | 1      |         | 1      |           |           |         |
| 6 - 9 employees            | 2     | 43,765 | 55,756  | 6      | 55,327       | 45,000    | 60,512  | 2      | 4,546   | 6      | 56,843    | 45,000    | 62,417  |
| 10 - 19 employees          | 4     | 40,025 | 47,831  | 13     | 50,220       | 36,504    | 56,717  | 5      | 3,231   | 13     | 51,462    | 36,504    | 60,120  |
| 20 - 99 employees          | 7     | 51,754 | 66,402  | 19     | 65,953       | 52,000    | 81,296  | 11     | 5,444   | 19     | 69,105    | 52,000    | 85,767  |
| 100 or more employees      | 5     | 87,496 | 106,410 | 9      | 86,005       | 73,441    | 102,225 | 5      | 7,891   | 9      | 90,389    | 76,880    | 116,537 |
| BY ACTIVITY                |       | ,      | ,       |        |              | ,         |         |        | ,       |        |           | ,         | ,       |
| Advocacy, law and politics | 1     | •      | •       | 4      | 74,761       | •         |         | 3      | 3,705   | 4      | 77,539    | •         |         |
| Arts, Culture and heritage | 1     |        |         | 7      | 55,011       | 50,000    | 56,875  | 5      | 3,404   | 7      | 57,442    | 51,500    | 62,417  |
| Education                  | 5     | 44,812 | 59,956  | 8      | 51,055       | 33,102    | 70,256  | 3      | 4,295   | 8      | 52,665    | 33,102    | 72,256  |
| Environment                | 1     | •      |         | 2      | 35,250       |           |         | 0      | •       | 2      | 35,250    |           |         |
| Health                     | 4     | 78,139 | 92,315  | 7      | 79,898       | 70,000    | 84,000  | 3      | 5,892   | 7      | 82,424    | 70,000    | 88,200  |
| Housing/Homelessness       | 0     |        |         | 1      |              |           |         | 1      |         | 1      |           |           |         |
| International development  | 0     |        |         | 2      | 86,609       |           |         | 2      | 8,931   | 2      | 95,539    |           |         |
| Other                      | 1     |        |         | 5      | 54,232       | 45,000    | 53,000  | 2      | 3,501   | 5      | 55,632    | 45,000    | 55,446  |
| Social Services            | 5     | 65,253 | 81,198  | 14     | 61,051       | 45,000    | 78,242  | 6      | 5,291   | 14     | 63,319    | 45,000    | 82,154  |
| Sports and recreation      | 1     |        |         | 4      | 74,761       |           |         | 3      | 3,705   | 4      | 77,539    |           |         |
| BY INCOME                  |       |        |         |        |              |           |         |        |         |        |           |           |         |
| Less than 100, 000         | 0     | •      |         | 2      | 39,850       | •         |         | 1      |         | 2      | 40,600    | •         |         |
| 100,001 - 250,000          | 3     | 31,000 | 39,667  | 9      | 40,739       | 36,504    | 44,670  | 2      | 3,846   | 9      | 41,593    | 36,504    | 45,000  |
| 250,001 - 500,000          | 5     | 42,726 | 50,567  | 12     | 48,979       | 35,300    | 57,749  | 3      | 3,030   | 12     | 49,736    | 35,300    | 57,749  |
| 500,001 - 1,000,000        | 4     | 56,693 | 75,037  | 15     | 67,553       | 53,023    | 80,000  | 9      | 4,185   | 15     | 70,064    | 55,446    | 84,000  |
| 1,000,001 - 5,000,000      | 1     |        |         | 4      | 79,528       |           |         | 4      | 4,976   | 4      | 84,504    |           |         |
| 5,000,001 - 10,000,000     | 1     | •      |         | 3      | 88,156       | •         |         | 3      | 7,475   | 3      | 95,630    | •         |         |
| Over 10,000,000            | 0     | •      |         | 2      | 39,850       | •         |         | 1      | •       | 2      | 40,600    | •         |         |
| All Organisations          | 18    | 58,188 | 72,206  | 50     | 62,694       | 44,670    | 80,000  | 25     | 5,129   | 50     | 65,258    | 45,000    | 83,719  |





# Level 2: Head of Finance – Detailed Pay Data

|                            |       |        |        | A      | ctual Rate @ | 15th June | 2022   | Pe     | nsion   |        | Total Rem | uneration |         |
|----------------------------|-------|--------|--------|--------|--------------|-----------|--------|--------|---------|--------|-----------|-----------|---------|
| Breakdown                  | No of | Minim  | Maximu | No. of | Average      | Lower     | Upper  | No. of | Average | No. of | Average   | Lower     | Upper   |
| DV OD CANICATION CITE      | cases | um     | m      | cases  |              | Qtile     | Qtile  | Cases  |         | cases  |           | Qtile     | Qtile   |
| BY ORGANISATION SIZE       |       |        |        | 2      | 26 244       |           |        | 2      | 2.511   | 2      | 27.052    |           |         |
| 3 - 5 employees            | 0     | •      | •      | 3      | 36,211       | •         | •      | 2      | 2,511   | 3      | 37,052    | •         | •       |
| 6 - 9 employees            | 0     |        |        | 2      | 74,055       |           |        | 2      | 2,579   | 2      | 76,634    |           | ·       |
| 10 – 19 employees          | 7     | 54,905 | 67,689 | 22     | 55,544       | 42,886    | 70,000 | 13     | 3,097   | 22     | 57,374    | 45,363    | 73,500  |
| 20 - 99 employees          | 21    | 59,315 | 75,547 | 48     | 70,410       | 52,957    | 82,368 | 28     | 5,479   | 48     | 73,606    | 52,957    | 88,273  |
| 100 or more employees      | 14    | 68,947 | 85,395 | 26     | 76,628       | 68,750    | 89,058 | 19     | 5,473   | 26     | 80,627    | 72,187    | 90,799  |
| BY ACTIVITY                | T     | I      |        |        |              | T         |        |        | ı       | 1      |           | 1         |         |
| Advocacy, law and politics | 4     | 54,586 | 71,298 | 7      | 66,620       | 55,539    | 80,000 | 5      | 4,913   | 7      | 70,129    | 57,750    | 84,800  |
| Arts, Culture and heritage | 0     | •      |        | 5      | 53,614       | 45,000    | 63,000 | 3      | 2,625   | 5      | 55,189    | 47,250    | 63,000  |
| Education                  | 3     | 56,293 | 74,361 | 10     | 51,053       | 30,212    | 72,000 | 4      | 4,999   | 10     | 52,802    | 30,212    | 72,000  |
| Environment                | 2     | 36,532 | 46,875 | 5      | 48,277       | 38,000    | 45,000 | 3      | 2,888   | 5      | 50,010    | 38,000    | 47,250  |
| Health                     | 13    | 66,626 | 80,117 | 24     | 75,748       | 60,000    | 85,675 | 16     | 5,060   | 24     | 79,121    | 63,966    | 90,797  |
| Housing/Homelessness       | 7     | 69,829 | 87,191 | 12     | 87,507       | 73,183    | 91,255 | 9      | 4,521   | 12     | 90,897    | 76,842    | 96,620  |
| International development  | 2     | 72,500 | 87,500 | 4      | 78,654       | •         |        | 4      | 6,736   | 4      | 85,390    | •         |         |
| Other                      | 1     |        |        | 9      | 69,157       | 48,000    | 92,471 | 7      | 4,980   | 9      | 73,030    | 48,000    | 101,718 |
| Social Services            | 10    | 58,398 | 75,223 | 26     | 62,678       | 50,000    | 75,000 | 14     | 4,872   | 26     | 65,302    | 50,000    | 80,000  |
| Sports and recreation      | 1     |        |        | 1      | •            |           |        | 1      |         | 1      |           |           |         |
| BY INCOME                  |       |        |        |        |              |           |        |        |         |        |           |           |         |
| 100,001 - 250,000          | 0     | •      |        | 3      | 34,514       | •         |        | 1      |         | 3      | 34,514    | •         |         |
| 250,001 - 500,000          | 1     | •      | •      | 3      | 31,187       | •         |        | 0      |         | 3      | 31,187    | •         |         |
| 500,001 - 1,000,000        | 3     | 41,749 | 66,947 | 10     | 46,319       | 32,000    | 60,000 | 4      | 4,126   | 10     | 47,969    | 32,000    | 60,000  |
| 1,000,001 - 5,000,000      | 17    | 59,421 | 73,753 | 47     | 66,015       | 50,313    | 74,028 | 29     | 4,756   | 47     | 68,949    | 50,313    | 77,250  |
| 5,000,001 - 10,000,000     | 7     | 66,336 | 81,188 | 10     | 78,824       | 75,000    | 84,877 | 8      | 4,537   | 10     | 82,453    | 80,250    | 88,000  |
| Over 10,000,000            | 9     | 69,987 | 85,758 | 16     | 83,880       | 73,238    | 93,120 | 15     | 5,676   | 16     | 89,202    | 76,899    | 100,270 |
| All Organisations          | 43    | 61,964 | 77,691 | 103    | 68,064       | 50,313    | 82,174 | 66     | 4,834   | 103    | 71,137    | 50,313    | 88,000  |





# Level 2: Rates of Pay for Head of HR/Personnel – Detailed Pay Data

|                            |       |        |        | A      | ctual Rate @ | 15th June 2 | 2022   | Pe     | nsion   |        | Total Rem | uneration |             |
|----------------------------|-------|--------|--------|--------|--------------|-------------|--------|--------|---------|--------|-----------|-----------|-------------|
| Breakdown                  | No of | Minim  | Maximu | No. of | Average      | Lower       | Upper  | No. of | Average | No. of | Average   | Lower     | Upper       |
| DV ODC ANICATION CITE      | cases | um     | m      | cases  |              | Qtile       | Qtile  | Cases  |         | cases  |           | Qtile     | Qtile       |
| BY ORGANISATION SIZE       | 1     |        |        | 1      |              |             |        | 0      |         | 1      |           |           |             |
| 1 - 2 employees            | 1     | •      | •      | 1      | •            | •           | •      | 0      | ·       | 1      | •         | •         | · · · · · · |
| 3 - 5 employees            | 0     | •      |        | 1      |              | •           |        | 1      |         | 1      |           | •         |             |
| 10 – 19 employees          | 0     | •      |        | 3      | 49,212       | •           |        | 2      | 2,870   | 3      | 51,125    | •         | ·           |
| 20 - 99 employees          | 7     | 54,559 | 72,795 | 16     | 60,588       | 50,474      | 68,310 | 10     | 3,629   | 16     | 62,856    | 53,558    | 72,540      |
| 100 or more employees      | 14    | 64,945 | 81,347 | 22     | 72,959       | 64,786      | 85,000 | 14     | 4,673   | 22     | 75,933    | 68,025    | 88,560      |
| BY ACTIVITY                | 1     | ı      |        |        |              | ı           |        |        | T       |        | ı         | ı         |             |
| Advocacy, law and politics | 2     | 38,372 | 54,237 | 2      | 42,161       |             |        | 1      |         | 2      | 44,928    | •         |             |
| Arts, Culture and heritage | 0     | •      | •      | 1      | •            | •           |        | 0      |         | 1      |           | •         |             |
| Education                  | 0     |        |        | 2      | 43,978       |             |        | 1      |         | 2      | 46,420    |           |             |
| Environment                | 0     |        |        | 2      | 46,712       |             |        | 1      |         | 2      | 48,374    |           |             |
| Health                     | 8     | 61,911 | 76,634 | 13     | 72,243       | 64,000      | 84,877 | 8      | 4,286   | 13     | 74,880    | 64,000    | 90,714      |
| Housing/Homelessness       | 4     | 62,638 | 81,239 | 6      | 71,551       | 61,570      | 85,000 | 4      | 3,145   | 6      | 73,647    | 64,648    | 85,000      |
| International development  | 1     |        |        | 1      | •            | •           |        | 1      |         | 1      |           |           |             |
| Other                      | 1     | •      | •      | 3      | 59,030       | 42,041      | 71,500 | 3      | 3,652   | 3      | 62,683    |           |             |
| Social Services            | 6     | 68,106 | 84,411 | 15     | 65,650       | 52,400      | 75,000 | 10     | 4,027   | 15     | 68,335    | 55,020    | 79,500      |
| Sports and recreation      | 1     | •      | •      | 1      | •            | •           |        | 1      |         | 1      |           | •         |             |
| BY INCOME                  |       |        |        |        |              |             |        |        |         |        |           |           |             |
| 100,001 - 250,000          | 1     |        |        | 1      |              |             |        | 0      |         | 1      |           |           |             |
| 250,001 - 500,000          | 0     |        |        | 1      | •            | •           |        | 0      |         | 1      |           |           |             |
| 500,001 - 1,000,000        | 0     |        |        | 2      | 30,827       |             |        | 0      |         | 2      | 30,827    |           |             |
| 1,000,001 - 5,000,000      | 6     | 55,319 | 74,095 | 13     | 58,578       | 45,611      | 65,120 | 9      | 3,631   | 13     | 61,092    | 47,116    | 70,004      |
| 5,000,001 - 10,000,000     | 4     | 55,053 | 68,666 | 7      | 68,456       | 63,550      | 75,000 | 6      | 3,836   | 7      | 71,744    | 66,728    | 80,250      |
| Over 10,000,000            | 8     | 66,564 | 82,982 | 13     | 77,919       | 72,315      | 86,833 | 10     | 4,975   | 13     | 81,745    | 75,930    | 90,714      |
| All Organisations          | 23    | 60,887 | 77,158 | 46     | 65,320       | 55,337      | 80,000 | 30     | 4,228   | 46     | 68,078    | 56,838    | 84,000      |





# Level 2: Rates of Pay for Head of Fundraising – Detailed Pay Data

|                            |             |             |             | A            | ctual Rate @ | 15th June      | 2022           | Pe              | nsion   |              | Total Remuneration |                |                |  |
|----------------------------|-------------|-------------|-------------|--------------|--------------|----------------|----------------|-----------------|---------|--------------|--------------------|----------------|----------------|--|
| Breakdown                  | No of cases | Minim<br>um | Maximu<br>m | No. of cases | Average      | Lower<br>Qtile | Upper<br>Qtile | No. of<br>Cases | Average | No. of cases | Average            | Lower<br>Qtile | Upper<br>Qtile |  |
| BY ORGANISATION SIZE       |             |             |             |              |              |                |                |                 |         |              |                    |                |                |  |
| 1 - 2 employees            | 0           |             |             | 1            | •            |                |                | 0               |         | 1            |                    |                |                |  |
| 3 – 5 employees            | 0           |             | •           | 1            | •            |                |                | 0               |         | 1            | •                  |                |                |  |
| 6 - 9 employees            | 0           | •           | •           | 1            | •            | •              |                | 0               |         | 1            | •                  | •              |                |  |
| 10 - 19 employees          | 4           | 57,587      | 69,932      | 14           | 61,973       | 52,500         | 74,592         | 8               | 4,119   | 14           | 64,327             | 55,125         | 74,592         |  |
| 20 - 99 employees          | 9           | 68,029      | 82,865      | 26           | 70,820       | 60,724         | 80,000         | 16              | 5,490   | 26           | 74,198             | 62,390         | 80,000         |  |
| 100 or more employees      | 6           | 69,577      | 86,981      | 15           | 76,683       | 66,150         | 91,228         | 11              | 6,407   | 15           | 81,382             | 67,500         | 97,614         |  |
| BY ACTIVITY                | 1           | ı           |             |              |              | ı              |                |                 |         |              |                    | ı              | T              |  |
| Advocacy, law and politics | 1           | •           | •           | 3            | 67,293       | •              |                | 2               | 7,520   | 3            | 72,306             | •              |                |  |
| Arts, Culture and heritage | 0           |             |             | 3            | 55,167       |                |                | 1               |         | 3            | 55,992             |                |                |  |
| Education                  | 2           | 62,761      | 88,324      | 3            | 59,317       | •              |                | 1               |         | 3            | 60,677             |                |                |  |
| Environment                | 2           | 36,532      | 46,875      | 4            | 50,155       |                |                | 2               | 3,383   | 4            | 51,846             |                |                |  |
| Health                     | 5           | 79,313      | 89,431      | 14           | 77,390       | 65,139         | 89,500         | 8               | 6,293   | 14           | 80,985             | 68,396         | 89,500         |  |
| Housing/Homelessness       | 3           | 66,906      | 86,723      | 7            | 69,296       | 61,570         | 85,000         | 4               | 4,085   | 7            | 71,630             | 64,648         | 85,000         |  |
| International development  | 3           | 70,715      | 84,280      | 8            | 76,683       | 66,929         | 86,414         | 5               | 7,581   | 8            | 81,421             | 68,691         | 96,006         |  |
| Other                      | 0           | •           | •           | 4            | 64,539       |                |                | 3               | 4,504   | 4            | 67,918             | •              |                |  |
| Social Services            | 2           | 64,862      | 77,523      | 11           | 68,644       | 60,000         | 80,000         | 8               | 4,950   | 11           | 72,244             | 60,000         | 84,000         |  |
| Sports and recreation      | 1           | •           | •           | 1            | •            | •              |                | 1               |         | 1            | •                  | •              |                |  |
| BY INCOME                  | 1           | ı           |             |              |              | ı              |                |                 |         |              |                    | ı              | ı              |  |
| Less than 100, 000         | 0           | •           | •           | 1            | •            | •              |                | 0               |         | 1            |                    |                |                |  |
| 100,001 - 250,000          | 0           | •           | •           | 1            | •            | •              |                | 0               |         | 1            |                    |                |                |  |
| 250,001 - 500,000          | 1           |             | •           | 3            | 42,651       | •              |                | 0               |         | 3            | 42,651             |                |                |  |
| 500,001 - 1,000,000        | 1           |             | •           | 4            | 52,155       |                |                | 1               |         | 4            | 53,146             |                |                |  |
| 1,000,001 - 5,000,000      | 7           | 72,486      | 88,149      | 23           | 68,860       | 60,000         | 78,750         | 15              | 5,052   | 23           | 72,154             | 61,000         | 79,800         |  |
| 5,000,001 - 10,000,000     | 3           | 67,382      | 78,241      | 9            | 73,635       | 67,500         | 77,841         | 5               | 5,295   | 9            | 76,577             | 67,500         | 85,625         |  |
| Over 10,000,000            | 6           | 67,910      | 83,647      | 11           | 78,154       | 66,150         | 94,988         | 10              | 6,199   | 11           | 83,789             | 69,457         | 106,387        |  |
| All Organisations          | 19          | 66,320      | 81,442      | 58           | 69,449       | 60,000         | 80,000         | 35              | 5,465   | 58           | 72,747             | 61,165         | 82,400         |  |





## Level 2: Rates of Pay for Head of Advocacy – Detailed Pay Data

|                            |             |             |             | A            | ctual Rate @ | 15th June      | 2022           | Pe              | nsion   |              | Total Rem | uneration      |                |
|----------------------------|-------------|-------------|-------------|--------------|--------------|----------------|----------------|-----------------|---------|--------------|-----------|----------------|----------------|
| Breakdown                  | No of cases | Minim<br>um | Maximu<br>m | No. of cases | Average      | Lower<br>Qtile | Upper<br>Qtile | No. of<br>Cases | Average | No. of cases | Average   | Lower<br>Qtile | Upper<br>Qtile |
| BY ORGANISATION SIZE       |             |             |             |              |              |                |                |                 |         |              |           |                |                |
| 3 – 5 employees            | 0           | •           |             | 2            | 49,984       | •              |                | 1               |         | 2            | 52,939    | •              |                |
| 6 - 9 employees            | 0           | •           | •           | 1            | •            | •              | •              | 1               |         | 1            | •         | •              |                |
| 10 - 19 employees          | 5           | 48,050      | 61,615      | 12           | 54,674       | 50,978         | 58,875         | 7               | 2,944   | 12           | 56,391    | 50,978         | 61,995         |
| 20 - 99 employees          | 8           | 60,818      | 74,693      | 15           | 70,999       | 55,267         | 76,519         | 7               | 6,455   | 15           | 74,012    | 55,267         | 84,171         |
| 100 or more employees      | 7           | 68,074      | 85,029      | 11           | 79,439       | 67,800         | 89,760         | 10              | 5,828   | 11           | 84,737    | 70,979         | 100,055        |
| BY ACTIVITY                |             |             |             |              |              |                |                |                 |         |              |           |                |                |
| Advocacy, law and politics | 4           | 49,313      | 63,688      | 7            | 62,627       | 49,421         | 75,000         | 3               | 4,613   | 7            | 64,604    | 49,421         | 75,000         |
| Education                  | 3           | 59,800      | 82,577      | 5            | 69,590       | 62,418         | 76,519         | 4               | 4,291   | 5            | 73,023    | 64,291         | 84,171         |
| Environment                | 2           | 33,032      | 45,375      | 4            | 44,071       |                |                | 1               |         | 4            | 44,793    |                |                |
| Health                     | 5           | 68,416      | 77,678      | 12           | 74,346       | 55,606         | 87,500         | 8               | 5,220   | 12           | 77,826    | 58,661         | 90,000         |
| Housing/Homelessness       | 3           | 66,906      | 86,723      | 3            | 80,026       |                |                | 2               | 4,812   | 3            | 83,234    | •              |                |
| International development  | 1           | •           | •           | 4            | 70,076       |                |                | 3               | 7,344   | 4            | 75,584    | •              |                |
| Other                      | 0           | •           | •           | 2            | 54,995       |                |                | 2               | 4,424   | 2            | 59,419    | •              |                |
| Social Services            | 2           | 66,400      | 82,018      | 4            | 63,180       |                |                | 3               | 5,324   | 4            | 67,173    | •              |                |
| BY INCOME                  |             |             |             |              |              |                |                |                 |         |              |           |                |                |
| 250,001 - 500,000          | 1           |             |             | 3            | 36,916       |                |                | 1               |         | 3            | 37,633    |                |                |
| 500,001 - 1,000,000        | 1           |             |             | 4            | 52,126       |                |                | 2               | 4,399   | 4            | 54,325    |                |                |
| 1,000,001 - 5,000,000      | 11          | 60,321      | 74,446      | 21           | 65,368       | 55,000         | 72,500         | 13              | 4,507   | 21           | 68,158    | 57,660         | 75,000         |
| 5,000,001 - 10,000,000     | 1           |             |             | 2            | 71,927       |                |                | 1               |         | 2            | 75,677    |                |                |
| Over 10,000,000            | 5           | 67,743      | 83,234      | 8            | 82,695       | 78,000         | 91,635         | 8               | 6,218   | 8            | 88,913    | 81,500         | 100,293        |
| All Organisations          | 20          | 60,166      | 75,041      | 41           | 66,777       | 55,000         | 76,519         | 26              | 5,082   | 41           | 70,000    | 57,660         | 83,200         |





# Level 2: Head of Housing – Detailed Pay Data

|                        |       |        |        | A      | ctual Rate @ | 15th June | 2022   | Pe     | nsion   | Total Remuneration |         |        |        |
|------------------------|-------|--------|--------|--------|--------------|-----------|--------|--------|---------|--------------------|---------|--------|--------|
| Breakdown              | No of | Minim  | Maximu | No. of | Average      | Lower     | Upper  | No. of | Average | No. of             | Average | Lower  | Upper  |
|                        | cases | um     | m      | cases  |              | Qtile     | Qtile  | Cases  |         | cases              |         | Qtile  | Qtile  |
| BY ORGANISATION SIZE   |       |        |        |        |              |           |        |        |         |                    |         |        |        |
| 6 – 9 employees        | 0     | •      |        | 1      | •            | •         |        | 1      |         | 1                  |         | •      |        |
| 10 - 19 employees      | 1     | •      |        | 3      | 52,500       |           |        | 1      |         | 3                  | 53,616  | •      |        |
| 20 - 99 employees      | 2     | 60,656 | 80,392 | 3      | 77,290       |           |        | 3      | 3,961   | 3                  | 81,251  | •      |        |
| 100 or more employees  | 6     | 58,652 | 76,214 | 6      | 69,841       | 59,793    | 85,000 | 5      | 3,944   | 6                  | 73,161  | 63,979 | 85,000 |
| BY ACTIVITY            |       |        |        |        |              |           |        |        |         |                    |         |        |        |
| Environment            | 0     | •      |        | 1      | •            | •         |        | 0      |         | 1                  |         | •      |        |
| Housing/Homelessness   | 7     | 61,552 | 80,391 | 10     | 72,935       | 65,465    | 85,000 | 8      | 3,875   | 10                 | 76,056  | 66,500 | 85,000 |
| Social Services        | 2     | 50,679 | 66,164 | 2      | 61,031       | •         |        | 2      | 3,650   | 2                  | 64,681  | •      |        |
| BY INCOME              |       |        |        |        |              |           |        |        |         |                    |         |        |        |
| 500,001 - 1,000,000    | 0     |        |        | 1      | •            |           |        | 0      |         | 1                  |         |        |        |
| 1,000,001 - 5,000,000  | 1     | •      |        | 3      | 66,488       |           |        | 3      | 3,542   | 3                  | 70,030  |        |        |
| 5,000,001 - 10,000,000 | 2     | 54,419 | 70,893 | 2      | 62,843       | •         |        | 1      |         | 2                  | 64,323  | •      |        |
| Over 10,000,000        | 3     | 60,686 | 75,637 | 3      | 71,689       |           |        | 3      | 4,192   | 3                  | 75,948  | •      |        |
| All Organisations      | 9     | 59,136 | 77,230 | 13     | 67,340       | 61,570    | 67,000 | 10     | 3,830   | 13                 | 70,301  | 64,848 | 70,350 |





# Level 2: Head of Service – Detailed Pay Data

|                            |             |             |             | Actual Rate @ 15th June 2022 |         |                | Pe             | nsion           | Total Remuneration |              |         |                |                |
|----------------------------|-------------|-------------|-------------|------------------------------|---------|----------------|----------------|-----------------|--------------------|--------------|---------|----------------|----------------|
| Breakdown                  | No of cases | Minim<br>um | Maximu<br>m | No. of cases                 | Average | Lower<br>Otile | Upper<br>Qtile | No. of<br>Cases | Average            | No. of cases | Average | Lower<br>Qtile | Upper<br>Qtile |
| BY ORGANISATION SIZE       | cases       | um          | 111         | cases                        |         | Qtiic          | Qtile          | Gases           |                    | cases        |         | Quic           | Quic           |
| 3 – 5 employees            | 0           |             |             | 7                            | 43,732  | 37,800         | 49,000         | 3               | 3,690              | 7            | 45,313  | 37,800         | 51,000         |
| 6 – 9 employees            | 1           | •           |             | 4                            | 51,720  | •              |                | 1               |                    | 4            | 52,428  | •              |                |
| 10 - 19 employees          | 6           | 54,137      | 63,743      | 17                           | 56,574  | 46,010         | 62,418         | 7               | 3,993              | 17           | 58,219  | 49,100         | 68,112         |
| 20 - 99 employees          | 14          | 67,262      | 83,409      | 29                           | 69,820  | 60,000         | 77,818         | 22              | 5,144              | 29           | 73,722  | 64,338         | 82,834         |
| 100 or more employees      | 10          | 71,109      | 87,885      | 15                           | 82,735  | 67,800         | 96,900         | 13              | 5,910              | 15           | 87,858  | 71,220         | 103,683        |
| BY ACTIVITY                |             |             |             |                              |         |                |                |                 |                    |              |         |                |                |
| Advocacy, law and politics | 3           | 51,412      | 66,047      | 8                            | 62,907  | 50,993         | 74,000         | 4               | 5,421              | 8            | 65,617  | 50,993         | 80,200         |
| Arts, Culture and heritage | 1           | 56,663      | 59,796      | 3                            | 42,577  | •              |                | 0               |                    | 3            | 42,577  | •              |                |
| Education                  | 5           | 56,880      | 74,546      | 11                           | 55,645  | 45,000         | 62,418         | 6               | 4,141              | 11           | 57,904  | 46,800         | 64,338         |
| Health                     | 7           | 75,837      | 85,442      | 18                           | 79,396  | 65,000         | 103,000        | 9               | 6,050              | 18           | 82,421  | 71,500         | 107,000        |
| Housing/Homelessness       | 6           | 65,214      | 84,870      | 9                            | 75,327  | 65,570         | 85,000         | 8               | 4,331              | 9            | 79,177  | 68,648         | 85,000         |
| International development  | 1           |             |             | 4                            | 70,748  |                |                | 4               | 7,447              | 4            | 78,195  |                |                |
| Other                      | 0           |             |             | 6                            | 44,320  | 40,000         | 49,100         | 3               | 3,494              | 6            | 46,067  | 40,000         | 51,000         |
| Social Services            | 8           | 64,812      | 79,615      | 16                           | 64,031  | 49,231         | 73,750         | 13              | 4,530              | 16           | 67,712  | 52,116         | 78,800         |
| Sports and recreation      | 1           |             |             | 1                            |         |                |                | 1               |                    | 1            |         |                |                |
| BY INCOME                  |             |             |             |                              |         |                |                |                 |                    |              |         |                |                |
| Less than 100, 000         | 0           | •           |             | 1                            | •       | •              |                | 0               |                    | 1            | •       | •              |                |
| 100,001 - 250,000          | 0           | •           |             | 2                            | 56,750  | •              |                | 0               |                    | 2            | 56,750  | •              |                |
| 250,001 - 500,000          | 0           | •           |             | 4                            | 39,576  | •              |                | 0               |                    | 4            | 39,576  | •              |                |
| 500,001 - 1,000,000        | 4           | 52,916      | 59,324      | 10                           | 53,336  | 42,300         | 58,230         | 3               | 3,944              | 10           | 54,519  | 45,000         | 58,230         |
| 1,000,001 - 5,000,000      | 16          | 65,124      | 80,363      | 35                           | 66,107  | 56,650         | 70,000         | 25              | 4,557              | 35           | 69,362  | 59,482         | 74,800         |
| 5,000,001 - 10,000,000     | 4           | 61,893      | 73,452      | 6                            | 69,231  | 68,853         | 71,004         | 6               | 5,104              | 6            | 74,335  | 74,554         | 77,000         |
| Over 10,000,000            | 4           | 70,179      | 85,890      | 8                            | 85,141  | 71,535         | 99,950         | 8               | 6,409              | 8            | 91,550  | 74,624         | 106,179        |
| All Organisations          | 32          | 65,133      | 79,651      | 76                           | 65,771  | 51,625         | 76,076         | 48              | 5,001              | 76           | 68,929  | 51,625         | 80,441         |





## Level 2: Head of Operations/Development – Detailed Pay Data

|                            |             |             |             | Ac           | ctual Rate @ | 15th June      | 2022           | Pension         |         | Total Remuneration |         |                |                |
|----------------------------|-------------|-------------|-------------|--------------|--------------|----------------|----------------|-----------------|---------|--------------------|---------|----------------|----------------|
| Breakdown                  | No of cases | Minim<br>um | Maximu<br>m | No. of cases | Average      | Lower<br>Qtile | Upper<br>Qtile | No. of<br>Cases | Average | No. of cases       | Average | Lower<br>Qtile | Upper<br>Qtile |
| BY ORGANISATION SIZE       | cuses       | uiii        | ***         | cases        |              | Quite          | Quite          | duses           |         | cuses              |         | Quic           | Quite          |
| 1 - 2 employees            | 1           |             |             | 4            | 36,750       |                |                | 0               | •       | 4                  | 36,750  |                |                |
| 3 - 5 employees            | 0           |             |             | 7            | 37,555       | 29,396         | 45,000         | 2               | 3,368   | 7                  | 38,518  | 31,159         | 48,000         |
| 6 - 9 employees            | 0           |             |             | 4            | 44,174       |                |                | 1               |         | 4                  | 44,632  |                |                |
| 10 - 19 employees          | 11          | 54,544      | 66,166      | 27           | 55,340       | 45,000         | 68,250         | 15              | 3,107   | 27                 | 57,066  | 46,725         | 72,345         |
| 20 - 99 employees          | 8           | 57,603      | 75,957      | 30           | 67,609       | 50,000         | 76,982         | 16              | 5,270   | 30                 | 70,420  | 50,000         | 78,566         |
| 100 or more employees      | 8           | 68,632      | 85,396      | 14           | 70,637       | 67,800         | 84,874         | 7               | 4,258   | 14                 | 72,766  | 68,310         | 84,874         |
| BY ACTIVITY                |             |             |             |              |              |                |                |                 |         |                    | •       |                |                |
| Advocacy, law and politics | 3           | 54,967      | 68,078      | 7            | 59,976       | 47,250         | 76,050         | 2               | 3,349   | 7                  | 60,933  | 47,250         | 76,050         |
| Arts, Culture and heritage | 0           |             | •           | 3            | 38,619       |                |                | 2               | 2,082   | 3                  | 40,007  | •              |                |
| Education                  | 2           | 51,143      | 66,546      | 11           | 51,383       | 34,992         | 65,000         | 5               | 2,764   | 11                 | 52,640  | 34,992         | 65,715         |
| Environment                | 2           | 34,032      | 46,875      | 6            | 39,281       | 30,000         | 48,298         | 1               |         | 6                  | 39,748  | 30,000         | 48,298         |
| Health                     | 7           | 68,495      | 79,322      | 17           | 66,063       | 50,000         | 80,250         | 7               | 4,175   | 17                 | 67,782  | 50,000         | 84,250         |
| Housing/Homelessness       | 4           | 65,684      | 86,873      | 7            | 82,001       | 72,315         | 91,228         | 3               | 4,450   | 7                  | 83,909  | 75,930         | 97,614         |
| International development  | 1           | •           | •           | 5            | 49,645       | 36,694         | 68,853         | 3               | 4,068   | 5                  | 52,086  | 38,529         | 73,164         |
| Other                      | 2           | 54,065      | 73,590      | 13           | 62,167       | 45,000         | 74,825         | 7               | 6,335   | 13                 | 65,579  | 45,000         | 78,566         |
| Social Services            | 7           | 56,937      | 69,647      | 17           | 58,808       | 47,000         | 70,000         | 11              | 3,831   | 17                 | 61,287  | 48,888         | 71,116         |
| Sports and recreation      | 1           | •           | •           | 1            | •            | •              | •              | 1               | •       | 1                  |         | •              |                |
| BY INCOME                  |             |             |             |              |              |                |                |                 |         |                    |         |                |                |
| Less than 100, 000         | 0           |             |             | 2            | 33,556       | •              |                | 0               |         | 2                  | 33,556  | •              |                |
| 100,001 - 250,000          | 1           |             | •           | 3            | 41,333       |                |                | 0               |         | 3                  | 41,333  | •              |                |
| 250,001 - 500,000          | 1           | •           | •           | 9            | 40,395       | 35,000         | 45,000         | 2               | 3,599   | 9                  | 41,195  | 35,000         | 46,725         |
| 500,001 - 1,000,000        | 2           | 40,532      | 54,726      | 14           | 44,992       | 36,694         | 48,298         | 4               | 2,315   | 14                 | 45,653  | 38,529         | 48,888         |
| 1,000,001 - 5,000,000      | 12          | 60,055      | 72,957      | 33           | 63,534       | 48,000         | 71,116         | 21              | 4,281   | 33                 | 66,258  | 49,650         | 72,450         |
| 5,000,001 - 10,000,000     | 2           | 66,901      | 87,961      | 6            | 73,985       | 68,310         | 77,000         | 4               | 5,088   | 6                  | 77,377  | 68,310         | 78,566         |
| Over 10,000,000            | 6           | 66,171      | 83,097      | 9            | 79,948       | 71,005         | 90,799         | 7               | 4,743   | 9                  | 83,637  | 74,555         | 97,155         |
| All Organisations          | 29          | 59,274      | 74,050      | 87           | 59,641       | 44,998         | 72,885         | 42              | 4,183   | 87                 | 61,660  | 45,000         | 75,930         |





# Level 3: Administration Manager – Detailed Pay Data

|                            |       |         | 15th June 2022 |        |         |        |        |
|----------------------------|-------|---------|----------------|--------|---------|--------|--------|
| Breakdown                  | No of | Minimum | Maximum        | No. of | Average | Lower  | Upper  |
| BY ORGANISATION SIZE       | cases |         |                | cases  |         | Qtile  | Qtile  |
| 1 - 2 employees            | 0     |         |                | 1      |         |        |        |
|                            |       | •       | •              |        |         |        |        |
| 3 – 5 employees            | 1     | •       | •              | 6      | 41,451  | 32,000 | 45,500 |
| 6 - 9 employees            | 1     | •       |                | 6      | 42,611  | 37,400 | 45,846 |
| 10 - 19 employees          | 3     | 28,850  | 41,035         | 12     | 33,284  | 29,500 | 39,984 |
| 20 - 99 employees          | 14    | 39,316  | 51,829         | 29     | 45,044  | 37,500 | 54,982 |
| 100 or more employees      | 8     | 40,634  | 54,453         | 9      | 47,432  | 41,690 | 51,250 |
| BY ACTIVITY                |       |         |                |        |         |        |        |
| Advocacy, law and politics | 3     | 38,049  | 51,945         | 6      | 46,469  | 32,000 | 62,720 |
| Arts, Culture and heritage | 2     | 34,656  | 38,691         | 5      | 35,849  | 32,000 | 37,400 |
| Education                  | 3     | 32,396  | 44,371         | 8      | 34,650  | 27,493 | 38,545 |
| Environment                | 1     |         |                | 2      | 28,406  | •      |        |
| Health                     | 5     | 45,567  | 56,188         | 9      | 45,637  | 37,500 | 56,000 |
| Housing/Homelessness       | 3     | 35,518  | 54,312         | 5      | 47,432  | 41,690 | 51,250 |
| International development  | 2     | 44,791  | 57,840         | 2      | 48,211  | ·      |        |
| Other                      | 0     | •       |                | 6      | 51,757  | 41,000 | 70,000 |
| Social Services            | 8     | 37,341  | 50,306         | 20     | 41,383  | 34,534 | 46,790 |
| BY INCOME                  |       |         |                |        |         |        |        |
| 100,001 - 250,000          | 0     |         |                | 3      | 34,595  | •      |        |
| 250,001 - 500,000          | 2     | 28,510  | 42,665         | 10     | 41,870  | 32,000 | 40,877 |
| 500,001 - 1,000,000        | 6     | 34,735  | 46,647         | 12     | 37,143  | 28,000 | 44,173 |
| 1,000,001 - 5,000,000      | 7     | 37,662  | 49,437         | 20     | 42,533  | 33,801 | 47,489 |
| 5,000,001 - 10,000,000     | 4     | 42,106  | 53,153         | 6      | 44,544  | 37,618 | 48,334 |
| Over 10,000,000            | 5     | 41,727  | 55,971         | 7      | 46,237  | 39,378 | 59,000 |
| All Organisations          | 27    | 38,273  | 50,965         | 63     | 42,454  | 33,568 | 49,014 |





# Level 3: Project/Programme Manager – Detailed Pay Data

|                            |             |         |         | Actual Rate @ 15th June 2022 |         |                |                |  |  |
|----------------------------|-------------|---------|---------|------------------------------|---------|----------------|----------------|--|--|
| Breakdown                  | No of cases | Minimum | Maximum | No. of<br>cases              | Average | Lower<br>Qtile | Upper<br>Qtile |  |  |
| BY ORGANISATION SIZE       |             |         |         |                              |         |                |                |  |  |
| 1 - 2 employees            | 1           |         |         | 3                            | 58,069  | •              |                |  |  |
| 3 - 5 employees            | 4           | 35,673  | 54,720  | 9                            | 50,299  | 41,518         | 55,686         |  |  |
| 6 - 9 employees            | 3           | 33,394  | 44,056  | 16                           | 41,809  | 35,000         | 45,500         |  |  |
| 10 - 19 employees          | 7           | 42,656  | 54,670  | 19                           | 41,487  | 36,552         | 45,778         |  |  |
| 20 - 99 employees          | 19          | 46,352  | 59,959  | 39                           | 55,377  | 46,000         | 65,000         |  |  |
| 100 or more employees      | 11          | 51,925  | 65,482  | 15                           | 57,171  | 46,810         | 62,270         |  |  |
| BY ACTIVITY                |             |         |         |                              |         |                |                |  |  |
| Advocacy, law and politics | 8           | 41,986  | 55,434  | 11                           | 50,240  | 41,518         | 65,000         |  |  |
| Arts, Culture and heritage | 1           |         |         | 7                            | 41,721  | 32,000         | 47,023         |  |  |
| Education                  | 4           | 43,322  | 55,626  | 13                           | 45,554  | 38,000         | 50,000         |  |  |
| Environment                | 2           | 39,514  | 49,855  | 4                            | 38,807  | •              |                |  |  |
| Health                     | 4           | 58,137  | 69,925  | 11                           | 53,719  | 42,933         | 61,000         |  |  |
| Housing/Homelessness       | 3           | 53,906  | 73,193  | 4                            | 60,201  | •              |                |  |  |
| International development  | 5           | 52,187  | 66,286  | 10                           | 53,967  | 44,000         | 70,625         |  |  |
| Other                      | 2           | 46,128  | 67,720  | 12                           | 54,035  | 40,000         | 63,495         |  |  |
| Social Services            | 17          | 43,205  | 55,826  | 30                           | 52,273  | 43,999         | 58,682         |  |  |
| Sports and recreation      | 0           |         |         | 1                            |         |                |                |  |  |
| BY INCOME                  |             |         |         |                              |         |                |                |  |  |
| Less than 100, 000         | 1           |         |         | 5                            | 51,811  | 32,000         | 72,333         |  |  |
| 100,001 - 250,000          | 2           | 49,714  | 59,992  | 4                            | 52,558  | •              |                |  |  |
| 250,001 - 500,000          | 4           | 31,936  | 48,031  | 12                           | 40,073  | 35,250         | 40,489         |  |  |
| 500,001 - 1,000,000        | 9           | 40,312  | 50,571  | 22                           | 43,392  | 35,200         | 47,023         |  |  |
| 1,000,001 - 5,000,000      | 17          | 46,452  | 60,298  | 37                           | 54,214  | 42,000         | 59,077         |  |  |
| 5,000,001 - 10,000,000     | 3           | 47,610  | 58,228  | 6                            | 53,337  | 44,353         | 60,000         |  |  |
| Over 10,000,000            | 5           | 58,678  | 75,721  | 9                            | 63,965  | 56,000         | 72,055         |  |  |
| All Organisations          | 46          | 45,616  | 58,918  | 103                          | 50,681  | 40,000         | 58,682         |  |  |





# Level 3: Finance Manager – Detailed Pay Data

|                            |             | Actual Rate @ 15th June 2022 |         |                 |         |                |                |
|----------------------------|-------------|------------------------------|---------|-----------------|---------|----------------|----------------|
| Breakdown                  | No of cases | Minimum                      | Maximum | No. of<br>cases | Average | Lower<br>Qtile | Upper<br>Qtile |
| BY ORGANISATION SIZE       |             |                              |         |                 |         |                |                |
| 3 - 5 employees            | 1           |                              |         | 4               | 42,107  | •              |                |
| 6 - 9 employees            | 1           |                              |         | 4               | 50,739  |                |                |
| 10 - 19 employees          | 2           | 35,014                       | 48,855  | 6               | 42,835  | 34,849         | 48,000         |
| 20 - 99 employees          | 10          | 52,145                       | 69,670  | 16              | 62,265  | 55,787         | 70,785         |
| 100 or more employees      | 15          | 52,316                       | 66,999  | 22              | 59,369  | 50,935         | 69,915         |
| BY ACTIVITY                |             |                              |         |                 |         |                |                |
| Advocacy, law and politics | 2           | 51,360                       | 63,970  | 3               | 63,162  | •              |                |
| Arts, Culture and heritage | 0           |                              |         | 1               | •       | •              |                |
| Education                  | 4           | 40,547                       | 54,112  | 7               | 54,803  | 30,212         | 60,625         |
| Environment                | 1           | •                            |         | 2               | 35,800  | •              |                |
| Health                     | 6           | 54,708                       | 68,890  | 11              | 63,439  | 58,290         | 67,200         |
| Housing/Homelessness       | 5           | 48,012                       | 64,997  | 8               | 57,054  | 48,025         | 66,155         |
| International development  | 3           | 53,442                       | 71,929  | 6               | 56,848  | 42,955         | 70,000         |
| Other                      | 1           | •                            |         | 5               | 48,581  | 42,041         | 56,693         |
| Social Services            | 8           | 55,333                       | 70,847  | 12              | 59,831  | 46,953         | 68,177         |
| Sports and recreation      | 1           |                              |         | 1               |         |                |                |
| BY INCOME                  |             |                              |         |                 |         |                |                |
| 250,001 - 500,000          | 0           |                              |         | 2               | 39,659  | •              |                |
| 500,001 - 1,000,000        | 5           | 39,573                       | 53,676  | 9               | 50,108  | 36,585         | 56,574         |
| 1,000,001 - 5,000,000      | 8           | 50,168                       | 65,800  | 16              | 54,878  | 44,900         | 61,426         |
| 5,000,001 - 10,000,000     | 6           | 54,422                       | 69,607  | 9               | 61,226  | 55,000         | 65,000         |
| Over 10,000,000            | 9           | 51,654                       | 66,827  | 14              | 63,445  | 58,433         | 70,000         |
| All Organisations          | 31          | 50,040                       | 65,419  | 56              | 57,316  | 45,260         | 65,250         |





# Level 3: Communications Manager – Detailed Pay Data

|                            |             |         |         | Actual Rate @ 15th June 2022 |         |                |                |  |  |
|----------------------------|-------------|---------|---------|------------------------------|---------|----------------|----------------|--|--|
| Breakdown                  | No of cases | Minimum | Maximum | No. of<br>cases              | Average | Lower<br>Qtile | Upper<br>Qtile |  |  |
| BY ORGANISATION SIZE       |             |         |         |                              |         |                |                |  |  |
| 3 - 5 employees            | 2           | 27,371  | 43,208  | 4                            | 38,902  | •              |                |  |  |
| 6 - 9 employees            | 1           |         |         | 8                            | 40,724  | 32,480         | 49,000         |  |  |
| 10 - 19 employees          | 5           | 47,432  | 56,863  | 15                           | 46,664  | 35,000         | 50,000         |  |  |
| 20 - 99 employees          | 13          | 47,774  | 62,148  | 24                           | 55,022  | 47,270         | 58,560         |  |  |
| 100 or more employees      | 6           | 54,000  | 69,508  | 12                           | 63,395  | 51,625         | 74,315         |  |  |
| BY ACTIVITY                |             |         |         |                              |         |                |                |  |  |
| Advocacy, law and politics | 5           | 42,315  | 55,950  | 7                            | 48,539  | 42,525         | 52,168         |  |  |
| Arts, Culture and heritage | 1           |         |         | 6                            | 46,072  | 32,000         | 46,149         |  |  |
| Education                  | 2           | 37,925  | 48,312  | 4                            | 37,963  | •              |                |  |  |
| Environment                | 1           |         |         | 3                            | 34,355  | •              |                |  |  |
| Health                     | 7           | 49,523  | 60,472  | 17                           | 57,367  | 47,797         | 70,000         |  |  |
| Housing/Homelessness       | 3           | 50,839  | 70,033  | 6                            | 58,158  | 51,250         | 66,250         |  |  |
| International development  | 4           | 56,358  | 69,321  | 8                            | 55,222  | 49,665         | 59,255         |  |  |
| Other                      | 1           |         |         | 4                            | 52,421  | •              |                |  |  |
| Social Services            | 2           | 43,328  | 57,587  | 7                            | 51,535  | 46,743         | 53,000         |  |  |
| Sports and recreation      | 1           |         |         | 1                            |         | •              |                |  |  |
| BY INCOME                  |             |         |         |                              |         |                |                |  |  |
| Less than 100, 000         | 1           |         |         | 1                            |         | •              |                |  |  |
| 100,001 - 250,000          | 0           |         |         | 1                            | •       | •              |                |  |  |
| 250,001 - 500,000          | 1           |         |         | 5                            | 41,220  | 32,000         | 48,000         |  |  |
| 500,001 - 1,000,000        | 3           | 35,078  | 45,693  | 10                           | 37,651  | 32,000         | 41,200         |  |  |
| 1,000,001 - 5,000,000      | 12          | 47,979  | 62,208  | 23                           | 54,406  | 46,149         | 57,000         |  |  |
| 5,000,001 - 10,000,000     | 3           | 50,816  | 58,012  | 8                            | 57,835  | 50,000         | 63,730         |  |  |
| Over 10,000,000            | 5           | 56,934  | 71,871  | 9                            | 63,245  | 53,000         | 73,630         |  |  |
| All Organisations          | 27          | 46,747  | 60,188  | 63                           | 51,788  | 42,933         | 57,120         |  |  |





## Level 3: Services/Centre Manager – Detailed Pay Data

|                            |             | Actual Rate @ 15th June 2022 |         |              |         |                |                |
|----------------------------|-------------|------------------------------|---------|--------------|---------|----------------|----------------|
| Breakdown                  | No of cases | Minimum                      | Maximum | No. of cases | Average | Lower<br>Qtile | Upper<br>Qtile |
| BY ORGANISATION SIZE       |             |                              |         |              |         |                |                |
| 3 - 5 employees            | 0           |                              | •       | 5            | 40,521  | 37,499         | 50,000         |
| 6 - 9 employees            | 1           |                              | •       | 4            | 38,738  | •              |                |
| 10 - 19 employees          | 3           | 38,629                       | 52,276  | 9            | 42,318  | 35,181         | 56,700         |
| 20 - 99 employees          | 6           | 45,595                       | 58,669  | 18           | 46,464  | 38,238         | 52,557         |
| 100 or more employees      | 14          | 52,203                       | 64,366  | 20           | 58,042  | 51,278         | 64,369         |
| BY ACTIVITY                |             |                              |         |              |         |                |                |
| Advocacy, law and politics | 1           |                              |         | 3            | 51,620  |                |                |
| Arts, Culture and heritage | 0           |                              |         | 3            | 37,452  | •              |                |
| Education                  | 5           | 43,707                       | 56,250  | 8            | 47,286  | 39,619         | 54,629         |
| Environment                | 0           |                              |         | 1            |         |                |                |
| Health                     | 2           | 53,250                       | 65,276  | 10           | 49,211  | 37,694         | 62,000         |
| Housing/Homelessness       | 4           | 49,323                       | 64,945  | 5            | 55,813  | 51,250         | 58,922         |
| International development  | 1           |                              |         | 2            | 63,042  |                |                |
| Other                      | 1           |                              |         | 6            | 41,958  | 36,000         | 50,000         |
| Social Services            | 12          | 49,143                       | 60,015  | 20           | 50,180  | 39,108         | 59,298         |
| BY INCOME                  |             |                              |         |              |         |                |                |
| Less than 100, 000         | 0           |                              |         | 1            |         |                |                |
| 100,001 - 250,000          | 0           | •                            |         | 2            | 44,274  | •              |                |
| 250,001 - 500,000          | 2           | 32,800                       | 44,914  | 8            | 38,185  | 35,600         | 43,317         |
| 500,001 - 1,000,000        | 3           | 35,496                       | 42,983  | 7            | 36,159  | 35,000         | 38,238         |
| 1,000,001 - 5,000,000      | 9           | 48,230                       | 60,736  | 19           | 50,427  | 42,525         | 57,500         |
| 5,000,001 - 10,000,000     | 3           | 50,632                       | 59,666  | 6            | 55,801  | 45,000         | 64,737         |
| Over 10,000,000            | 5           | 56,620                       | 71,185  | 9            | 61,019  | 59,212         | 64,000         |
| All Organisations          | 26          | 47,858                       | 60,260  | 58           | 48,864  | 38,238         | 58,427         |





## Level 3: Business Development Manager – Detailed Pay Data

|                            |             |         |         | A            | ctual Rate @ | 15th June 20   | 22             |
|----------------------------|-------------|---------|---------|--------------|--------------|----------------|----------------|
| Breakdown                  | No of cases | Minimum | Maximum | No. of cases | Average      | Lower<br>Qtile | Upper<br>Qtile |
| BY ORGANISATION SIZE       |             |         |         |              |              |                |                |
| 3 - 5 employees            | 0           |         |         | 1            | •            | •              |                |
| 6 - 9 employees            | 0           |         | •       | 5            | 48,754       | 43,000         | 50,937         |
| 10 - 19 employees          | 3           | 44,095  | 59,511  | 8            | 45,715       | 39,590         | 52,000         |
| 20 - 99 employees          | 4           | 54,853  | 71,705  | 11           | 56,234       | 46,000         | 70,000         |
| 100 or more employees      | 3           | 54,724  | 73,768  | 4            | 66,064       |                |                |
| BY ACTIVITY                |             |         |         |              |              |                |                |
| Advocacy, law and politics | 3           | 49,240  | 62,794  | 3            | 56,250       | •              |                |
| Education                  | 1           |         |         | 5            | 45,305       | 43,000         | 50,562         |
| Environment                | 0           | •       |         | 1            | •            | •              |                |
| Health                     | 1           |         |         | 5            | 48,217       | 47,250         | 51,000         |
| Housing/Homelessness       | 3           | 49,901  | 68,772  | 4            | 66,967       | •              |                |
| International development  | 2           | 60,164  | 78,894  | 6            | 59,392       | 49,020         | 64,831         |
| Other                      | 0           |         |         | 1            | •            | •              |                |
| Social Services            | 0           |         |         | 4            | 48,000       |                |                |
| BY INCOME                  |             |         |         |              |              |                |                |
| 250,001 - 500,000          | 0           |         |         | 2            | 38,625       | •              |                |
| 500,001 - 1,000,000        | 1           |         |         | 5            | 46,900       | 35,500         | 52,000         |
| 1,000,001 - 5,000,000      | 4           | 46,327  | 63,700  | 11           | 49,002       | 45,000         | 52,000         |
| 5,000,001 - 10,000,000     | 1           | •       | •       | 4            | 61,350       | •              | •              |
| Over 10,000,000            | 3           | 59,281  | 77,139  | 3            | 72,799       | •              |                |
| All Organisations          | 10          | 51,587  | 68,666  | 29           | 53,089       | 45,000         | 61,388         |





## Level 3: Junior/Assistant Manager – Detailed Pay Data

|                            |             |         |         | A            | ctual Rate @ | 15th June 202  | 22             |
|----------------------------|-------------|---------|---------|--------------|--------------|----------------|----------------|
| Breakdown                  | No of cases | Minimum | Maximum | No. of cases | Average      | Lower<br>Qtile | Upper<br>Qtile |
| BY ORGANISATION SIZE       |             |         |         |              |              |                |                |
| 3 - 5 employees            | 1           |         |         | 4            | 31,151       | •              |                |
| 6 - 9 employees            | 1           |         |         | 2            |              | •              |                |
| 10 - 19 employees          | 1           | •       | •       | 7            | 36,720       | 28,080         | 45,000         |
| 20 - 99 employees          | 4           | 38,220  | 50,108  | 10           | 37,675       | 32,000         | 43,506         |
| 100 or more employees      | 7           | 44,729  | 59,831  | 9            | 47,253       | 39,378         | 53,458         |
| BY ACTIVITY                |             |         |         |              |              |                |                |
| Advocacy, law and politics | 2           | 45,250  | 57,150  | 3            | 44,983       | ٠              |                |
| Arts, Culture and heritage | 1           | •       |         | 4            | 32,745       | ٠              |                |
| Education                  | 1           |         |         | 2            | 36,040       | •              |                |
| Environment                | 0           | •       |         | 1            | •            | •              |                |
| Health                     | 2           | 48,775  | 59,694  | 5            | 44,025       | 40,000         | 49,388         |
| Housing/Homelessness       | 3           | 43,643  | 59,944  | 5            | 44,444       | 39,378         | 51,250         |
| International development  | 2           | 44,968  | 61,374  | 2            | 47,885       | •              |                |
| Other                      | 1           |         |         | 6            | 35,675       | 31,603         | 36,944         |
| Social Services            | 3           | 32,356  | 44,328  | 6            | 35,911       | 28,228         | 43,655         |
| BY INCOME                  |             |         |         |              |              |                |                |
| 250,001 - 500,000          | 0           | •       |         | 4            | 29,071       | ·              |                |
| 500,001 - 1,000,000        | 4           | 31,135  | 38,649  | 10           | 35,720       | 28,228         | 44,000         |
| 1,000,001 - 5,000,000      | 1           |         |         | 8            | 37,336       | 33,231         | 40,868         |
| 5,000,001 - 10,000,000     | 1           |         |         | 2            | 42,975       |                |                |
| Over 10,000,000            | 5           | 48,484  | 63,749  | 6            | 52,378       | 45,771         | 62,270         |
| All Organisations          | 15          | 40,079  | 51,908  | 34           | 39,225       | 32,000         | 45,000         |





# Level 3: Team Leader/Senior or Lead Professional – Detailed Pay Data

|                            |             |              |         | A            | ctual Rate @ | 15th June 20   | 22             |
|----------------------------|-------------|--------------|---------|--------------|--------------|----------------|----------------|
| Breakdown                  | No of cases | Minimum      | Maximum | No. of cases | Average      | Lower<br>Qtile | Upper<br>Qtile |
| BY ORGANISATION SIZE       |             | <del>,</del> |         |              |              |                |                |
| 1 - 2 employees            | 0           |              |         | 1            |              | •              |                |
| 3 - 5 employees            | 1           |              |         | 4            | 49,164       | •              |                |
| 6 - 9 employees            | 2           | 40,920       | 52,382  | 8            | 40,631       | 38,011         | 45,784         |
| 10 - 19 employees          | 7           | 41,737       | 53,000  | 16           | 50,275       | 36,640         | 52,000         |
| 20 - 99 employees          | 21          | 49,483       | 63,864  | 37           | 55,488       | 45,000         | 57,920         |
| 100 or more employees      | 12          | 43,930       | 54,914  | 21           | 47,298       | 40,800         | 53,679         |
| BY ACTIVITY                |             |              |         |              |              |                |                |
| Advocacy, law and politics | 3           | 39,903       | 67,492  | 6            | 60,766       | 55,000         | 65,545         |
| Arts, Culture and heritage | 0           |              |         | 5            | 35,575       | 32,000         | 39,078         |
| Education                  | 6           | 44,204       | 57,657  | 9            | 51,683       | 40,000         | 59,353         |
| Environment                | 2           | 39,514       | 49,855  | 2            | 46,640       | •              |                |
| Health                     | 8           | 57,137       | 68,473  | 17           | 63,285       | 48,209         | 65,000         |
| Housing/Homelessness       | 4           | 42,086       | 56,832  | 6            | 45,939       | 40,800         | 51,250         |
| International development  | 4           | 40,164       | 52,452  | 6            | 47,869       | 46,000         | 52,000         |
| Other                      | 1           |              |         | 8            | 43,209       | 31,600         | 51,564         |
| Social Services            | 17          | 44,541       | 55,584  | 30           | 48,236       | 40,500         | 52,038         |
| Sports and recreation      | 0           |              |         | 1            |              |                |                |
| BY INCOME                  |             |              |         |              |              |                |                |
| Less than 100, 000         | 0           |              |         | 1            |              | •              |                |
| 100,001 - 250,000          | 3           | 38,683       | 64,166  | 10           | 42,283       | 29,120         | 43,440         |
| 250,001 - 500,000          | 8           | 43,120       | 52,257  | 14           | 46,565       | 40,500         | 54,317         |
| 500,001 - 1,000,000        | 20          | 50,096       | 64,349  | 40           | 55,162       | 40,766         | 56,803         |
| 1,000,001 - 5,000,000      | 1           |              |         | 5            | 45,984       | 40,000         | 50,000         |
| 5,000,001 - 10,000,000     | 10          | 44,042       | 55,655  | 15           | 51,672       | 44,128         | 58,000         |
| Over 10,000,000            | 0           |              |         | 1            |              |                |                |
| All Organisations          | 45          | 45,945       | 59,303  | 90           | 50,651       | 40,000         | 55,000         |





## Level 4: Development Worker – Detailed Pay Data

|                            |             |         |         | A               | ctual Rate @ | 15th June 202  | 22             |
|----------------------------|-------------|---------|---------|-----------------|--------------|----------------|----------------|
| Breakdown                  | No of cases | Minimum | Maximum | No. of<br>cases | Average      | Lower<br>Qtile | Upper<br>Qtile |
| BY ORGANISATION SIZE       |             |         |         |                 |              |                |                |
| 1 - 2 employees            | 2           | 33,815  | 42,483  | 4               | 34,330       | •              |                |
| 3 - 5 employees            | 6           | 34,147  | 41,576  | 15              | 40,067       | 33,500         | 43,337         |
| 6 - 9 employees            | 4           | 38,416  | 51,851  | 8               | 39,312       | 30,546         | 46,418         |
| 10 - 19 employees          | 6           | 36,019  | 44,747  | 11              | 37,621       | 33,000         | 42,600         |
| 20 - 99 employees          | 12          | 35,557  | 51,679  | 19              | 43,766       | 37,625         | 50,000         |
| 100 or more employees      | 4           | 41,703  | 53,966  | 4               | 46,998       | •              |                |
| BY ACTIVITY                |             |         |         |                 |              |                |                |
| Advocacy, law and politics | 3           | 36,967  | 49,412  | 5               | 45,047       | 36,400         | 50,000         |
| Arts, Culture and heritage | 0           |         |         | 3               | 31,697       | •              |                |
| Education                  | 6           | 37,527  | 51,123  | 9               | 44,454       | 40,000         | 47,459         |
| Environment                | 0           |         |         | 1               |              | •              |                |
| Health                     | 3           | 38,775  | 51,699  | 9               | 40,806       | 33,000         | 44,295         |
| Housing/Homelessness       | 4           | 41,301  | 54,073  | 7               | 43,148       | 35,659         | 48,430         |
| International development  | 2           | 41,200  | 61,555  | 3               | 41,952       | •              |                |
| Other                      | 6           | 34,093  | 39,050  | 13              | 36,303       | 32,750         | 35,250         |
| Social Services            | 10          | 33,675  | 47,004  | 11              | 41,626       | 37,625         | 46,861         |
| Sports and recreation      | 1           | •       | •       | 1               | •            | •              |                |
| BY INCOME                  |             |         |         |                 |              |                |                |
| 100,001 - 250,000          | 7           | 33,216  | 41,739  | 14              | 37,401       | 33,000         | 37,625         |
| 250,001 - 500,000          | 3           | 36,363  | 51,317  | 8               | 43,015       | 40,486         | 46,418         |
| 500,001 - 1,000,000        | 4           | 36,939  | 49,490  | 8               | 36,871       | 31,046         | 41,096         |
| 1,000,001 - 5,000,000      | 12          | 35,839  | 48,803  | 21              | 42,127       | 35,307         | 50,000         |
| 5,000,001 - 10,000,000     | 2           | 34,803  | 45,250  | 3               | 37,507       | •              |                |
| Over 10,000,000            | 4           | 42,848  | 59,199  | 4               | 49,524       | •              |                |
| All Organisations          | 35          | 36,366  | 48,381  | 62              | 40,745       | 34,100         | 46,861         |





## Level 4: Fundraising Officer – Detailed Pay Data

|                            |             |         |         | A            | ctual Rate @ | 15th June 202  | 22             |
|----------------------------|-------------|---------|---------|--------------|--------------|----------------|----------------|
| Breakdown                  | No of cases | Minimum | Maximum | No. of cases | Average      | Lower<br>Qtile | Upper<br>Qtile |
| BY ORGANISATION SIZE       |             |         |         |              |              |                |                |
| 1 - 2 employees            | 0           |         |         | 1            |              | •              |                |
| 3 - 5 employees            | 1           |         |         | 3            | 25,900       | •              |                |
| 6 - 9 employees            | 0           |         | •       | 1            | •            | •              |                |
| 10 - 19 employees          | 5           | 48,200  | 57,935  | 14           | 45,882       | 34,000         | 40,500         |
| 20 - 99 employees          | 7           | 37,573  | 50,401  | 16           | 42,124       | 32,700         | 50,259         |
| 100 or more employees      | 7           | 42,702  | 52,453  | 12           | 42,986       | 34,060         | 48,412         |
| BY ACTIVITY                |             |         |         |              |              |                |                |
| Advocacy, law and politics | 1           |         |         | 2            | 40,323       | •              |                |
| Arts, Culture and heritage | 0           |         |         | 1            |              | •              |                |
| Education                  | 1           |         | •       | 3            | 37,613       | •              |                |
| Environment                | 1           | •       |         | 2            | 34,949       | •              |                |
| Health                     | 9           | 47,386  | 56,834  | 18           | 45,997       | 30,000         | 48,527         |
| Housing/Homelessness       | 1           |         |         | 3            | 37,201       |                |                |
| International development  | 4           | 41,275  | 53,219  | 9            | 40,911       | 32,000         | 49,440         |
| Other                      | 0           |         |         | 2            | 43,625       |                |                |
| Social Services            | 3           | 39,257  | 51,312  | 7            | 45,582       | 33,400         | 56,669         |
| Sports and recreation      | 1           |         |         | 1            |              | •              |                |
| BY INCOME                  |             |         |         |              |              |                |                |
| 100,001 - 250,000          | 0           | •       |         | 2            | 24,350       | •              |                |
| 250,001 - 500,000          | 2           | 26,549  | 36,532  | 5            | 32,859       | 29,397         | 33,400         |
| 500,001 - 1,000,000        | 7           | 48,181  | 58,514  | 18           | 45,973       | 34,000         | 50,517         |
| 1,000,001 - 5,000,000      | 5           | 40,689  | 51,718  | 9            | 44,696       | 37,980         | 48,527         |
| 5,000,001 - 10,000,000     | 7           | 41,162  | 52,712  | 11           | 46,496       | 43,485         | 50,000         |
| Over 10,000,000            | 0           |         |         | 2            | 24,350       |                |                |
| All Organisations          | 21          | 41,997  | 52,868  | 48           | 42,613       | 32,000         | 48,412         |





## Level 4: HR Executive/Officer – Detailed Pay Data

|                            |             |         |         | A            | ctual Rate @ | 15th June 202  | 22             |
|----------------------------|-------------|---------|---------|--------------|--------------|----------------|----------------|
| Breakdown                  | No of cases | Minimum | Maximum | No. of cases | Average      | Lower<br>Qtile | Upper<br>Qtile |
| BY ORGANISATION SIZE       |             |         |         |              |              |                |                |
| 10 - 19 employees          | 3           | 42,934  | 55,114  | 4            | 45,489       | •              |                |
| 20 - 99 employees          | 7           | 41,165  | 54,659  | 10           | 44,149       | 34,801         | 47,797         |
| 100 or more employees      | 11          | 38,687  | 50,287  | 17           | 43,228       | 38,850         | 47,500         |
| BY ACTIVITY                |             |         |         |              |              |                |                |
| Advocacy, law and politics | 1           | •       |         | 2            | 36,826       | •              |                |
| Arts, Culture and heritage | 0           | •       |         | 1            | •            | •              |                |
| Education                  | 2           | 31,632  | 52,686  | 2            | 41,955       |                |                |
| Health                     | 6           | 46,540  | 57,778  | 9            | 49,489       | 42,000         | 48,527         |
| Housing/Homelessness       | 5           | 40,841  | 54,047  | 7            | 44,263       | 33,119         | 52,274         |
| International development  | 3           | 42,261  | 53,816  | 4            | 42,539       |                |                |
| Other                      | 0           |         |         | 1            |              |                |                |
| Social Services            | 3           | 37,043  | 47,059  | 5            | 42,940       | 40,000         | 45,549         |
| Sports and recreation      | 1           |         |         | 1            | •            | •              |                |
| BY INCOME                  |             |         |         |              |              |                |                |
| 1,000,001 - 5,000,000      | 5           | 42,846  | 58,628  | 6            | 48,015       | 35,000         | 47,797         |
| 5,000,001 - 10,000,000     | 5           | 41,681  | 50,828  | 9            | 43,696       | 40,000         | 50,752         |
| Over 10,000,000            | 7           | 37,387  | 50,391  | 12           | 41,986       | 38,550         | 45,275         |
| All Organisations          | 21          | 40,120  | 52,434  | 32           | 43,716       | 37,000         | 48,162         |





## Rates of Pay for Project/Support Worker – Detailed View

|                            |             |         |         | A               | ctual Rate @ | 15th June 202  | 22             |
|----------------------------|-------------|---------|---------|-----------------|--------------|----------------|----------------|
| Breakdown                  | No of cases | Minimum | Maximum | No. of<br>cases | Average      | Lower<br>Qtile | Upper<br>Qtile |
| BY ORGANISATION SIZE       |             |         |         |                 |              |                |                |
| 3 - 5 employees            | 1           | •       |         | 7               | 35,225       | 29,120         | 37,500         |
| 6 - 9 employees            | 3           | 36,068  | 50,473  | 10              | 45,399       | 38,134         | 52,500         |
| 10 - 19 employees          | 4           | 33,595  | 45,191  | 17              | 36,748       | 32,800         | 43,140         |
| 20 - 99 employees          | 8           | 33,686  | 47,626  | 22              | 41,083       | 33,700         | 47,849         |
| 100 or more employees      | 11          | 33,336  | 45,077  | 15              | 39,072       | 35,720         | 45,000         |
| BY ACTIVITY                |             |         |         |                 |              |                |                |
| Advocacy, law and politics | 4           | 36,550  | 45,478  | 8               | 36,368       | 28,560         | 43,604         |
| Arts, Culture and heritage | 0           |         |         | 2               | 28,150       | •              |                |
| Education                  | 3           | 34,831  | 51,928  | 10              | 39,633       | 32,000         | 49,074         |
| Environment                | 0           |         |         | 3               | 34,533       |                |                |
| Health                     | 4           | 35,242  | 47,307  | 11              | 42,960       | 33,630         | 46,860         |
| Housing/Homelessness       | 5           | 33,703  | 44,604  | 8               | 36,671       | 34,710         | 38,487         |
| International development  | 1           |         |         | 4               | 43,510       |                |                |
| Other                      | 2           | 29,396  | 45,113  | 6               | 43,416       | 31,850         | 53,220         |
| Social Services            | 8           | 32,726  | 45,791  | 20              | 40,077       | 34,388         | 45,116         |
| BY INCOME                  |             |         |         |                 |              |                |                |
| 100,001 - 250,000          | 1           |         |         | 6               | 37,583       | 27,300         | 50,928         |
| 250,001 - 500,000          | 3           | 34,801  | 45,676  | 11              | 40,601       | 31,000         | 44,574         |
| 500,001 - 1,000,000        | 3           | 30,060  | 42,618  | 10              | 40,152       | 33,581         | 45,000         |
| 1,000,001 - 5,000,000      | 9           | 34,498  | 48,589  | 25              | 39,946       | 35,000         | 44,459         |
| 5,000,001 - 10,000,000     | 3           | 34,954  | 47,073  | 8               | 37,093       | 33,000         | 40,770         |
| Over 10,000,000            | 5           | 30,248  | 42,650  | 9               | 38,888       | 35,720         | 45,000         |
| All Organisations          | 27          | 33,732  | 46,518  | 72              | 39,572       | 33,261         | 44,787         |





#### Level 4: Programme Worker/Officer – Detailed Pay Data

|                            |       |         |         | A      | ctual Rate @ | 15th June 202 | 22     |
|----------------------------|-------|---------|---------|--------|--------------|---------------|--------|
| Breakdown                  | No of | Minimum | Maximum | No. of | Average      | Lower         | Upper  |
| BY ORGANISATION SIZE       | cases |         |         | cases  |              | Qtile         | Qtile  |
|                            | 1     |         |         | 2      | 19.066       |               |        |
| 1 - 2 employees            | 1     |         |         | 2      | 48,966       |               |        |
| 3 - 5 employees            | 3     | 30,671  | 38,322  | 7      | 32,085       | 30,000        | 35,837 |
| 6 - 9 employees            | 1     | •       |         | 6      | 38,552       | 34,837        | 45,975 |
| 10 – 19 employees          | 8     | 35,674  | 46,585  | 18     | 40,112       | 32,000        | 48,605 |
| 20 - 99 employees          | 7     | 32,955  | 45,046  | 15     | 56,861       | 33,537        | 44,855 |
| 100 or more employees      | 6     | 39,700  | 49,760  | 7      | 44,898       | 32,948        | 52,254 |
| BY ACTIVITY                |       |         |         |        |              |               |        |
| Advocacy, law and politics | 3     | 36,667  | 47,767  | 7      | 38,460       | 32,000        | 49,000 |
| Arts, Culture and heritage | 1     |         |         | 5      | 39,400       | 28,000        | 37,870 |
| Education                  | 2     | 38,136  | 51,556  | 6      | 37,284       | 29,026        | 45,975 |
| Environment                | 1     | •       |         | 1      | •            | •             |        |
| Health                     | 3     | 34,957  | 39,048  | 6      | 39,547       | 30,000        | 50,000 |
| Housing/Homelessness       | 3     | 40,573  | 53,833  | 4      | 45,430       | •             |        |
| International development  | 4     | 40,025  | 51,719  | 7      | 42,579       | 32,000        | 53,205 |
| Other                      | 2     | 31,006  | 39,983  | 5      | 35,161       | 33,333        | 35,837 |
| Social Services            | 7     | 33,112  | 43,574  | 13     | 61,943       | 35,000        | 47,061 |
| Sports and recreation      | 0     | •       |         | 1      | •            | •             |        |
| BY INCOME                  |       |         |         |        |              |               |        |
| Less than 100, 000         | 0     | •       |         | 1      |              | •             |        |
| 100,001 - 250,000          | 3     | 30,671  | 39,989  | 6      | 39,599       | 30,000        | 42,132 |
| 250,001 - 500,000          | 1     | •       |         | 3      | 39,992       | •             |        |
| 500,001 - 1,000,000        | 6     | 29,904  | 40,881  | 14     | 55,769       | 30,027        | 41,768 |
| 1,000,001 - 5,000,000      | 7     | 32,880  | 42,953  | 19     | 38,014       | 32,948        | 41,616 |
| 5,000,001 - 10,000,000     | 2     | 44,692  | 55,223  | 3      | 51,617       | •             |        |
| Over 10,000,000            | 5     | 39,798  | 51,452  | 6      | 44,928       | 40,483        | 50,000 |
| All Organisations          | 26    | 35,418  | 45,961  | 55     | 44,419       | 32,000        | 47,278 |

#### Level 4: Social Worker – Detailed Pay Data

|                        |             |         |         | A               | ctual Rate @ | 15th June 202  | 22              |
|------------------------|-------------|---------|---------|-----------------|--------------|----------------|-----------------|
| Breakdown              | No of cases | Minimum | Maximum | No. of<br>cases | Average      | Lower<br>Qtile | Upper<br>Qtile  |
| BY ORGANISATION SIZE   |             |         |         |                 |              |                |                 |
| 10 - 19 employees      | 0           |         |         | 1               | •            | •              |                 |
| 20 - 99 employees      | 5           | 47,872  | 60,805  | 6               | 54,463       | 38,397         | 51,779          |
| 100 or more employees  | 6           | 42,380  | 57,803  | 6               | 49,696       | 46,661         | 54,000          |
| BY ACTIVITY            |             |         |         |                 |              |                |                 |
| Health                 | 6           | 52,747  | 69,835  | 7               | 60,051       | 50,011         | 57 <i>,</i> 898 |
| Housing/Homelessness   | 0           |         |         | 1               |              |                |                 |
| Social Services        | 7           | 38,854  | 51,789  | 7               | 47,922       | 38,358         | 51,779          |
| BY INCOME              |             |         |         |                 |              |                |                 |
| 500,001 - 1,000,000    | 1           |         |         | 2               | 42,225       |                |                 |
| 1,000,001 - 5,000,000  | 5           | 54,132  | 70,142  | 6               | 60,209       | 48,299         | 63,000          |
| 5,000,001 - 10,000,000 | 2           | 45,466  | 59,443  | 2               | 54,612       |                |                 |
| Over 10,000,000        | 3           | 42,492  | 61,531  | 3               | 50,305       |                |                 |
| All Organisations      | 13          | 45,266  | 60,118  | 15              | 52,947       | 46,053         | 56,000          |





#### Level 4: Childcare Worker – Detailed Pay Data

|                            |             |         |         | A               | ctual Rate @ | 15th June 202  | 22             |
|----------------------------|-------------|---------|---------|-----------------|--------------|----------------|----------------|
| Breakdown                  | No of cases | Minimum | Maximum | No. of<br>cases | Average      | Lower<br>Qtile | Upper<br>Qtile |
| BY ORGANISATION SIZE       |             |         |         |                 |              |                |                |
| 6 - 9 employees            | 0           |         |         | 1               |              | •              |                |
| 10 - 19 employees          | 0           |         | •       | 2               | 27,806       | •              |                |
| 20 - 99 employees          | 4           | 30,508  | 37,772  | 11              | 36,368       | 26,000         | 44,306         |
| 100 or more employees      | 4           | 30,431  | 43,457  | 4               | 34,931       |                |                |
| BY ACTIVITY                |             |         |         |                 |              |                |                |
| Advocacy, law and politics | 1           |         |         | 1               |              | •              |                |
| Education                  | 2           | 24,120  | 34,787  | 2               | 31,042       |                |                |
| Health                     | 1           |         |         | 2               | 35,120       |                |                |
| Housing/Homelessness       | 2           | 29,020  | 38,128  | 2               | 31,805       |                |                |
| Social Services            | 3           | 27,949  | 38,374  | 13              | 33,735       | 26,364         | 35,500         |
| BY INCOME                  |             |         |         |                 |              |                |                |
| 100,001 - 250,000          | 0           |         |         | 1               |              | •              |                |
| 250,001 - 500,000          | 0           |         |         | 1               |              | •              |                |
| 500,001 - 1,000,000        | 1           |         |         | 5               | 31,941       | 26,364         | 33,979         |
| 1,000,001 - 5,000,000      | 3           | 35,163  | 43,196  | 6               | 39,853       | 26,000         | 52,500         |
| 5,000,001 - 10,000,000     | 1           |         |         | 2               | 30,489       |                |                |
| Over 10,000,000            | 1           |         |         | 2               | 40,757       |                |                |
| All Organisations          | 9           | 30,417  | 40,213  | 20              | 34,349       | 26,384         | 39,127         |





## Level 4: Information Officer – Detailed Pay Data

|                            |             |         |         |                 |         | 15th June 202  | 22             |
|----------------------------|-------------|---------|---------|-----------------|---------|----------------|----------------|
| Breakdown                  | No of cases | Minimum | Maximum | No. of<br>cases | Average | Lower<br>Qtile | Upper<br>Qtile |
| BY ORGANISATION SIZE       |             |         |         |                 |         |                |                |
| 3 - 5 employees            | 0           |         |         | 1               | •       | •              |                |
| 6 - 9 employees            | 1           | •       |         | 3               | 37,095  | •              |                |
| 10 - 19 employees          | 3           | 31,287  | 42,263  | 8               | 37,040  | 30,000         | 43,862         |
| 20 - 99 employees          | 6           | 34,409  | 47,890  | 10              | 41,276  | 37,660         | 46,000         |
| 100 or more employees      | 2           | 45,459  | 56,042  | 3               | 41,292  | •              |                |
| BY ACTIVITY                |             |         |         |                 |         |                |                |
| Advocacy, law and politics | 0           | •       |         | 3               | 28,262  | 25,386         | 30,000         |
| Arts, Culture and heritage | 0           |         |         | 1               | •       | •              |                |
| Education                  | 4           | 34,505  | 46,643  | 4               | 45,318  | •              |                |
| Environment                | 1           |         |         | 2               | 31,534  | •              |                |
| Health                     | 1           |         |         | 4               | 35,342  |                |                |
| Housing/Homelessness       | 2           | 36,177  | 49,422  | 2               | 39,906  |                |                |
| International development  | 0           |         |         | 1               |         |                |                |
| Other                      | 0           |         |         | 3               | 39,068  |                |                |
| Social Services            | 5           | 37,854  | 50,624  | 6               | 41,984  | 34,035         | 46,916         |
| BY INCOME                  |             |         |         |                 |         |                |                |
| 100,001 - 250,000          | 0           |         |         | 1               | •       | •              |                |
| 250,001 - 500,000          | 1           | •       |         | 3               | 37,095  | •              | •              |
| 500,001 - 1,000,000        | 4           | 30,449  | 42,931  | 5               | 37,745  | 30,000         | 46,000         |
| 1,000,001 - 5,000,000      | 5           | 38,653  | 49,229  | 11              | 38,984  | 30,000         | 46,916         |
| 5,000,001 - 10,000,000     | 0           |         |         | 2               | 48,964  |                |                |
| Over 10,000,000            | 2           | 32,035  | 46,369  | 3               | 34,956  |                | •              |
| All Organisations          | 13          | 35,524  | 47,359  | 26              | 38,521  | 30,000         | 46,000         |





#### Level 4: Administration Officer – Detailed Pay Data

|                            |             | _       | -       | A               | ctual Rate @ | 15th June 20   | 22             |
|----------------------------|-------------|---------|---------|-----------------|--------------|----------------|----------------|
| Breakdown                  | No of cases | Minimum | Maximum | No. of<br>cases | Average      | Lower<br>Qtile | Upper<br>Qtile |
| BY ORGANISATION SIZE       |             |         |         |                 |              |                |                |
| 3 - 5 employees            | 4           | 27,422  | 140,169 | 10              | 41,339       | 30,800         | 45,000         |
| 6 - 9 employees            | 4           | 28,232  | 45,608  | 11              | 32,169       | 22,308         | 38,500         |
| 10 - 19 employees          | 5           | 25,464  | 38,283  | 16              | 34,188       | 27,772         | 34,842         |
| 20 - 99 employees          | 9           | 29,206  | 40,728  | 26              | 32,282       | 28,488         | 36,205         |
| 100 or more employees      | 10          | 31,491  | 42,717  | 13              | 35,277       | 26,645         | 41,079         |
| BY ACTIVITY                |             |         |         |                 |              |                |                |
| Advocacy, law and politics | 1           |         |         | 5               | 38,953       | 28,488         | 29,400         |
| Arts, Culture and heritage | 1           |         |         | 4               | 27,974       | •              |                |
| Education                  | 7           | 27,724  | 41,784  | 8               | 36,868       | 29,518         | 43,327         |
| Environment                | 1           | •       | •       | 3               | 27,726       | •              |                |
| Health                     | 6           | 34,592  | 47,120  | 17              | 33,868       | 30,000         | 36,951         |
| Housing/Homelessness       | 2           | 32,940  | 41,641  | 7               | 30,676       | 26,075         | 35,720         |
| International development  | 2           | 27,636  | 36,239  | 3               | 31,674       | ·              |                |
| Other                      | 3           | 27,593  | 38,087  | 8               | 42,076       | 33,413         | 44,285         |
| Social Services            | 8           | 29,256  | 94,332  | 20              | 33,743       | 25,706         | 37,793         |
| Sports and recreation      | 1           |         |         | 1               | •            | •              |                |
| BY INCOME                  |             |         |         |                 |              |                |                |
| Less than 100, 000         | 0           |         |         | 1               | •            | •              |                |
| 100,001 - 250,000          | 2           | 27,272  | 240,275 | 6               | 41,537       | 24,570         | 64,942         |
| 250,001 - 500,000          | 4           | 26,382  | 42,531  | 13              | 32,960       | 29,120         | 37,329         |
| 500,001 - 1,000,000        | 5           | 23,400  | 35,545  | 13              | 31,999       | 27,544         | 35,835         |
| 1,000,001 - 5,000,000      | 11          | 30,415  | 43,624  | 24              | 35,350       | 27,393         | 40,165         |
| 5,000,001 - 10,000,000     | 2           | 26,023  | 38,778  | 4               | 31,935       | •              |                |
| Over 10,000,000            | 5           | 33,922  | 43,449  | 9               | 36,949       | 35,172         | 39,405         |
| All Organisations          | 32          | 28,990  | 54,008  | 76              | 34,371       | 27,772         | 38,378         |





## Level 4: Family Support Worker – Detailed Pay Data

|                            |             |         |         | A               | ctual Rate @ | 15th June 202  | 22             |
|----------------------------|-------------|---------|---------|-----------------|--------------|----------------|----------------|
| Breakdown                  | No of cases | Minimum | Maximum | No. of<br>cases | Average      | Lower<br>Qtile | Upper<br>Qtile |
| BY ORGANISATION SIZE       |             |         |         |                 |              |                |                |
| 6 - 9 employees            | 2           | 31,187  | 38,435  | 2               | 43,160       | •              |                |
| 10 - 19 employees          | 3           | 33,938  | 43,535  | 7               | 34,804       | 29,120         | 36,204         |
| 20 - 99 employees          | 5           | 32,911  | 44,948  | 11              | 41,489       | 35,500         | 42,032         |
| 100 or more employees      | 5           | 32,350  | 45,069  | 7               | 37,930       | 33,947         | 41,048         |
| BY ACTIVITY                |             |         |         |                 |              |                |                |
| Advocacy, law and politics | 0           | •       |         | 1               | 40,000       | •              |                |
| Education                  | 1           |         |         | 1               | 57,469       | •              |                |
| Health                     | 2           | 31,995  | 43,598  | 6               | 38,159       | 34,000         | 41,048         |
| Housing/Homelessness       | 1           |         |         | 1               | 37,207       |                |                |
| Other                      | 0           |         |         | 3               | 40,165       |                |                |
| Social Services            | 11          | 31,608  | 42,698  | 15              | 37,847       | 34,649         | 39,000         |
| BY INCOME                  |             |         |         |                 |              |                |                |
| 100,001 - 250,000          | 1           |         |         | 2               | 28,985       | •              |                |
| 250,001 - 500,000          | 3           | 37,463  | 49,587  | 3               | 42,976       | •              |                |
| 500,001 - 1,000,000        | 2           | 33,565  | 41,632  | 5               | 35,903       | 35,069         | 35,500         |
| 1,000,001 - 5,000,000      | 4           | 32,699  | 45,697  | 9               | 43,596       | 39,912         | 48,333         |
| 5,000,001 - 10,000,000     | 1           |         |         | 1               |              |                |                |
| Over 10,000,000            | 2           | 32,305  | 42,985  | 4               | 36,426       |                |                |
| All Organisations          | 15          | 32,700  | 43,837  | 27              | 38,957       | 34,649         | 41,048         |





#### Level 4: Training Officer/Teacher – Detailed Pay Data

|                            |       |          |         | A      | ctual Rate @ | 15th June 202 | 22     |
|----------------------------|-------|----------|---------|--------|--------------|---------------|--------|
| Breakdown                  | No of | Minimum  | Maximum | No. of | Average      | Lower         | Upper  |
|                            | cases |          |         | cases  |              | Qtile         | Qtile  |
| BY ORGANISATION SIZE       | ı     | <u> </u> |         |        | <u> </u>     |               |        |
| 3 – 5 employees            | 0     | •        |         | 1      | •            | •             |        |
| 6 – 9 employees            | 1     | •        |         | 3      | 32,328       | •             |        |
| 10 – 19 employees          | 2     | 36,849   | 51,329  | 5      | 43,008       | 35,500        | 47,880 |
| 20 - 99 employees          | 1     | •        |         | 3      | 39,345       |               |        |
| 100 or more employees      | 4     | 39,866   | 50,995  | 8      | 47,276       | 36,829        | 55,475 |
| BY ACTIVITY                |       |          |         |        |              |               |        |
| Advocacy, law and politics | 1     |          |         | 2      | 43,940       | •             |        |
| Education                  | 2     | 31,675   | 53,065  | 5      | 42,944       | 44,062        | 47,000 |
| Environment                | 0     | •        |         | 1      | •            |               |        |
| Health                     | 3     | 41,738   | 52,246  | 5      | 52,177       | 38,000        | 60,000 |
| Housing/Homelessness       | 1     | •        |         | 2      | 35,163       | •             |        |
| International development  | 0     | •        |         | 1      | •            | •             |        |
| Other                      | 0     | •        |         | 1      | •            | •             |        |
| Social Services            | 1     | •        |         | 3      | 38,011       | 34,034        | 45,000 |
| BY INCOME                  |       |          |         |        |              |               |        |
| Less than 100, 000         | 0     | •        |         | 1      | •            | •             |        |
| 250,001 - 500,000          | 0     |          |         | 1      |              |               |        |
| 500,001 - 1,000,000        | 2     | 31,675   | 53,065  | 5      | 38,257       | 35,000        | 44,062 |
| 1,000,001 - 5,000,000      | 2     | 34,474   | 48,080  | 4      | 43,729       |               |        |
| 5,000,001 - 10,000,000     | 1     | •        |         | 2      | 60,243       | •             |        |
| Over 10,000,000            | 2     | 43,125   | 53,620  | 5      | 44,255       | 37,207        | 50,949 |
| All Organisations          | 8     | 36,470   | 50,783  | 20     | 41,813       | 34,517        | 47,440 |

#### Level 4: Nurse – Detailed Pay Data

|                            |       |         |         | Actual Rate @ 15th June 2022 |         |        |        |  |
|----------------------------|-------|---------|---------|------------------------------|---------|--------|--------|--|
| Breakdown                  | No of | Minimum | Maximum | No. of                       | Average | Lower  | Upper  |  |
|                            | cases |         |         | cases                        |         | Qtile  | Qtile  |  |
| BY ORGANISATION SIZE       |       |         |         |                              |         |        |        |  |
| 3 – 5 employees            | 0     | •       |         | 1                            | •       | •      |        |  |
| 10 – 19 employees          | 1     | •       |         | 1                            | •       | •      |        |  |
| 100 or more employees      | 9     | 37,171  | 48,974  | 11                           | 49,992  | 40,000 | 54,500 |  |
| BY ACTIVITY                |       |         |         |                              |         |        |        |  |
| Advocacy, law and politics | 0     | •       |         | 1                            |         |        |        |  |
| Health                     | 7     | 40,014  | 50,406  | 10                           | 48,649  | 40,000 | 54,500 |  |
| Housing/Homelessness       | 1     |         |         | 1                            |         |        |        |  |
| Other                      | 0     | •       |         | 1                            | •       | •      |        |  |
| Social Services            | 2     | 30,373  | 47,273  | 2                            | 55,324  |        |        |  |
| BY INCOME                  |       |         |         |                              |         |        |        |  |
| 1,000,001 - 5,000,000      | 2     | 40,955  | 53,703  | 5                            | 52,623  | 46,500 | 60,792 |  |
| 5,000,001 - 10,000,000     | 4     | 39,171  | 49,072  | 5                            | 55,733  | 42,013 | 76,535 |  |
| Over 10,000,000            | 3     | 39,036  | 49,977  | 4                            | 48,249  |        |        |  |
| All Organisations          | 10    | 38,681  | 50,156  | 15                           | 51,620  | 40,560 | 60,792 |  |





#### Level 4: IT/Executive Officer – Detailed Pay Data

|                            |       |         |         | A      | ctual Rate @ | 15th June 202 | 22     |
|----------------------------|-------|---------|---------|--------|--------------|---------------|--------|
| Breakdown                  | No of | Minimum | Maximum | No. of | Average      | Lower         | Upper  |
|                            | cases |         |         | cases  |              | Qtile         | Qtile  |
| BY ORGANISATION SIZE       |       |         |         |        |              |               |        |
| 6 – 9 employees            | 0     | •       |         | 1      | •            | •             |        |
| 10 - 19 employees          | 4     | 39,673  | 50,403  | 6      | 42,905       | 37,000        | 46,800 |
| 20 - 99 employees          | 5     | 38,023  | 51,590  | 16     | 46,491       | 41,400        | 48,669 |
| 100 or more employees      | 3     | 46,983  | 60,452  | 5      | 45,736       | 35,000        | 48,527 |
| BY ACTIVITY                |       |         |         |        |              |               |        |
| Advocacy, law and politics | 2     | 36,670  | 48,025  | 5      | 41,165       | 37,000        | 43,824 |
| Education                  | 2     | 33,637  | 46,427  | 5      | 40,013       | 38,760        | 42,000 |
| Health                     | 2     | 48,064  | 58,463  | 5      | 41,065       | 32,000        | 48,527 |
| Housing/Homelessness       | 2     | 46,473  | 60,600  | 4      | 47,739       |               |        |
| International development  | 4     | 40,016  | 53,472  | 4      | 45,855       |               |        |
| Other                      | 0     |         |         | 4      | 57,468       |               |        |
| Social Services            | 0     |         |         | 1      |              |               |        |
| Sports and recreation      | 0     |         |         | 1      |              |               |        |
| BY INCOME                  |       |         |         |        |              |               |        |
| 1,000,001 - 5,000,000      | 3     | 34,758  | 45,951  | 13     | 45,220       | 40,000        | 46,800 |
| 5,000,001 - 10,000,000     | 3     | 42,169  | 54,088  | 5      | 48,506       | 45,000        | 48,000 |
| Over 10,000,000            | 4     | 42,100  | 56,818  | 6      | 44,869       | 35,000        | 48,034 |
| All Organisations          | 12    | 40,813  | 53,410  | 29     | 45,171       | 40,000        | 48,034 |

#### Level 4: Accountant – Detailed Pay Data

|                            |             |         |         | A            | ctual Rate @ | 15th June 20   | 22             |
|----------------------------|-------------|---------|---------|--------------|--------------|----------------|----------------|
| Breakdown                  | No of cases | Minimum | Maximum | No. of cases | Average      | Lower<br>Qtile | Upper<br>Qtile |
| BY ORGANISATION SIZE       |             |         |         |              |              |                |                |
| 6 - 9 employees            | 0           |         |         | 1            | -            | -              |                |
| 10 - 19 employees          | 1           |         |         | 4            | 77,183       | 29,821         | 124,545        |
| 20 - 99 employees          | 3           | 50,123  | 64,760  | 10           | 57,806       | 42,248         | 65,000         |
| 100 or more employees      | 8           | 49,154  | 63,614  | 12           | 55,928       | 45,733         | 64,047         |
| BY ACTIVITY                |             |         |         |              |              |                |                |
| Advocacy, law and politics | 0           |         |         | 1            |              | •              |                |
| Education                  | 1           |         |         | 3            | 34,859       |                |                |
| Environment                | 0           |         |         | 1            |              |                |                |
| Health                     | 2           | 59,187  | 72,439  | 6            | 89,411       | 60,000         | 77,625         |
| Housing/Homelessness       | 3           | 50,950  | 66,750  | 4            | 57,916       |                |                |
| International development  | 2           | 42,410  | 59,215  | 3            | 53,941       | •              |                |
| Other                      | 0           |         |         | 2            |              |                |                |
| Social Services            | 4           | 46,327  | 58,502  | 6            | 51,188       | 40,000         | 54,062         |
| Sports and recreation      | 0           |         |         | 1            |              |                |                |
| BY INCOME                  |             |         |         |              |              |                |                |
| 250,001 - 500,000          | 0           |         |         | 1            |              |                |                |
| 500,001 - 1,000,000        | 1           |         |         | 2            | 36,413       | •              | •              |
| 1,000,001 - 5,000,000      | 2           | 55,185  | 70,140  | 7            | 81,764       | 42,248         | 83,720         |
| 5,000,001 - 10,000,000     | 1           |         | •       | 2            | 40,000       | •              | •              |
| Over 10,000,000            | 7           | 46,123  | 61,147  | 12           | 54,670       | 49,098         | 60,215         |
| All Organisations          | 12          | 48,092  | 62,085  | 27           | 59,626       | 41,069         | 65,000         |





## Level 4: Finance Officer – Detailed Pay Data

|                            |             |         |         | A            | ctual Rate @ | 15th June 202  | 22             |
|----------------------------|-------------|---------|---------|--------------|--------------|----------------|----------------|
| Breakdown                  | No of cases | Minimum | Maximum | No. of cases | Average      | Lower<br>Qtile | Upper<br>Qtile |
| BY ORGANISATION SIZE       |             |         |         |              |              |                |                |
| 1 - 2 employees            | 0           |         |         | 1            | •            | •              |                |
| 3 - 5 employees            | 0           |         |         | 6            | 32,269       | 27,300         | 42,041         |
| 6 - 9 employees            | 0           |         |         | 6            | 38,630       | 29,450         | 44,291         |
| 10 - 19 employees          | 7           | 33,470  | 44,553  | 15           | 54,587       | 34,580         | 60,600         |
| 20 - 99 employees          | 13          | 31,435  | 45,382  | 26           | 41,760       | 35,000         | 48,000         |
| 100 or more employees      | 11          | 36,431  | 47,649  | 15           | 39,787       | 33,119         | 47,000         |
| BY ACTIVITY                |             |         |         |              |              |                |                |
| Advocacy, law and politics | 5           | 32,363  | 42,502  | 9            | 46,027       | 35,000         | 52,500         |
| Arts, Culture and heritage | 0           | •       |         | 2            | 27,146       | •              |                |
| Education                  | 2           | 26,877  | 47,538  | 6            | 42,886       | 35,000         | 52,800         |
| Health                     | 8           | 34,758  | 45,744  | 14           | 51,433       | 34,580         | 48,527         |
| Housing/Homelessness       | 5           | 40,175  | 53,178  | 10           | 43,733       | 37,207         | 54,221         |
| International development  | 2           | 34,955  | 45,533  | 5            | 38,382       | 36,750         | 39,900         |
| Other                      | 1           |         |         | 10           | 36,465       | 30,940         | 42,041         |
| Social Services            | 8           | 31,562  | 44,030  | 12           | 41,046       | 32,548         | 46,306         |
| Sports and recreation      | 0           |         |         | 2            | 31,365       | •              |                |
| BY INCOME                  |             |         |         |              |              |                |                |
| Less than 100, 000         | 0           | •       |         | 2            | 23,296       | •              |                |
| 100,001 - 250,000          | 0           | •       |         | 2            | 24,804       | •              |                |
| 250,001 - 500,000          | 3           | 30,264  | 42,656  | 9            | 42,938       | 32,000         | 52,500         |
| 500,001 - 1,000,000        | 1           |         |         | 3            | 38,759       | •              |                |
| 1,000,001 - 5,000,000      | 12          | 29,906  | 42,802  | 28           | 47,498       | 35,000         | 46,930         |
| 5,000,001 - 10,000,000     | 5           | 37,320  | 50,540  | 9            | 38,370       | 28,689         | 44,930         |
| Over 10,000,000            | 7           | 34,819  | 45,898  | 12           | 39,936       | 36,925         | 44,000         |
| All Organisations          | 31          | 33,667  | 45,999  | 70           | 42,787       | 33,119         | 45,000         |





#### Level 4: Communications/Media Officer – Detailed Pay Data

|                            |             |         |         | A               | ctual Rate @ | 15th June 202  | 22             |
|----------------------------|-------------|---------|---------|-----------------|--------------|----------------|----------------|
| Breakdown                  | No of cases | Minimum | Maximum | No. of<br>cases | Average      | Lower<br>Qtile | Upper<br>Qtile |
| BY ORGANISATION SIZE       |             |         |         |                 |              |                |                |
| 3 - 5 employees            | 0           |         |         | 5               | 28,943       | 27,000         | 32,760         |
| 6 - 9 employees            | 0           |         |         | 6               | 33,401       | 27,500         | 40,500         |
| 10 - 19 employees          | 8           | 42,953  | 52,872  | 15              | 44,556       | 32,000         | 55,000         |
| 20 - 99 employees          | 9           | 31,310  | 46,003  | 24              | 39,463       | 32,270         | 44,273         |
| 100 or more employees      | 7           | 36,848  | 49,131  | 11              | 40,104       | 31,220         | 49,365         |
| BY ACTIVITY                |             |         |         |                 |              |                |                |
| Advocacy, law and politics | 4           | 36,750  | 47,075  | 10              | 39,124       | 32,760         | 46,974         |
| Arts, Culture and heritage | 0           |         |         | 3               | 30,333       | •              |                |
| Education                  | 3           | 33,062  | 52,365  | 6               | 36,566       | 28,665         | 40,326         |
| Environment                | 0           | •       |         | 1               | •            | •              |                |
| Health                     | 6           | 42,916  | 53,587  | 14              | 41,247       | 31,220         | 45,008         |
| Housing/Homelessness       | 3           | 40,753  | 52,878  | 5               | 41,801       | 37,207         | 46,630         |
| International development  | 4           | 37,089  | 48,936  | 8               | 41,288       | 37,750         | 45,188         |
| Other                      | 0           | •       |         | 4               | 45,282       |                |                |
| Social Services            | 3           | 27,350  | 40,874  | 9               | 36,853       | 29,981         | 45,000         |
| Sports and recreation      | 1           |         |         | 2               | 32,252       |                |                |
| BY INCOME                  |             |         |         |                 |              |                |                |
| Less than 100, 000         | 0           |         |         | 1               | •            | •              |                |
| 100,001 - 250,000          | 0           | •       |         | 3               | 26,593       | •              |                |
| 250,001 - 500,000          | 0           | •       |         | 5               | 34,820       | 27,500         | 34,000         |
| 500,001 - 1,000,000        | 3           | 30,566  | 40,886  | 3               | 34,605       | •              |                |
| 1,000,001 - 5,000,000      | 10          | 38,655  | 52,623  | 27              | 41,287       | 31,000         | 45,008         |
| 5,000,001 - 10,000,000     | 3           | 38,265  | 46,848  | 6               | 39,859       | 34,000         | 46,326         |
| Over 10,000,000            | 6           | 36,990  | 51,049  | 12              | 41,068       | 33,810         | 48,170         |
| All Organisations          | 24          | 36,806  | 49,205  | 62              | 39,286       | 31,500         | 45,008         |





#### Level 4: Research Officer – Detailed Pay Data

|                            |       |         |         | A      | ctual Rate @ | 15th June 202  | 22       |
|----------------------------|-------|---------|---------|--------|--------------|----------------|----------|
| Breakdown                  | No of | Minimum | Maximum | No. of | Average      | Lower<br>Otile | Upper    |
| BY ORGANISATION SIZE       | cases |         |         | cases  |              | Quie           | Qtile    |
| 3 – 5 employees            | 0     |         |         | 2      | 33,470       |                |          |
| 6 – 9 employees            | 0     |         |         | 2      | 30,000       |                | <u> </u> |
| 10 - 19 employees          | 2     | 30,849  | 44,829  | 8      | 35,789       | 31,000         | 40,658   |
| 20 - 99 employees          | 4     | 33,664  | 48,789  | 9      | 42,669       | 37,247         | 46,353   |
| 100 or more employees      | 4     | 39,645  | 55,141  | 7      | 44,988       | 37,207         | 50,770   |
| BY ACTIVITY                |       |         |         |        |              |                |          |
| Advocacy, law and politics | 2     | 30,450  | 42,469  | 6      | 36,413       | 32,000         | 39,860   |
| Arts, Culture and heritage | 0     |         |         | 1      |              | •              |          |
| Education                  | 2     | 33,724  | 48,559  | 4      | 44,785       | •              |          |
| Environment                | 0     |         |         | 1      |              | •              |          |
| Health                     | 3     | 34,003  | 50,920  | 11     | 38,514       | 34,000         | 45,000   |
| Housing/Homelessness       | 2     | 39,879  | 53,067  | 2      | 43,989       | •              |          |
| International development  | 1     |         |         | 1      |              | •              |          |
| Other                      | 0     |         |         | 2      | 39,950       | •              |          |
| BY INCOME                  |       |         |         |        |              |                |          |
| 250,001 - 500,000          | 0     |         |         | 3      | 33,980       | •              |          |
| 500,001 - 1,000,000        | 2     | 30,849  | 44,829  | 3      | 33,438       | •              |          |
| 1,000,001 - 5,000,000      | 4     | 33,664  | 48,789  | 13     | 40,463       | 34,000         | 45,000   |
| Over 10,000,000            | 4     | 39,645  | 55,141  | 7      | 44,988       | 37,207         | 50,770   |
| All Organisations          | 10    | 35,493  | 50,538  | 28     | 39,721       | 34,000         | 45,000   |

## Level 4: Psychologist/Counsellor – Detailed Pay Data

| -                          |       |         |                 |        |              |               |        |  |
|----------------------------|-------|---------|-----------------|--------|--------------|---------------|--------|--|
|                            |       |         |                 | A      | ctual Rate @ | 15th June 202 | 22     |  |
| Breakdown                  | No of | Minimum | Maximum         | No. of | Average      | Lower         | Upper  |  |
|                            | cases |         |                 | cases  |              | Qtile         | Qtile  |  |
| BY ORGANISATION SIZE       |       |         |                 |        |              |               |        |  |
| 3 – 5 employees            | 0     |         |                 | 3      | 68,369       | •             |        |  |
| 6 - 9 employees            | 0     | •       |                 | 1      | •            |               |        |  |
| 10 - 19 employees          | 0     | •       |                 | 3      | 49,022       | •             |        |  |
| 20 - 99 employees          | 5     | 47,131  | 62,706          | 8      | 60,569       | 40,525        | 82,500 |  |
| 100 or more employees      | 8     | 48,748  | 69,121          | 10     | 52,278       | 42,807        | 60,080 |  |
| BY ACTIVITY                |       |         |                 |        |              |               |        |  |
| Advocacy, law and politics | 0     |         |                 | 1      |              |               |        |  |
| Education                  | 1     |         |                 | 2      | 77,042       | •             | •      |  |
| Health                     | 5     | 52,957  | 72,463          | 13     | 72,268       | 47,500        | 75,000 |  |
| Housing/Homelessness       | 1     |         |                 | 1      |              |               |        |  |
| Social Services            | 7     | 39,511  | 57 <i>,</i> 876 | 10     | 49,034       | 42,000        | 48,936 |  |
| BY INCOME                  |       |         |                 |        |              |               |        |  |
| 100,001 - 250,000          | 0     |         |                 | 3      | 64,421       |               |        |  |
| 250,001 - 500,000          | 0     |         |                 | 3      | 103,286      |               |        |  |
| 500,001 - 1,000,000        | 3     | 45,499  | 63,046          | 3      | 49,903       |               |        |  |
| 1,000,001 - 5,000,000      | 3     | 51,058  | 63,908          | 8      | 68,592       | 46,296        | 89,963 |  |
| 5,000,001 - 10,000,000     | 3     | 61,542  | 86,276          | 3      | 62,386       |               |        |  |
| Over 10,000,000            | 3     | 38,018  | 49,530          | 5      | 42,958       | 38,587        | 45,584 |  |
| All Organisations          | 14    | 48,260  | 65,821          | 27     | 63,473       | 42,807        | 75,000 |  |





## Level 4: Youth Worker – Detailed Pay Data

|                       |       |         |         | A      | ctual Rate @ | 15th June 202 | 22     |
|-----------------------|-------|---------|---------|--------|--------------|---------------|--------|
| Breakdown             | No of | Minimum | Maximum | No. of | Average      | Lower         | Upper  |
|                       | cases |         |         | cases  |              | Qtile         | Qtile  |
| BY ORGANISATION SIZE  |       |         |         |        |              |               |        |
| 3 – 5 employees       | 0     | •       |         | 1      | •            | •             |        |
| 6 - 9 employees       | 1     |         |         | 2      | 35,000       | ·             |        |
| 10 - 19 employees     | 0     | •       |         | 2      | 40,844       | •             |        |
| 20 - 99 employees     | 5     | 38,531  | 53,478  | 7      | 43,357       | 37,625        | 49,263 |
| 100 or more employees | 3     | 29,875  | 41,872  | 4      | 34,039       |               |        |
| BY ACTIVITY           |       |         |         |        |              |               |        |
| Health                | 0     |         |         | 1      |              |               |        |
| Housing/Homelessness  | 1     |         |         | 1      |              |               |        |
| Social Services       | 8     | 34,864  | 49,702  | 14     | 38,264       | 30,575        | 40,344 |
| BY INCOME             |       |         |         |        |              |               |        |
| 100,001 - 250,000     | 0     |         |         | 3      | 38,111       |               |        |
| 250,001 - 500,000     | 1     |         |         | 2      | 28,270       |               |        |
| 500,001 - 1,000,000   | 1     |         |         | 3      | 39,748       |               |        |
| 1,000,001 - 5,000,000 | 3     | 38,327  | 54,392  | 4      | 42,520       |               |        |
| Over 10,000,000       | 2     | 32,812  | 46,307  | 2      | 37,791       |               |        |
| All Organisations     | 9     | 34,796  | 49,428  | 16     | 38,305       | 32,788        | 40,162 |

## Level 5: Care Workers with FETAC L5/L6 – Detailed Pay Data

|                            |       |         |         |        | ctual Rate @ | 15th June 202 | 22     |
|----------------------------|-------|---------|---------|--------|--------------|---------------|--------|
| Breakdown                  | No of | Minimum | Maximum | No. of | Average      | Lower         | Upper  |
|                            | cases |         |         | cases  |              | Qtile         | Qtile  |
| BY ORGANISATION SIZE       |       |         |         |        |              |               |        |
| 3 – 5 employees            | 0     |         |         | 1      | -            | •             |        |
| 6 - 9 employees            | 0     | •       |         | 1      | •            | •             | •      |
| 10 - 19 employees          | 0     | •       |         | 2      | 32,484       |               |        |
| 20 - 99 employees          | 3     | 32,603  | 41,894  | 9      | 35,568       | 20,930        | 44,211 |
| 100 or more employees      | 9     | 26,275  | 35,509  | 13     | 30,422       | 25,974        | 34,164 |
| BY ACTIVITY                |       |         |         |        |              |               |        |
| Advocacy, law and politics | 1     |         |         | 1      |              |               |        |
| Health                     | 5     | 26,578  | 36,422  | 8      | 29,961       | 26,500        | 33,175 |
| Housing/Homelessness       | 0     | •       |         | 3      | 31,769       |               |        |
| Social Services            | 7     | 28,707  | 39,170  | 16     | 34,647       | 27,888        | 42,808 |
| BY INCOME                  |       |         |         |        |              |               |        |
| 100,001 - 250,000          | 0     |         |         | 2      | 28,898       |               |        |
| 250,001 - 500,000          | 0     |         |         | 3      | 32,376       |               |        |
| 500,001 - 1,000,000        | 0     |         |         | 4      | 35,429       | •             |        |
| 1,000,001 - 5,000,000      | 3     | 30,489  | 39,502  | 6      | 37,550       | 23,500        | 49,309 |
| 5,000,001 - 10,000,000     | 2     | 23,376  | 32,743  | 3      | 27,081       |               |        |
| Over 10,000,000            | 6     | 26,566  | 36,211  | 7      | 31,371       | 29,799        | 34,710 |
| All Organisations          | 13    | 27,678  | 37,239  | 28     | 32,690       | 25,977        | 36,764 |





# Level 5: Childcare/Youth Worker with FETAC L5/L6 – Detailed Pay Data

|                            |             |         |         | A            | ctual Rate @ | 15th June 20   | 22             |
|----------------------------|-------------|---------|---------|--------------|--------------|----------------|----------------|
| Breakdown                  | No of cases | Minimum | Maximum | No. of cases | Average      | Lower<br>Qtile | Upper<br>Qtile |
| BY ORGANISATION SIZE       |             |         |         |              |              |                |                |
| 6 - 9 employees            | 0           | •       |         | 1            |              | •              |                |
| 10 - 19 employees          | 0           | •       |         | 2            | 24,973       | •              |                |
| 20 - 99 employees          | 4           | 26,433  | 34,826  | 11           | 27,824       | 23,712         | 30,680         |
| 100 or more employees      | 3           | 28,010  | 37,374  | 3            | 33,781       |                |                |
| BY ACTIVITY                |             |         |         |              |              |                |                |
| Arts, Culture and heritage | 0           | •       |         | 1            | •            | •              |                |
| Education                  | 2           | 23,938  | 31,782  | 2            | 31,042       | •              |                |
| Health                     | 2           | 29,148  | 39,562  | 2            | 34,587       |                |                |
| Social Services            | 3           | 27,864  | 36,247  | 12           | 27,166       | 24,024         | 30,329         |
| BY INCOME                  |             |         |         |              |              |                |                |
| 100,001 - 250,000          | 0           |         |         | 1            |              |                |                |
| 250,001 - 500,000          | 0           | •       |         | 2            | 25,389       | •              |                |
| 500,001 - 1,000,000        | 1           |         |         | 5            | 25,144       | 23,712         | 25,480         |
| 1,000,001 - 5,000,000      | 3           | 24,940  | 34,790  | 6            | 29,026       | 25,584         | 32,169         |
| Over 10,000,000            | 1           |         |         | 1            |              |                |                |
| All Organisations          | 7           | 27,109  | 35,918  | 17           | 28,402       | 24,648         | 32,169         |





# Level 5: Senior Administrative Assistant/Senior Clerical – Detailed Pay Data

|                            |             |         |         | A               | ctual Rate @ | 15th June 20   | 22             |
|----------------------------|-------------|---------|---------|-----------------|--------------|----------------|----------------|
| Breakdown                  | No of cases | Minimum | Maximum | No. of<br>cases | Average      | Lower<br>Qtile | Upper<br>Qtile |
| BY ORGANISATION SIZE       |             |         |         |                 |              |                |                |
| 1 - 2 employees            | 0           |         |         | 1               |              | •              |                |
| 3 - 5 employees            | 1           |         |         | 5               | 29,561       | 28,000         | 31,212         |
| 6 - 9 employees            | 4           | 26,970  | 44,421  | 8               | 33,889       | 28,587         | 39,704         |
| 10 - 19 employees          | 5           | 30,590  | 39,669  | 15              | 32,298       | 27,192         | 36,400         |
| 20 - 99 employees          | 9           | 28,845  | 41,931  | 16              | 36,137       | 28,412         | 41,992         |
| 100 or more employees      | 10          | 32,705  | 44,863  | 14              | 39,379       | 36,000         | 43,198         |
| BY ACTIVITY                |             |         |         |                 |              |                |                |
| Advocacy, law and politics | 2           | 30,500  | 39,000  | 3               | 32,404       | •              |                |
| Arts, Culture and heritage | 0           |         |         | 2               | 32,000       | ·              |                |
| Education                  | 5           | 25,705  | 39,649  | 9               | 35,382       | 27,699         | 43,345         |
| Health                     | 6           | 32,796  | 44,857  | 15              | 34,773       | 28,000         | 42,891         |
| Housing/Homelessness       | 2           | 33,302  | 44,556  | 3               | 34,989       | •              |                |
| International development  | 3           | 30,984  | 42,480  | 5               | 34,882       | 32,000         | 38,125         |
| Other                      | 1           |         |         | 3               | 31,198       |                |                |
| Social Services            | 10          | 30,163  | 44,011  | 20              | 37,867       | 29,212         | 41,093         |
| BY INCOME                  |             |         |         |                 |              |                |                |
| Less than 100, 000         | 0           |         |         | 2               | 49,276       |                |                |
| 100,001 - 250,000          | 0           |         |         | 4               | 31,309       |                |                |
| 250,001 - 500,000          | 2           | 29,249  | 46,968  | 8               | 32,086       | 27,081         | 39,704         |
| 500,001 - 1,000,000        | 5           | 26,044  | 38,159  | 6               | 30,543       | 25,480         | 38,125         |
| 1,000,001 - 5,000,000      | 12          | 28,828  | 42,096  | 26              | 35,528       | 30,000         | 38,988         |
| 5,000,001 - 10,000,000     | 4           | 33,000  | 43,715  | 6               | 36,020       | 29,250         | 39,985         |
| Over 10,000,000            | 4           | 30,017  | 42,743  | 6               | 38,376       | 36,000         | 41,092         |
| All Organisations          | 29          | 30,155  | 42,794  | 60              | 35,526       | 29,029         | 40,532         |





## Level 5: Office Supervisor – Detailed Pay Data

|                            |             |         |         | A               | ctual Rate @ | 15th June 202  | 22             |
|----------------------------|-------------|---------|---------|-----------------|--------------|----------------|----------------|
| Breakdown                  | No of cases | Minimum | Maximum | No. of<br>cases | Average      | Lower<br>Qtile | Upper<br>Qtile |
| BY ORGANISATION SIZE       |             |         |         |                 |              |                |                |
| 3 - 5 employees            | 0           |         |         | 1               | •            | •              |                |
| 6 - 9 employees            | 0           | •       | •       | 1               | •            | ٠              |                |
| 10 - 19 employees          | 2           | 31,000  | 36,000  | 6               | 31,898       | 24,000         | 37,000         |
| 20 - 99 employees          | 3           | 34,696  | 46,996  | 10              | 33,576       | 29,089         | 42,480         |
| 100 or more employees      | 2           | 39,189  | 51,899  | 6               | 43,109       | 32,130         | 50,872         |
| BY ACTIVITY                |             |         |         |                 |              |                |                |
| Advocacy, law and politics | 2           | 34,670  | 46,525  | 3               | 37,460       | •              |                |
| Arts, Culture and heritage | 0           |         |         | 3               | 28,251       | •              |                |
| Education                  | 1           |         |         | 2               | 36,262       |                |                |
| Environment                | 0           |         |         | 1               |              |                |                |
| Health                     | 1           |         |         | 2               | 36,229       |                |                |
| Housing/Homelessness       | 1           |         |         | 2               | 55,806       |                |                |
| International development  | 0           |         |         | 1               |              |                |                |
| Other                      | 0           |         |         | 3               | 35,016       |                |                |
| Social Services            | 0           |         |         | 5               | 33,189       | 30,000         | 34,719         |
| Sports and recreation      | 2           | 30,500  | 36,240  | 2               | 36,240       |                |                |
| BY INCOME                  |             |         |         |                 |              |                |                |
| 100,001 - 250,000          | 1           | •       |         | 2               | 29,778       | •              | •              |
| 250,001 - 500,000          | 0           |         |         | 2               | 27,799       |                |                |
| 500,001 - 1,000,000        | 0           |         |         | 5               | 32,028       | 24,754         | 36,799         |
| 1,000,001 - 5,000,000      | 2           | 34,375  | 44,730  | 8               | 33,018       | 29,642         | 38,500         |
| 5,000,001 - 10,000,000     | 2           | 34,170  | 46,765  | 2               | 42,865       |                |                |
| Over 10,000,000            | 1           |         |         | 4               | 44,615       |                |                |
| All Organisations          | 7           | 34,924  | 45,255  | 24              | 35,507       | 29,420         | 42,865         |





## Level 5: Senior Accounts Officer – Detailed Pay Data

|                            |             |         |         | A            | ctual Rate @ | 15th June 202  | 22             |
|----------------------------|-------------|---------|---------|--------------|--------------|----------------|----------------|
| Breakdown                  | No of cases | Minimum | Maximum | No. of cases | Average      | Lower<br>Qtile | Upper<br>Qtile |
| BY ORGANISATION SIZE       |             |         |         |              |              |                |                |
| 6 - 9 employees            | 0           |         |         | 1            | •            |                |                |
| 10 - 19 employees          | 2           | 32,262  | 43,698  | 5            | 49,947       | 36,225         | 50,952         |
| 20 - 99 employees          | 3           | 29,085  | 38,918  | 7            | 36,196       | 30,000         | 43,000         |
| 100 or more employees      | 8           | 38,187  | 48,979  | 12           | 42,380       | 36,202         | 49,186         |
| BY ACTIVITY                |             |         |         |              |              |                |                |
| Advocacy, law and politics | 1           |         |         | 1            | •            |                |                |
| Arts, Culture and heritage | 0           |         |         | 2            | 30,333       |                |                |
| Education                  | 1           |         |         | 3            | 54,206       |                |                |
| Health                     | 3           | 42,271  | 52,762  | 5            | 46,970       | 43,000         | 51,371         |
| Housing/Homelessness       | 2           | 31,305  | 43,564  | 2            | 39,064       |                |                |
| International development  | 1           |         |         | 1            |              |                |                |
| Other                      | 0           |         |         | 1            |              |                |                |
| Social Services            | 5           | 34,994  | 44,480  | 10           | 40,292       | 33,451         | 50,000         |
| BY INCOME                  |             |         |         |              |              |                |                |
| 250,001 - 500,000          | 0           |         | •       | 2            | 26,075       | •              |                |
| 500,001 - 1,000,000        | 0           |         |         | 2            | 65,976       |                |                |
| 1,000,001 - 5,000,000      | 3           | 31,508  | 41,298  | 7            | 35,426       | 33,451         | 36,225         |
| 5,000,001 - 10,000,000     | 2           | 39,883  | 46,909  | 2            | 45,148       |                |                |
| Over 10,000,000            | 4           | 31,465  | 43,004  | 7            | 41,434       | 36,320         | 47,000         |
| All Organisations          | 13          | 35,175  | 45,844  | 25           | 41,461       | 35,844         | 47,000         |





## Level 5: Senior Receptionist – Detailed Pay Data

|                            |             |         |         | A               | ctual Rate @ | 15th June 20   | 22             |
|----------------------------|-------------|---------|---------|-----------------|--------------|----------------|----------------|
| Breakdown                  | No of cases | Minimum | Maximum | No. of<br>cases | Average      | Lower<br>Qtile | Upper<br>Qtile |
| BY ORGANISATION SIZE       |             |         |         |                 |              |                |                |
| 6 - 9 employees            | 0           |         |         | 1               | •            | •              |                |
| 10 - 19 employees          | 3           | 36,183  | 42,520  | 11              | 35,381       | 27,300         | 31,500         |
| 20 - 99 employees          | 6           | 29,312  | 38,602  | 15              | 32,877       | 27,150         | 31,000         |
| 100 or more employees      | 7           | 27,688  | 41,937  | 10              | 34,484       | 30,000         | 39,783         |
| BY ACTIVITY                |             |         |         |                 |              |                |                |
| Advocacy, law and politics | 1           |         |         | 2               | 30,500       |                |                |
| Arts, Culture and heritage | 0           | •       |         | 3               | 26,598       |                |                |
| Education                  | 0           |         |         | 3               | 27,032       |                |                |
| Health                     | 6           | 36,234  | 47,448  | 13              | 38,916       | 30,000         | 39,783         |
| Housing/Homelessness       | 2           | 32,290  | 44,440  | 2               | 35,545       |                |                |
| International development  | 1           |         |         | 2               | 27,650       |                |                |
| Other                      | 0           |         |         | 1               |              |                |                |
| Social Services            | 6           | 23,902  | 34,575  | 11              | 34,236       | 27,612         | 41,092         |
| BY INCOME                  |             |         |         |                 |              |                |                |
| 100,001 - 250,000          | 0           |         |         | 1               | •            | •              |                |
| 250,001 - 500,000          | 0           | •       |         | 2               | 30,832       | •              | •              |
| 500,001 - 1,000,000        | 1           | •       |         | 4               | 26,032       | •              | •              |
| 1,000,001 - 5,000,000      | 6           | 35,118  | 44,826  | 16              | 38,180       | 27,806         | 45,478         |
| 5,000,001 - 10,000,000     | 3           | 25,682  | 35,803  | 5               | 32,027       | 27,500         | 34,354         |
| Over 10,000,000            | 4           | 28,233  | 41,885  | 6               | 33,486       | 30,000         | 41,092         |
| All Organisations          | 16          | 29,890  | 40,796  | 37              | 34,059       | 28,000         | 34,354         |





## Level 6: Junior Receptionist – Detailed Pay Data

|                            |             |         |         | A               | ctual Rate @ | 15th June 202  | 22             |
|----------------------------|-------------|---------|---------|-----------------|--------------|----------------|----------------|
| Breakdown                  | No of cases | Minimum | Maximum | No. of<br>cases | Average      | Lower<br>Qtile | Upper<br>Qtile |
| BY ORGANISATION SIZE       |             |         |         |                 |              |                |                |
| 3 - 5 employees            | 2           | 23,165  | 32,686  | 2               | 51,455       | •              |                |
| 6 - 9 employees            | 0           |         |         | 1               | •            | •              |                |
| 10 - 19 employees          | 0           | •       |         | 5               | 28,808       | 20,533         | 33,973         |
| 20 - 99 employees          | 4           | 29,921  | 38,790  | 14              | 27,909       | 22,750         | 32,870         |
| 100 or more employees      | 3           | 26,008  | 35,649  | 4               | 27,757       |                |                |
| BY ACTIVITY                |             |         |         |                 |              |                |                |
| Advocacy, law and politics | 1           | •       |         | 2               | 33,935       | •              |                |
| Arts, Culture and heritage | 0           | •       |         | 1               | •            | •              |                |
| Education                  | 1           | •       |         | 4               | 25,370       | •              |                |
| Health                     | 1           | •       |         | 3               | 26,135       | •              |                |
| Housing/Homelessness       | 2           | 26,462  | 35,301  | 3               | 29,598       |                |                |
| Other                      | 2           | 23,165  | 32,686  | 3               | 42,129       | •              |                |
| Social Services            | 2           | 34,930  | 40,570  | 10              | 28,946       | 22,105         | 35,061         |
| BY INCOME                  |             |         |         |                 |              |                |                |
| Less than 100, 000         | 0           | •       |         | 1               | •            | •              |                |
| 100,001 - 250,000          | 2           | 23,165  | 32,686  | 4               | 39,563       | •              |                |
| 250,001 - 500,000          | 0           |         |         | 4               | 28,561       |                |                |
| 500,001 - 1,000,000        | 0           |         |         | 3               | 21,741       | •              |                |
| 1,000,001 - 5,000,000      | 2           | 31,938  | 42,119  | 8               | 28,942       | 22,519         | 34,487         |
| 5,000,001 - 10,000,000     | 1           |         |         | 1               |              |                |                |
| Over 10,000,000            | 2           | 26,462  | 35,301  | 2               | 29,397       |                |                |
| All Organisations          | 9           | 27,115  | 36,386  | 26              | 29,699       | 22,296         | 33,973         |





# Level 6: Junior Administrative Assistant/Junior Clerical – Detailed Pay Data

|                            |             |         |         | A               | ctual Rate @ | 15th June 20   | 22             |
|----------------------------|-------------|---------|---------|-----------------|--------------|----------------|----------------|
| Breakdown                  | No of cases | Minimum | Maximum | No. of<br>cases | Average      | Lower<br>Qtile | Upper<br>Qtile |
| BY ORGANISATION SIZE       |             |         |         |                 |              |                |                |
| 1 - 2 employees            | 0           |         |         | 1               |              | •              |                |
| 3 - 5 employees            | 0           |         |         | 1               | •            | •              |                |
| 6 - 9 employees            | 0           |         |         | 1               | •            | •              |                |
| 10 - 19 employees          | 4           | 24,479  | 32,092  | 7               | 26,613       | 26,000         | 29,000         |
| 20 - 99 employees          | 7           | 25,995  | 39,309  | 17              | 30,804       | 27,000         | 32,549         |
| 100 or more employees      | 11          | 26,396  | 36,271  | 12              | 30,740       | 27,201         | 33,501         |
| BY ACTIVITY                |             |         |         |                 |              |                |                |
| Advocacy, law and politics | 1           | •       | •       | 1               | •            | •              |                |
| Education                  | 3           | 25,794  | 38,636  | 5               | 30,395       | 26,475         | 32,549         |
| Health                     | 7           | 26,676  | 37,466  | 11              | 33,402       | 28,000         | 38,645         |
| Housing/Homelessness       | 3           | 27,726  | 38,619  | 4               | 29,653       |                |                |
| International development  | 2           | 25,894  | 32,175  | 3               | 28,450       |                |                |
| Other                      | 0           |         |         | 2               | 26,625       |                |                |
| Social Services            | 5           | 25,511  | 37,922  | 12              | 27,785       | 21,513         | 33,501         |
| Sports and recreation      | 1           |         |         | 1               |              |                |                |
| BY INCOME                  |             |         |         |                 |              |                |                |
| Less than 100, 000         | 0           | •       |         | 1               | •            | •              |                |
| 100,001 - 250,000          | 1           |         |         | 2               | 28,091       |                |                |
| 250,001 - 500,000          | 0           |         |         | 2               | 23,882       |                |                |
| 500,001 - 1,000,000        | 1           |         |         | 3               | 23,238       |                |                |
| 1,000,001 - 5,000,000      | 7           | 25,523  | 38,153  | 14              | 31,447       | 26,475         | 32,549         |
| 5,000,001 - 10,000,000     | 3           | 27,789  | 36,381  | 4               | 29,590       |                |                |
| Over 10,000,000            | 7           | 26,440  | 34,894  | 8               | 30,984       | 27,201         | 33,203         |
| All Organisations          | 22          | 25,920  | 36,478  | 39              | 29,743       | 26,475         | 32,549         |





#### Level 6: Driver – Detailed Pay Data

|                            |       |         |         | A      | ctual Rate @ | 15th June 202 | 22     |
|----------------------------|-------|---------|---------|--------|--------------|---------------|--------|
| Breakdown                  | No of | Minimum | Maximum | No. of | Average      | Lower         | Upper  |
|                            | cases |         |         | cases  |              | Qtile         | Qtile  |
| BY ORGANISATION SIZE       | •     | _       |         |        | T            |               |        |
| 3 – 5 employees            | 0     |         |         | 1      |              | •             |        |
| 6 – 9 employees            | 0     |         |         | 1      |              |               |        |
| 10 - 19 employees          | 0     |         |         | 3      | 22,550       | •             |        |
| 20 - 99 employees          | 1     |         |         | 6      | 25,837       | 20,280        | 30,500 |
| 100 or more employees      | 3     | 27,249  | 34,326  | 6      | 28,430       | 22,736        | 32,454 |
| BY ACTIVITY                |       |         |         |        |              |               |        |
| Advocacy, law and politics | 1     | •       |         | 2      | 26,842       |               |        |
| Education                  | 0     |         |         | 2      | 20,494       |               |        |
| Health                     | 2     | 27,222  | 33,194  | 6      | 28,883       | 23,829        | 32,760 |
| Housing/Homelessness       | 0     |         |         | 3      | 28,166       | •             |        |
| Other                      | 0     |         |         | 1      |              |               |        |
| Social Services            | 2     | 26,652  | 34,390  | 5      | 26,178       | 21,513        | 29,799 |
| BY INCOME                  |       |         |         |        |              |               |        |
| Less than 100, 000         | 0     |         |         | 1      |              | •             |        |
| 250,001 - 500,000          | 0     |         |         | 4      | 26,288       |               |        |
| 500,001 - 1,000,000        | 0     |         |         | 2      | 20,202       |               |        |
| 1,000,001 - 5,000,000      | 1     |         |         | 4      | 24,448       |               |        |
| 5,000,001 - 10,000,000     | 0     |         |         | 3      | 29,412       |               |        |
| Over 10,000,000            | 3     | 26,435  | 33,656  | 4      | 31,027       | •             |        |
| All Organisations          | 5     | 27,271  | 34,439  | 19     | 27,045       | 21,513        | 31,321 |

#### Level 6: Junior Accounts Officer – Detailed Pay Data

|                            |       |         |         | A      | ctual Rate @ | 15th June 202 | 22     |
|----------------------------|-------|---------|---------|--------|--------------|---------------|--------|
| Breakdown                  | No of | Minimum | Maximum | No. of | Average      | Lower         | Upper  |
|                            | cases |         |         | cases  |              | Qtile         | Qtile  |
| BY ORGANISATION SIZE       |       |         |         |        |              |               |        |
| 10 - 19 employees          | 1     |         |         | 3      | 34,543       | •             |        |
| 20 - 99 employees          | 4     | 28,141  | 38,319  | 7      | 32,463       | 28,000        | 35,770 |
| 100 or more employees      | 5     | 27,305  | 41,126  | 9      | 31,205       | 29,015        | 34,508 |
| BY ACTIVITY                |       |         |         |        |              |               |        |
| Advocacy, law and politics | 1     |         |         | 1      |              |               |        |
| Arts, Culture and heritage | 0     |         |         | 2      | 38,889       | •             |        |
| Education                  | 0     |         |         | 1      |              |               |        |
| Health                     | 2     | 29,249  | 46,968  | 5      | 31,821       | 29,015        | 38,109 |
| Housing/Homelessness       | 4     | 28,321  | 40,278  | 4      | 32,276       |               |        |
| International development  | 1     |         |         | 2      | 26,710       |               |        |
| Other                      | 0     |         |         | 1      |              |               |        |
| Social Services            | 2     | 25,801  | 39,096  | 3      | 30,340       |               |        |
| BY INCOME                  |       |         |         |        |              |               |        |
| 250,001 - 500,000          | 0     | •       |         | 1      | •            |               |        |
| 500,001 - 1,000,000        | 0     |         |         | 3      | 29,132       |               |        |
| 1,000,001 - 5,000,000      | 0     |         |         | 2      | 38,889       |               |        |
| 5,000,001 - 10,000,000     | 3     | 29,055  | 43,714  | 3      | 36,711       | •             | •      |
| Over 10,000,000            | 5     | 26,505  | 36,159  | 8      | 30,817       | 28,718        | 33,674 |
| All Organisations          | 10    | 27,919  | 40,416  | 19     | 32,196       | 28,000        | 36,255 |





#### Level 6: General Operative – Detailed Pay Data

|                            |       |         |         | A      | ctual Rate @ | 15th June 202 | 22     |
|----------------------------|-------|---------|---------|--------|--------------|---------------|--------|
| Breakdown                  | No of | Minimum | Maximum | No. of | Average      | Lower         | Upper  |
|                            | cases |         |         | cases  |              | Qtile         | Qtile  |
| BY ORGANISATION SIZE       | T     | ı       | ı       |        | T            | T             |        |
| 3 – 5 employees            | 1     | •       |         | 3      | 22,735       | •             |        |
| 6 – 9 employees            | 0     | •       |         | 2      | 42,284       |               |        |
| 10 – 19 employees          | 0     |         |         | 12     | 25,449       | 22,388        | 26,723 |
| 20 - 99 employees          | 1     |         |         | 9      | 24,306       | 20,930        | 26,937 |
| 100 or more employees      | 5     | 24,873  | 31,921  | 8      | 26,804       | 23,246        | 30,157 |
| BY ACTIVITY                |       |         |         |        |              |               |        |
| Arts, Culture and heritage | 0     |         |         | 3      | 24,824       | •             |        |
| Education                  | 1     | •       |         | 4      | 23,566       | •             |        |
| Environment                | 0     |         |         | 1      |              | •             |        |
| Health                     | 2     | 27,403  | 33,600  | 5      | 27,199       | 23,829        | 31,000 |
| Housing/Homelessness       | 2     | 24,970  | 33,077  | 4      | 32,239       |               |        |
| Other                      | 1     |         |         | 7      | 27,268       | 21,000        | 32,000 |
| Social Services            | 1     | •       |         | 12     | 24,648       | 23,070        | 25,249 |
| BY INCOME                  |       |         |         |        |              |               |        |
| Less than 100, 000         | 0     |         |         | 2      | 21,869       |               |        |
| 100,001 - 250,000          | 0     |         |         | 2      | 22,938       |               |        |
| 250,001 - 500,000          | 0     |         |         | 7      | 28,773       | 21,513        | 31,339 |
| 500,001 - 1,000,000        | 0     |         |         | 9      | 25,587       | 21,513        | 26,853 |
| 1,000,001 - 5,000,000      | 2     |         |         | 7      | 24,350       | 21,000        | 26,937 |
| 5,000,001 - 10,000,000     | 0     |         |         | 3      | 28,686       |               |        |
| Over 10,000,000            | 4     | 23,981  | 31,351  | 5      | 27,609       | 27,167        | 29,314 |
| All Organisations          | 7     | 22,588  | 32,644  | 36     | 26,311       | 22,222        | 29,672 |

## Level 6: Care Assistant – Detailed Pay Data

|                        |             |         |         | A            | ctual Rate @ | 15th June 202  | 22             |
|------------------------|-------------|---------|---------|--------------|--------------|----------------|----------------|
| Breakdown              | No of cases | Minimum | Maximum | No. of cases | Average      | Lower<br>Qtile | Upper<br>Qtile |
| BY ORGANISATION SIZE   |             |         |         |              |              |                |                |
| 3 – 5 employees        | 1           |         |         | 1            | •            | •              |                |
| 10 - 19 employees      | 0           |         |         | 1            | •            | ·              |                |
| 20 - 99 employees      | 0           |         |         | 3            | 25,317       | •              |                |
| 100 or more employees  | 5           | 27,019  | 37,463  | 9            | 31,361       | 29,447         | 34,164         |
| BY ACTIVITY            |             |         |         |              |              |                |                |
| Health                 | 5           | 26,146  | 36,512  | 7            | 33,715       | 31,000         | 35,000         |
| Housing/Homelessness   | 1           |         |         | 2            | 26,609       |                |                |
| Social Services        | 2           | 23,716  | 27,673  | 7            | 27,499       | 21,840         | 30,921         |
| BY INCOME              |             |         |         |              |              |                |                |
| Less than 100, 000     | 1           |         |         | 1            | •            | ·              |                |
| 250,001 - 500,000      | 0           |         |         | 1            | •            |                |                |
| 500,001 - 1,000,000    | 0           |         |         | 1            |              |                |                |
| 1,000,001 - 5,000,000  | 2           | 24,710  | 28,133  | 5            | 35,095       | 29,447         | 41,534         |
| 5,000,001 - 10,000,000 | 2           | 28,033  | 37,793  | 3            | 30,810       | •              |                |
| Over 10,000,000        | 2           | 25,515  | 38,922  | 3            | 31,369       |                |                |
| All Organisations      | 8           | 25,786  | 34,137  | 16           | 30,107       | 23,290         | 34,164         |





## Level 6: Cleaner/Housekeeper – Detailed Pay Data

|                            |             |         |         | A            | ctual Rate @ | 15th June 202  | 22             |
|----------------------------|-------------|---------|---------|--------------|--------------|----------------|----------------|
| Breakdown                  | No of cases | Minimum | Maximum | No. of cases | Average      | Lower<br>Qtile | Upper<br>Qtile |
| BY ORGANISATION SIZE       |             |         |         |              |              |                |                |
| 3 - 5 employees            | 0           |         |         | 1            | •            | •              |                |
| 6 - 9 employees            | 0           |         |         | 2            | 28,150       | •              |                |
| 10 - 19 employees          | 1           |         |         | 7            | 28,569       | 21,250         | 33,250         |
| 20 - 99 employees          | 3           | 24,279  | 27,556  | 16           | 23,422       | 20,544         | 24,351         |
| 100 or more employees      | 8           | 24,984  | 30,646  | 15           | 28,562       | 23,000         | 31,321         |
| BY ACTIVITY                |             |         |         |              |              |                |                |
| Arts, Culture and heritage | 0           | •       |         | 2            | 20,635       | ٠              |                |
| Education                  | 1           |         |         | 4            | 30,958       | •              |                |
| Health                     | 5           | 23,546  | 27,419  | 12           | 25,270       | 20,984         | 30,165         |
| Housing/Homelessness       | 2           | 23,265  | 30,752  | 4            | 24,202       | •              |                |
| Other                      | 0           | •       |         | 5            | 25,048       | 23,898         | 25,200         |
| Social Services            | 4           | 26,017  | 31,439  | 15           | 27,660       | 22,204         | 32,351         |
| BY INCOME                  |             |         |         |              |              |                |                |
| Less than 100, 000         | 0           |         |         | 1            | •            | •              |                |
| 100,001 - 250,000          | 0           |         |         | 4            | 25,512       | •              |                |
| 250,001 - 500,000          | 0           |         |         | 3            | 23,019       | •              |                |
| 500,001 - 1,000,000        | 1           |         |         | 9            | 24,128       | 21,513         | 23,400         |
| 1,000,001 - 5,000,000      | 3           | 24,669  | 28,436  | 12           | 28,643       | 21,454         | 32,101         |
| 5,000,001 - 10,000,000     | 2           | 25,307  | 28,862  | 4            | 27,328       |                |                |
| Over 10,000,000            | 4           | 23,441  | 30,032  | 7            | 26,763       | 22,935         | 32,351         |
| All Organisations          | 12          | 24,226  | 28,986  | 42           | 26,316       | 21,840         | 30,952         |





## Level 6: Catering Assistant – Detailed Pay Data

|                            |             |         |         | A            | ctual Rate @ | 15th June 202  | 22             |
|----------------------------|-------------|---------|---------|--------------|--------------|----------------|----------------|
| Breakdown                  | No of cases | Minimum | Maximum | No. of cases | Average      | Lower<br>Qtile | Upper<br>Qtile |
| BY ORGANISATION SIZE       |             |         |         |              |              |                |                |
| 3 - 5 employees            | 0           |         |         | 1            | •            | •              |                |
| 6 - 9 employees            | 0           |         |         | 1            | •            | •              |                |
| 10 - 19 employees          | 0           |         |         | 2            | 26,434       | •              |                |
| 20 - 99 employees          | 0           |         |         | 4            | 20,650       |                |                |
| 100 or more employees      | 6           | 24,735  | 29,546  | 10           | 27,642       | 21,513         | 27,628         |
| BY ACTIVITY                |             |         |         |              |              |                |                |
| Arts, Culture and heritage | 0           |         |         | 1            | •            | •              |                |
| Education                  | 0           | •       |         | 1            | •            | •              |                |
| Health                     | 3           | 25,011  | 28,551  | 6            | 24,300       | 21,294         | 25,588         |
| Housing/Homelessness       | 1           |         |         | 3            | 29,311       | •              |                |
| Other                      | 0           |         |         | 1            |              |                |                |
| Social Services            | 2           | 24,174  | 28,560  | 7            | 28,743       | 21,513         | 31,574         |
| BY INCOME                  |             |         |         |              |              |                |                |
| 100,001 - 250,000          | 0           |         |         | 1            |              | •              |                |
| 250,001 - 500,000          | 0           |         |         | 4            | 28,439       |                |                |
| 500,001 - 1,000,000        | 0           |         |         | 2            | 21,222       |                |                |
| 1,000,001 - 5,000,000      | 2           | 24,174  | 28,560  | 5            | 27,901       | 20,968         | 23,829         |
| 5,000,001 - 10,000,000     | 1           |         |         | 2            | 24,490       |                |                |
| Over 10,000,000            | 2           | 24,455  | 31,217  | 4            | 24,771       |                |                |
| All Organisations          | 6           | 24,735  | 29,546  | 19           | 26,110       | 21,000         | 27,628         |





## Level 6: Cook/Chef – Detailed Pay Data

|                            |             |         |         |              | Actual Rate @ 15th June 2022 |                |                |  |
|----------------------------|-------------|---------|---------|--------------|------------------------------|----------------|----------------|--|
| Breakdown                  | No of cases | Minimum | Maximum | No. of cases | Average                      | Lower<br>Qtile | Upper<br>Qtile |  |
| BY ORGANISATION SIZE       |             |         |         |              |                              |                |                |  |
| 3 - 5 employees            | 0           |         |         | 2            | 21,579                       | •              |                |  |
| 10 - 19 employees          | 0           |         |         | 2            | 26,448                       | •              |                |  |
| 20 - 99 employees          | 3           | 22,628  | 31,031  | 9            | 28,800                       | 22,568         | 28,886         |  |
| 100 or more employees      | 8           | 30,233  | 38,900  | 13           | 33,126                       | 25,837         | 37,625         |  |
| BY ACTIVITY                |             |         |         |              |                              |                |                |  |
| Arts, Culture and heritage | 1           |         |         | 4            | 29,241                       | •              |                |  |
| Education                  | 2           | 22,942  | 30,316  | 3            | 24,825                       |                |                |  |
| Health                     | 3           | 28,284  | 35,974  | 6            | 31,717                       | 30,100         | 34,763         |  |
| Housing/Homelessness       | 1           |         |         | 4            | 29,819                       | 21,658         | 37,979         |  |
| Other                      | 0           |         |         | 1            |                              |                |                |  |
| Social Services            | 4           | 30,690  | 38,101  | 9            | 30,515                       | 22,600         | 36,153         |  |
| BY INCOME                  |             |         |         |              |                              |                |                |  |
| Less than 100, 000         | 0           |         |         | 1            |                              |                |                |  |
| 100,001 - 250,000          | 0           |         |         | 1            |                              |                |                |  |
| 250,001 - 500,000          | 0           |         |         | 3            | 24,558                       |                |                |  |
| 500,001 - 1,000,000        | 1           |         |         | 3            | 21,961                       |                |                |  |
| 1,000,001 - 5,000,000      | 4           | 25,510  | 36,017  | 8            | 32,455                       | 25,959         | 39,382         |  |
| 5,000,001 - 10,000,000     | 1           |         |         | 3            | 33,646                       |                |                |  |
| Over 10,000,000            | 4           | 33,404  | 42,586  | 7            | 35,135                       | 25,086         | 40,590         |  |
| All Organisations          | 11          | 28,159  | 36,754  | 27           | 30,394                       | 22,568         | 36,153         |  |

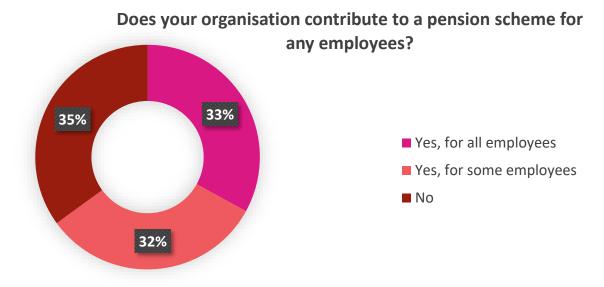




#### **Pension Schemes**

#### Contribution to pension scheme

A total of 301 organisations provided details on the provision of pension schemes to employees. Employers contribute to a pension scheme in 196 (65%) of organisations that provided details. Pensions were provided for all employees in one-third (33%) of organisations, or for some employees in 32% of organisations. No pension contribution is made in around a third (35%) of the respondents to this question.



Where a pension was provided, employers were asked to state if the contribution was the same for all employees. For the 196 organisations that contributed to a pension scheme, the contribution was the same for all employees in just over two-thirds (66%). One company (<1%) did not provide details and the contribution differed in 34%.

Table 13: Organisation contribution to pension where all employees receive the same contribution (where the scheme is available to all employees or some employees)

| Organisation's Contribution to Pension | % of Organisations               |  |  |
|--|----------------------------------|--|--|
| < 5%                                   | 11                               |  |  |
| 5%                                     | 40                               |  |  |
| 5.1 – 6.9%                             | 12                               |  |  |
| 7%                                     | 15                               |  |  |
| 7.1 – 9.9%                             |                                  |  |  |
| 10%                                    | 15                               |  |  |
| More than 10%                          |                                  |  |  |
| Total (N=119) 100                      |                                  |  |  |
| Average: 6.2% Median: 5.0% Lower Qua   | rtile: 5.0% Upper Quartile: 7.0% |  |  |





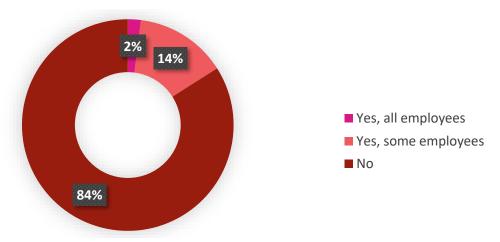
Table 14: Organisation contribution to pension where it is different for different levels

| Level   | (N) | Average<br>% | Median<br>% | Lower<br>Quartile<br>% | Upper<br>Quartile<br>% |
|---|-----|--------------|-------------|------------------------|------------------------|
| Level 1: CEO/General Manager                        | 57  | 10.0         | 10.0        | 6.75                   | 10                     |
| Level 2: Head of Function/Senior Managers           | 38  | 7.4          | 6.8         | 5.0                    | 10                     |
| Level 3: Managers                                   | 32  | 5.9          | 5.0         | 5.0                    | 7.8                    |
| Level 4: Specialist/Professional Staff              | 36  | 5.2          | 5.0         | 5.0                    | 7.0                    |
| Level 5: Semi-Professional/ Administration<br>Staff | 33  | 4.9          | 5.0         | 3.5                    | 6.5                    |
| Level 6: Entry Level Staff                          | 28  | 4.5          | 5.0         | 3.25                   | 5.75                   |

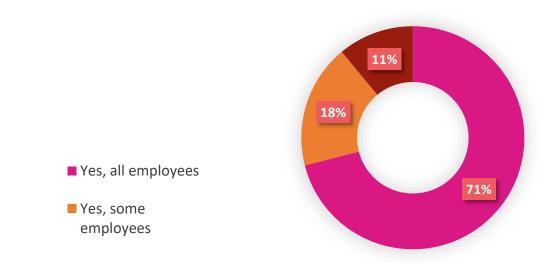
#### **Overtime**

Organisations in the survey were asked whether they paid for overtime working, or operated time in lieu policies. Some 90% of organisations, who did not pay for overtime working, operated a time in lieu policy.

#### Are employees paid for overtime working? (N = 298)



#### Does your organisation operate a 'time in lieu' overtime policy? (N = 292)







#### **Paid Leave**

Organisations were asked to provide details of their basic annual leave entitlement, any additional service leave days or additional paid days off at holiday periods, and compassionate leave. While most organisations paid the same basic leave to all employees (62%), many did not (38%).

#### **Basic Annual Leave:**

Is the basic annual leave entitlement the same for all employees? N = (298)

- **Yes**: 62% - **No**: 38%

Table 15: Number of annual leave days where all employees receive the same

| No. of Days   | % of Organisations |  |
|---|--------------------|--|
| 20  | 21                 |  |
| 21  | 12                 |  |
| 22 – 24   | 21                 |  |
| 25  | 34                 |  |
| 26 – 28   | 10                 |  |
| More than 28  | 2                  |  |
| Total (N = 178)   | 100%               |  |
| Average: 23.3 days / Median: 24 days / <b>Lower</b> Quartile: 21 days / Upper Quartile: 25 days |                    |  |

Table 16: Average number of basic annual leave days where entitlements vary across levels in the organisation

| Level                            | (N=) | Average | Median | Lower<br>Q/tile | Upper<br>Q/tile | Range   |
|----------------------------------|------|---------|--------|-----------------|-----------------|---------|
|                                  |      |         | Nun    | nber of Day     | S               |         |
| Level 1: CEO/General Manager     | 98   | 28      | 28.5   | 26              | 30              | 23 - 35 |
| Level 2: Head of Function/Snr.   | 86   | 25      | 25     | 22              | 28              | 20 - 32 |
| Manager                          |      |         |        |                 |                 |         |
| Level 3: Managers                | 75   | 24      | 24     | 21              | 25              | 20 - 32 |
| Level 4: Specialist/Professional | 78   | 23      | 23     | 21              | 25              | 20 - 30 |
| Staff                            |      |         |        |                 |                 |         |
| Level 5: Semi-                   | 78   | 23      | 22     | 21              | 25              | 20 - 28 |
| Professional/Administration      |      |         |        |                 |                 |         |
| Level 6: Entry Level Staff       | 72   | 22      | 22     | 20              | 24              | 20 - 28 |





#### **Additional Service Leave:**

Additional service leave days can be granted on completion of a specified number of years' service with an organisation. The number of additional days can vary depending on the number of years of service, for example, a typical service leave entitlement could be 2 additional days after 5 years' service, followed by an additional 3 days after 10 years' service. Organisations were asked whether they provided any additional service leave days and as can be seen below around a quarter of organisations do so (N = 258).

- Yes, additional service leave days granted: 41%
- No additional leave days granted for service: 59%

Table 17: Additional maximum days granted for length of service

| Maximum Additional Days <sup>4</sup>   | % of Organisations |  |  |
|--|--------------------|--|--|
| 1 – 2 days   | 29                 |  |  |
| 3  | 11                 |  |  |
| 4  | 6                  |  |  |
| 5  | 29                 |  |  |
| 6 – 8 days   | 11                 |  |  |
| 9 – 10 days  | 14                 |  |  |
| Total (N = 65)   | (100)              |  |  |
| Average: 4.7 days/ Median: 5 days/Lower Quartile: 2 days/ Upper Quartile: 5.5 days |                    |  |  |

#### **Christmas/Easter Leave:**

A number of organisations shut down over the Christmas and/or Easter holiday periods. In some of these organisations employees are required to keep some of their annual leave entitlement to cover the shut-down period. In others, the leave is in addition to their annual leave entitlement. Details as to how organisations in the survey (N = 296), address this are shown below.

- Yes, additional leave granted: 56%;

- Days taken as part of annual leave: 25%

- No additional days granted: 19%

Table 18: Additional paid leave related to Christmas/Easter break

| Type of Other Benefit  | % of Organisations |
|--|--------------------|
| 1-2 days (generally Christmas Eve & /or Good Friday)           | 59%                |
| Christmas Period (generally from Christmas Eve to 2nd January) | 11%                |
| 3 days   | 10%                |
| 4 days   | 2%                 |
| 5 days   | 2%                 |
| Days before Christmas +Christmas Period + Easter Period        | 14%                |
| *Other   | 2%                 |
| Total (163)  | 100%               |

<sup>&</sup>lt;sup>4</sup> The maximum additional days are shown in this table i.e. the maximum number of additional days paid for maximum service.





#### **Compassionate Paid Leave**

Compassionate leave is generally granted on the death of a family member. Bereavement leave tends to be different depending on the closeness of the family relationship, in that more time tends to be given for immediate family members (mother, father, spouse, brother, sister, daughter or son) as opposed to extended family members (uncles, aunts, cousins, grandparents). Leave can be formal or discretionary. Survey respondents were asked to indicate whether a formal or discretionary approach is taken to compassionate leave (N = 295).

- A formal approach to compassionate leave is taken: 48%
- A discretionary approach is taken: 52%

Table 19: Number of paid days<sup>5</sup> where a formal approach is taken to special/compassionate leave

| No. of<br>Days <sup>6</sup> | Bereavement -<br>immediate family<br>members (N=124) | Bereavement –<br>extended family<br>members (N=123) | Marriage – an<br>employee's own<br>marriage (N=110) |
|-----------------------------|--|---|---|
|                             | I  | Percentage of Organisation                          | ıs  |
| 0                           | -  | 11%   | 68%   |
| 1                           | 1%   | 36%   | 4%  |
| 1.5                         | -  | 1%  | -   |
| 2                           | 4%   | 18%   | 2%  |
| 3                           | 46%  | 27%   | 12%   |
| 4                           | 1%   | -   | -   |
| 5                           | 47%  | 6%  | 12%   |
| 7                           | -  | 1%  | 1%  |
| 10                          | 1%   | -   | 1%  |

\_

<sup>&</sup>lt;sup>5</sup> In some instances, organisations provided details of a range of days, e.g. 3 – 5 days. Where this was the case the maximum number of days was included in this table.

<sup>&</sup>lt;sup>6</sup> Where respondents stated that 1 or 2 weeks were provided, this was translated as 5 or 10 days respectively.





#### Sick Leave

#### Formal or Discretionary Approach

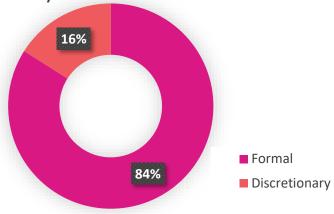
Does your organisation take a formal or discretionary approach to Sick Leave? (N = 295)

- **Formal**: 84%

- **Discretionary:** 16%

Does your organisation take a formal or discretionary





Where formal, does the organisation follow the Public Service Sick Leave Scheme<sup>7</sup>? (N = 249)

Yes: 31%No: 65%

- Not Stated: 4%

Table 20: Formal sick leave schemes

| Table 20: Formal Sick leave Schemes   | 0/ 6          |
|---|---------------|
| Sick Leave Scheme Details   | % of          |
|   | Organisations |
| Full pay for 6 months   | 4             |
| Full pay for 12/13 weeks/3 months   | 3             |
| Full pay for 6 weeks  | 5             |
| Full pay for 4 weeks/20 days/1 month  | 17            |
| Full pay for 2/3 weeks  | 14            |
| Full pay for a specified number of days - 10 or less                            | 22            |
| Full pay for 6 months followed by half pay for 6 months                         | 5             |
| Full pay for 12/13 weeks/3 months followed by half pay for 12/13 weeks/3 months | 6             |
| Full pay for 2 months followed by half pay for 2 months                         | 1             |
| Full pay for 6 weeks followed by half pay for 6 weeks                           | 2             |
| Full pay for 3 weeks followed by half pay for 3 weeks                           | 2             |
| Service-Related entitlement   | 6             |
| Full pay followed by a proportion of pay (n.e.c.)                               | 5             |
| Other sick leave scheme   | 8             |
| Total (N=166)   | 100%          |

 $<sup>^{7}</sup>$  i.e. a maximum of 3 months on full pay followed by 3 months on half pay in a rolling 4-year period





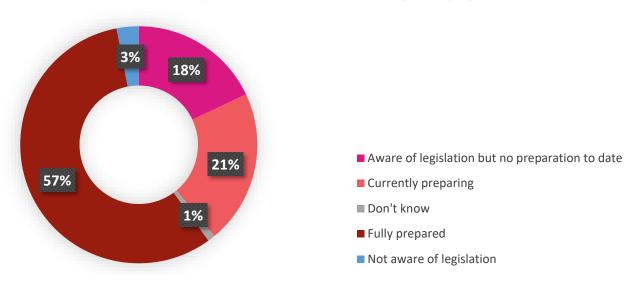
Organisations were also asked whether the scheme was the same for all employees (N = 240), with answers detailed as follows:

Same for all employees: 84%Not same for all employees: 16%

## **Statutory Sick Pay Changes**

Statutory sick pay has been phased in in Ireland from September 2022, with three days paid leave granted in the initial phase. Organisations were asked to evaluate their level of preparedness for the introduction of statutory sick pay. Almost one in five organisations had not made any preparations at the time of the survey, while three out of five were fully prepared for the introduction of this legislation.

# How prepared would you say your organisation is for the implementation of statutory sick pay?



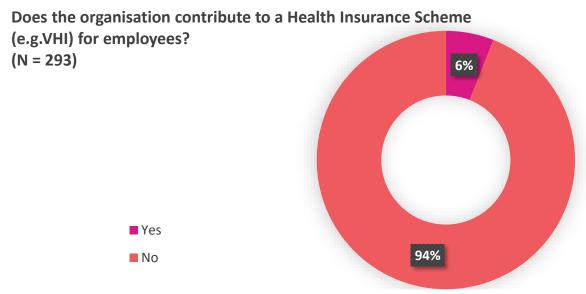




## **Health Insurance**

Participants were asked to provide information on whether their organisation contributes to a health insurance scheme. The vast majority of organisations did not provide health insurance schemes for their employees as can be seen below.

## Does the organisation contribute to a Health Insurance Scheme?



## Details of employer contribution to Health Insurance Scheme

Organisations were asked to indicate if the organisation contribution the same for all employees, where a contribution was provided? (N = 18)

- **Yes:** 61% - **No:** 39%

#### Where the contribution is the same for all employees (N = 11):

- €125 per annum
- 100% of cost
- €14.10 per month for the Hospital Saturday Fund (HSF)
- 50% of premium up to €1000
- Employer pays the maximum possible towards premium
- Full policy covered for full time permanent employees
- Group scheme offered which is discounted
- HSF contributions
- Legacy benefit for 30 employees
- Optional policy after 6 months for employee.

#### Where the contribution was NOT the same for all employees (N=7).

- 100% contribution for CEO's in four organisations
- Allowance of up to €4,200 to cover individual, spouse and dependents in education for both CEOs and Heads of function 1 organisation
- €2,500 for heads of function/Senior Managers 1 organisation.





## **Educational Assistance**

Organisations were invited to comment on the type of educational assistance they provided to employees, if any. Table 21 outlines the form of educational assistance provided and states whether a discretionary or formal approach was taken. Details of the contribution where the cost of fees was provided are shown (Table 22), along with details of the type or amount of study leave provided (Table 23), and finally details on time off to attend courses (Table 24) where this was provided.

## **Type of Educational Assistance**

Table 21: Types of educational assistance and approach taken

| Types of Educational Assistance:     | Yes – Is | Approach Taken |               |
|--------------------------------------|----------|----------------|---------------|
|                                      | Provided | Formal         | Discretionary |
| Financial support (N = 275)          | 79%      | 30%            | 70%           |
| Study leave (N = 252)                | 73%      | 29%            | 71%           |
| Time off to attend courses (N = 262) | 85%      | 24%            | 76%           |

## **Employer Contribution towards Cost of Fees**

Table 22: Details of organisations' contributions towards the cost of fees, where financial support is provided

| Financial Assistance  | % of Organisations |
|---|--------------------|
| Addressed on a case by case basis, or varies based on                           | 31%                |
| available funding and relevance to job  |                    |
| Course fees paid (generally specified short courses and where relevant to role) | 14%                |
| Up to 50% of fees (usually with a capped maximum amount)                        | 14%                |
| Up to 100% of fees  | 10%                |
| Allowance for fees per year (amount not specified)                              | 20%                |
| As per company agreement  | 6%                 |
| Fees paid for courses on company approved list                                  | 2%                 |
| *Other  | 3%                 |
| Total (N=106)   | 100%               |

<sup>\*</sup>Other includes: No contribution made; training budget prepared each year and split among staff; Percentage of income split between staff each year.





## **Study Leave Arrangements**

Table 23: Study leave arrangements

| Study Leave   | % of Organisations |
|---|--------------------|
| Offered on a case by case basis / allowance unspecified | 25%                |
| Up to 5 days per year                                   | 14%                |
| Based on relevance to role                              | 11%                |
| Leave varies by course                                  | 14%                |
| Days per exam only                                      | 10%                |
| 3 days  | 7%                 |
| 6/7 days  | 4%                 |
| Other   | 6%                 |
| Not specified/Not Stated/Don't know                     | 9%                 |
| Total (N=72)  | (100)              |

#### Time off to attend courses

The majority of survey participants who answered this question stated that the availability of time off to attend courses was discretionary, depending on the type of course, the relevance to the role, the availability of cover, etc. The responses in Table 24 below are those supplied by organisations who said they provided time off to attend courses.

Table 24: Time off to attend course

| Study Leave  | % of Organisations |
|--|--------------------|
| Time off is provided to attend courses where course is relevant to | 43                 |
| role   |                    |
| Time as needed (not specified)                                     | 13                 |
| Time off as agreed with management                                 | 23                 |
| 5 days per annum/1 week  | 4                  |
| 3 days per annum   | 4                  |
| Other*   | 15                 |
| Total (N=75)   | (100)              |

<sup>\*</sup> Other includes: 1 day per month; 2.5 days; 4 days; 6 days; as per company policy (2 organisations); small amounts; Time off in lieu (2 organisations); ½ day per month; None given yet.





## Commitment to organisation following completion of course

Organisations were also asked to provide details of any clawback of financial support or if employees were required to stay with the organisation for a specified period, on completion of their studies (182 organisations answered this question):

- **Yes:** 59%

- No/Not Applicable: 41%

For those who did require a specific commitment, details in 107 organisations are shown below:

Table 25: Duration of commitment post study

| Duration                                      | Number of Organisations |
|---|-------------------------|
| 6 months                                      | 5                       |
| 12 months                                     | 21                      |
| 24 months                                     | 27                      |
| 36 months                                     | 4                       |
| Sliding scale*                                | 7                       |
| Duration depends on the cost of the course    | 10                      |
| Case by case basis                            | 8                       |
| Clawback in existence (no additional details) | 7                       |
| Currently setting up                          | 2                       |
| Depends on the duration of the course         | 2                       |
| Other   | 6                       |

<sup>\*</sup>For example, if a staff member leaves within 3 months then 100% refunded; if leaves within 3-6 months then 75% refunded; if leaves within 6-9 months then 50% refunded; if leaves 9-12 months then 25% refunded. In another organisation, staff must stay for 2 years. If they leave between 1 and 2 years they must return half the training fund. If they leave within than 1 year, they must return all the fund.

<sup>\*\*</sup> For example, if the cost was €2,000, then 1 year's commitment to the organisation would be required.





## **Cost of Training**

## **Spend on Training**

Organisations were asked to provide details of the percentage of payroll spent on training in 2021. Table 26 presents the details. It can be seen from Table 26 that 65% of organisations spent less than 2% of payroll on training and that around one in seven organisations had a zero spend for training for 2021.

Table 26: Spending on training as a percentage of payroll for 2021

| Spend on Training as a % of Payroll for 2018                            | % of Organisations |  |
|---|--------------------|--|
| 0%  | 12%                |  |
| 0.1 - 0.99%   | 18%                |  |
| 1%  | 26%                |  |
| 1.1 - 1.9%  | 8%                 |  |
| 2%  | 15%                |  |
| 2.1 - 4.9%  | 11%                |  |
| 5%  | 4%                 |  |
| More than 5%  | 6%                 |  |
| Total (N=251) (100)   |                    |  |
| Average: 1.9%/ Median: 1.0%/ Lower Quartile: 0.5%/ Upper Quartile: 2.0% |                    |  |

## **Maternity and Paternity Leave**

## **Maternity Leave**

Organisations were invited to provide information on whether they make payments to employees during maternity leave, on top of their statutory entitlement. Almost half of organisations answering this question (50%), paid over the statutory entitlement, and of these, some 68% had a minimum service requirement to be eligible for this payment.

Does the organisation pay employees when they are out on Maternity Leave, over and above the statutory entitlement? (N = 290)

Yes: 51%
No: 49%

If yes, is there a minimum service requirement for employees to avail of Maternity Leave? (N = 145)

Yes: 68%No: 32%





Table 27: Minimum service requirement for maternity leave payment

| Minimum Service Requirement | % of Organisations |
|-----------------------------|--------------------|
| 6 months                    | 16                 |
| 1 year                      | 57                 |
| 18 months                   | 1                  |
| 2 years                     | 10                 |
| 3 years                     | 3                  |
| Post probation              | 4                  |
| Other                       | 9                  |
| Total (N=98)                | (100)              |

## **Paternity Leave**

The <u>Paternity Leave and Benefit Act 2016</u> provides for statutory paternity leave of 2 weeks. Similar to Maternity Benefit, employees may qualify for Paternity Benefit if they have sufficient PRSI contributions. Organisations in the survey were asked to state whether they pay over and above the statutory entitlement for Paternity Leave (N = 277).

- Yes, we pay over the statutory entitlement: 29%
- No, we don't pay over the statutory entitlement: 71%

## Parent's Leave/Benefit

Both parents are entitled to 7 weeks paid parents leave from July 2022, for a child born or adopted after November 1, 2019. There is a statutory payment for this leave, which is currently €245 per week [as of June 2022]. Organisations were asked if they pay over and above the statutory entitlement for Parent's Benefit. Some 286 organisations provided details. Of these, the majority (almost four out of five, 79%) indicated that they do not pay over and above the statutory entitlement for Parent's leave, 13% were considering such a payment and 8% currently paid over and above the statutory entitlement for Parent's Benefit.

Nineteen organisations provided details of the number of weeks top-up provided, where the organisation paid over and above the statutory entitlement. The following details were provided:

- 0.25 weeks 1 organisation
- 2 weeks 3 organisations
- 4 weeks I organisation
- 5 weeks 8 organisations
- 7 weeks 6 organisations

#### **Parental Leave**

Organisations were asked to identify how employees were required to take Parental leave within their organisations. Some 166 organisations provided details.





Table 28: Minimum Service Requirement for Parental Leave

| Minimum Service Requirement                 | % of Organisations |
|---|--------------------|
| In a single block only                      | 9                  |
| In blocks of one day                        | 12                 |
| In blocks of one week                       | 10                 |
| In blocks of four weeks                     | 6                  |
| In blocks of six weeks                      | 6                  |
| In any combination of days/weeks            | 6                  |
| As agreed between organisation and employee | 15                 |
| Discretionary/Case by Case basis            | 21                 |
| Don't know/Not stated                       | 11                 |
| Other                                       | 4                  |





## **Bonus Schemes**

This section looks at the payment of bonuses to employees in 2022. Fewer than one in seven organisations paid a bonus to all or any of their employees.

Did any employees receive a bonus in 2018? (N = 294)

- Yes, one or some: 6%

Yes, all: 13%No: 81%

Table 29: Amount of bonus payment

| Bonus             | Level 1 | Level 2 | Level 3 | Level 4 | Level 5 | Level 6 |
|-------------------|---------|---------|---------|---------|---------|---------|
| <€249             | 7       | 6       | 8       | 8       | 11      | 10      |
| €250              | 5       | 3       | 4       | 4       | 2       | 3       |
| €251 - €499       | 4       | 5       | 4       | 3       | 1       | 2       |
| €500              | 12      | 6       | 9       | 8       | 9       | 7       |
| €501 - €999       | -       | -       | -       | 1       | -       |         |
| €1,000 - €4,999   | 4       | 3       | 1       | 1       | 3       | 1       |
| €5,000 - €6,999   | 2       | 1       | -       | -       | -       | -       |
| €7,000 - €10,000  | 1       | 1       | 1       | -       | -       | -       |
| €10,001 - €30,000 | 2       | 1       | -       | -       | -       | -       |
| Percentage of     | 1       | 2       | 1       | 2       | -       | 1       |
| salary            |         |         |         |         |         |         |
| 1 weeks wages     | -       | 1       | -       | 1       | -       | -       |
| Service-Related   | 1       | -       | -       | -       | -       | -       |
| bonus             |         |         |         |         |         |         |
| Total N           | 39      | 29      | 28      | 28      | 26      | 24      |

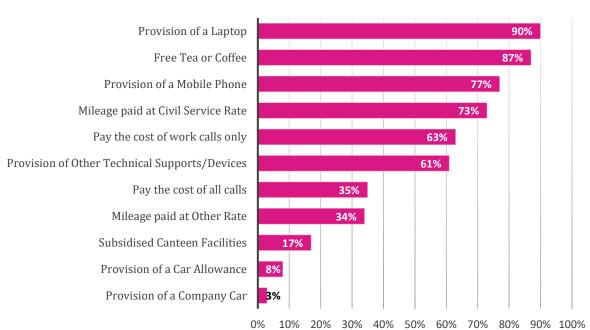




## Other Benefits

Organisations were asked to identify benefits provided within their organisations. The provision of a laptop (90%) and Free Tea or Coffee (87%) were the most widespread benefits offered. Mobile phones were offered in just over three quarters of respondent organisations (77%). Almost two thirds of organisations paid the cost of work calls only, while 35% paid the cost of all calls. Car allowances and company cars were among the rarer benefits offered with 8% providing a car allowance and 3% providing a company car.

# Does your organisation offer any of the following benefits



#### **Details of Non-Civil Service Mileage Rates**

A total of 58 organisations provided details of their mileage rates, where Civil Service Mileage Rates did not apply. The average rate was 41c per mile, with a median of 40c. The lower quartile rate was 35c and the upper quartile rate was 44c.

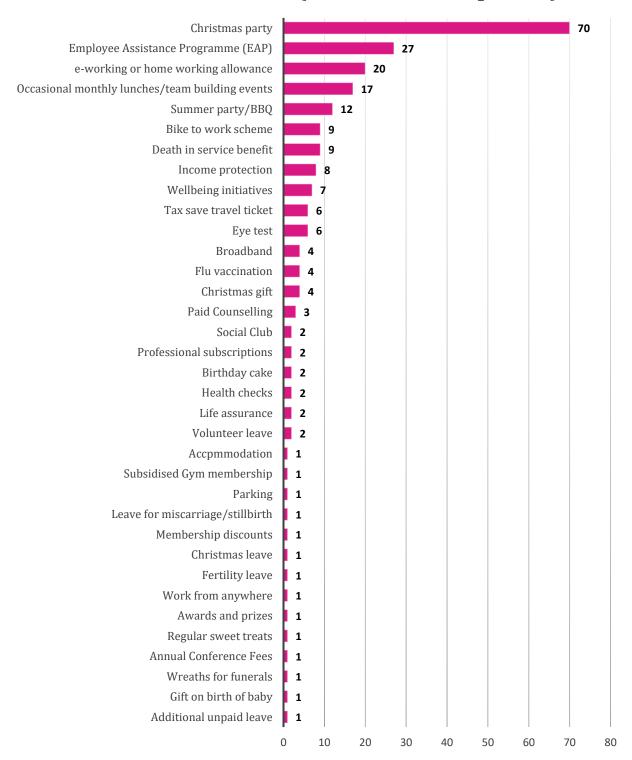
#### **Other Benefits**

A number of other benefits were identified by organisations in a free text field. A count of the number of organisations mentioning each benefit is listed overleaf. Because of the way in which this question was asked, it is not intended to be a count of the total number of organisations offering those benefits, as some organisation who offer particular benefits may not have mentioned them. Rather this is a way of examining the range of benefits on offer and to provide a sense of the breadth and range of offerings across the sector.





## **Additional Benefits (Number of Companies)**







## **Employee Absence**

Organisations were asked to provide details of their absence rate for 2021. The formula that respondents were asked to use is replicated below. A total of 197 organisations gave details of their absence rate for 2021.

## Formula to Calculate Employee Absence

To calculate your absence rate, take the number of days' absence for all employees for the full year 2021. Express this as a percentage of the total number of days available for work which is the total number of work days multiplied by the total number of staff.

Total unexcused absence days in full year for all employees

X 100

Total number of employees x number of available days for work\*

\*To calculate the number of days available for work - 365 (days in a year) - weekends (104 days) - annual leave entitlement - other excused days off

Table 30: Employee Absence rate 2021

| Employee Absence Rate      | % of Organisations |
|----------------------------|--------------------|
| 0%                         | 38%                |
| 0.1 - 0.99%                | 7%                 |
| 1 - 1.99%                  | 16%                |
| 2 - 2.99%                  | 10%                |
| 3 - 3.99%                  | 8%                 |
| 4 - 4.99%                  | 6%                 |
| Over 5%                    | 15%                |
| Total (N=197) <sup>8</sup> |                    |
| Average                    | 2.2%               |
| Median                     | 1.0%               |
| Lower Quartile             | 0.0%               |
| Upper Quartile             | 3.2%               |

 $<sup>^{8}</sup>$  N = the number of people who answered this question





## **Employee Turnover**

Organisations were asked to provide details of their employee turnover rate for 2021. The formula that respondents were asked to use is replicated below. A total of 253 organisations provided details of their employee turnover rate.

#### Formula to Calculate Employee Turnover

To calculate employee turnover, take the number of permanent full-time employees who left your organisation voluntarily in 2021 (excluding redundancies and dismissals) and express this as a percentage of the permanent employees you had working in your organisation at the start of 2021.

| Total permanent full-time employees who left during the year |       |
|--|-------|
|  | X 100 |
| Total permanent full-time employees at beginning of year     |       |

As illustrated below, a significant number of organisations (39%) did not have any employee turnover in 2021. The average turnover rate for that year was 9.9%. It is important to bear in mind when reading the figures below, that the size of an organisation has a significant impact on a turnover rate. For example, the loss of 2 employees in an organisation of 100 employees would be 2%, whilst if the organisation had only 4 employees in the first place, the turnover figure would be 50%. For this reason, presenting both the median as well as the average is important.

Table 31: Employee turnover rate 2021

| Employee Turnover Rate | % of Organisations |
|------------------------|--------------------|
| 0%                     | 39%                |
| 0.1 - 4.9%             | 8%                 |
| 5 - 9.9%               | 11%                |
| 10 - 19.9%             | 22%                |
| 20% or more            | 20%                |
| Total (N=253)9         |                    |
| Average                | 9.9%               |
| Median                 | 6.0%               |
| Lower Quartile         | 0.0%               |
| Upper Quartile         | 16.0%              |

Q)

<sup>&</sup>lt;sup>9</sup> N = the number of people who answered this question





## **Cost of Benefits**

## **Measuring the Cost of Benefits**

In order to understand whether or not organisations are counting the full cost of benefits and conditions packages for employees, organisations were asked whether or not their organisation measured the cost of benefits (other than salary) to employees (i.e. the cost of pension; health insurance, above statutory annual leave, maternity leave, paternity leave; death in service benefit; cost of mobile phones/laptops, etc.). Of the 279 organisations who answered this question, one in five stated that they did measure the cost of benefits.

Yes: 19%No: 81%

## Flexible Working Arrangements

Flexible working arrangements were available in eight out of ten organisations in the survey. This section details the type of flexible working arrangements available among those with such arrangements in place (N=269). Please note in table 32 - many organisations have more than one form of flexible working arrangement in place.

Table 32: Type of flexible working arrangement in operation

| Type of Arrangement                                     | % of Organisations |
|---|--------------------|
| Flexitime   | 69%                |
| Part-time work (such as half time, or a 2/3/4 day week) | 76%                |
| Personalised hours (individually negotiated)            | 51%                |
| Working from home (1 or 2 days per week)                | 78%                |
| Working from home (5 days per week)                     | 31%                |
| Career breaks   | 25%                |
| Job sharing   | 15%                |
| Term time-working (working only during school terms)    | 9%                 |
| *Other  | 4%                 |
| Total (N=269)   | 100%               |

<sup>\*</sup>Other types of flexible working arrangement include (11 organisations provided details):

- Compressed/Condensed Working Hours 3 Organisations
- Flexible working days
- Occasional flexi-time and working from home
- pilot hybrid working scheme underway for all staff adapted to various role requirements
- Depending on the team the person is working in, working hours can be flexible but not in all cases,
   e.g. childcare facility cannot operate work from home or flexible hours.
- We would take each employee's situation into consideration where needed/as their circumstances change.
- Work from Anywhere policy 4 weeks/year
- working from home 3-4 days per week
- Working from home when requested





## **Pay Policy**

Organisations were invited to indicate how they make decisions on rates of pay. It should be noted that many organisations combined a range of policy approaches when setting pay/pay scales.

Table 33: How decisions on pay rates are made

| Cost of<br>living | Performance<br>Related Pay | Linked to<br>Public<br>Sector/<br>HSE pay<br>increases | Minimum<br>Wage Paid | Ability to<br>Pay | Increments | This<br>survey |
|-------------------|----------------------------|--|----------------------|-------------------|------------|----------------|
| 28%               | 12%                        | 25%  | 13%                  | 41%               | 14%        | 19%            |

## \*Other details included: (N=45)

- Based on experience 2 organisations
- Existing pay cut has not been reinstated 2 organisations
- Benchmarking, externally and against the market 13 organisations
- Calculation taking into account Public Sector & Charity sector
- Commercial rates using an online calculator with location metrics
- Decided by the Board, but decision on how to do so not disclosed.
- Dictated by Dept. of Social Protection/HSE/Pobal etc. 7 organisations
- Using existing salary scales 5 organisations
- Funder conditions 6 organisations
- No formal method
- Increased responsibility
- Internal review
- Negotiated
- Recommendations from other similar services
- Variable rates depending on role
- We are all volunteers nobody receives any payments whatsoever

Organisations were also asked to identify the factors on which decisions on pay increases were based and results are shown in Table 34. In many instances decisions are based on more than one factor.

Table 34: Factors on which pay increases are based, when applied (N = 294)

| Performance- | Linked to                                 |   |  |   |  |  |
|--------------|---|---|--|---|--|--|
| Related (For | Public                                    |   |  |   |  |  |
| Outstanding  | Sector/HSE                                | Minimum   |  | Ability   | This   |  |
| Performer)   | Pay Increases                             | Wage  | Increments   | to Pay  | Survey   | *Other   |
| 16%          | 20%                                       | 9%  | 15%  | 43%   | 17%  | 10%  |
|              | Related (For<br>Outstanding<br>Performer) | Related (For Public Outstanding Sector/HSE Performer) Pay Increases | Related (For Public Outstanding Sector/HSE Minimum Performer) Pay Increases Wage | Related (For Public Outstanding Sector/HSE Minimum Performer) Pay Increases Wage Increments | Related (For Public Outstanding Sector/HSE Minimum Ability Performer) Pay Increases Wage Increments to Pay | Related (For Public Outstanding Sector/HSE Minimum Ability This Performer) Pay Increases Wage Increments to Pay Survey |

#### \*Other details included: (N=32)

- External benchmarking
- Funder dependent
- Increments
- For additional performance/output





- Board decisions
- No pay increases in several years

#### **Increments**

Organisations were asked whether their organisations pay automatic increments to employees and 288 organisations answered this:

- Yes, currently: 27%

- Yes, previously but not currently: 15%

- **No:** 58%

## **Pay Increases**

Pay increases by level are shown in Table 35 below for the last 12 months. Only organisations that had given an increase are included. Organisations could give increases to more than one category of employee.

Table 35: Details of pay increases, where given, in last 12 months

|   | No. of cases | Average | Median | Lower<br>Quartile | Upper<br>Quartile |
|---|--------------|---------|--------|-------------------|-------------------|
| Level 1: CEO/General Manager                  | 23           | 3.06%   | 3.00%  | 1.00%             | 6.00%             |
| Level 2: Head of Function/Snr.<br>Manager     | 24           | 4.92%   | 3.10%  | 2.00%             | 6.50%             |
| Level 3: Managers                             | 30           | 2.67%   | 2.25%  | 2.00%             | 3.63%             |
| Level 4: Specialist/Professional Staff        | 26           | 2.77%   | 2.25%  | 2.00%             | 3.63%             |
| Level 5: Semi-<br>Professional/Administration | 30           | 3.11%   | 2.50%  | 2.00%             | 4.00%             |
| Level 6: Entry Level                          | 19           | 3.64%   | 3.00%  | 2.00%             | 4.00%             |

Organisations were also asked to provide information on expected pay increases for employees in the next 12 months.

Table 36: Expected pay increases in next 12 months

|  | No. of cases | Average | Median | Lower<br>Quartile | Upper<br>Quartile |
|--|--------------|---------|--------|-------------------|-------------------|
| Level 1: CEO/General Manager                     | 41           | 4.17%   | 3.50%  | 2.75%             | 5.00%             |
| Level 2: Head of Function/Snr.<br>Manager        | 44           | 4.07%   | 3.00%  | 2.50%             | 5.00%             |
| Level 3: Managers                                | 49           | 3.84%   | 3.00%  | 2.25%             | 5.00%             |
| Level 4: Specialist/Professional Staff           | 47           | 3.67%   | 3.00%  | 2.50%             | 5.00%             |
| Level 5: Semi-<br>Professional/Administration    | 47           | 3.49%   | 3.00%  | 2.50%             | 5.00%             |
| Level 6: Entry Level - Non-Professional<br>Staff | 36           | 3.84%   | 3.13%  | 2.63%             | 5.00%             |

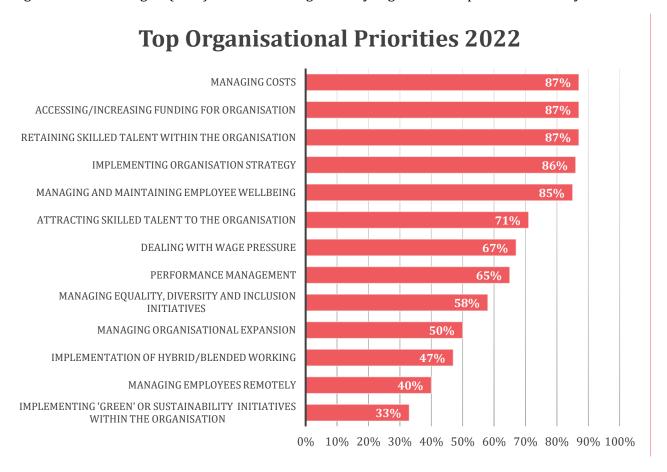




## **Human Resource Management 2022**

#### **Top Organisational Priorities 2022**

Many of the key priorities identified by respondent organisations were related to either managing costs (87%) or increasing funding for the organisation (87%). Given the relative uncertainty of the current economic climate, this is unsurprising. The importance of retaining talent (87%) and attracting skilled talent (71%) is evident from the findings. Managing employee wellbeing (85%) and implementing organisational strategies (86%) have also emerged as key organisational priorities for the year.



#### **2022 Priorities by Level of Priority**

Some of the changes occurring as a result of the COVID-19 pandemic have meant that many organisations have had to embrace hybrid or remote working. While the ongoing of management of these working arrangements is a current priority for almost half the respondents, this method of working and employee management has clearly been embedded in respondent organisations with almost half (47%) indicating

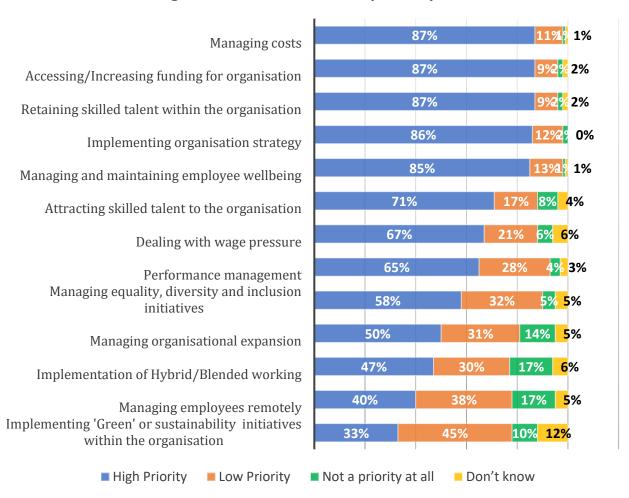




the implementation of hybrid working is either low priority or not a priority, while managing employees remotely is low priority in almost 2 out of 5 organisations (38%) and not a priority in 17%.

Sustainability is another key business area for organisations, with the clear focus on climate change, managing waste sustainably and responsible business emerging as a major business priority. This was a current high priority in a third of respondents (33%), low priority in almost half (45%) and not a priority in 10%.

#### **Organisation Priorities 2022 by Priority Level**





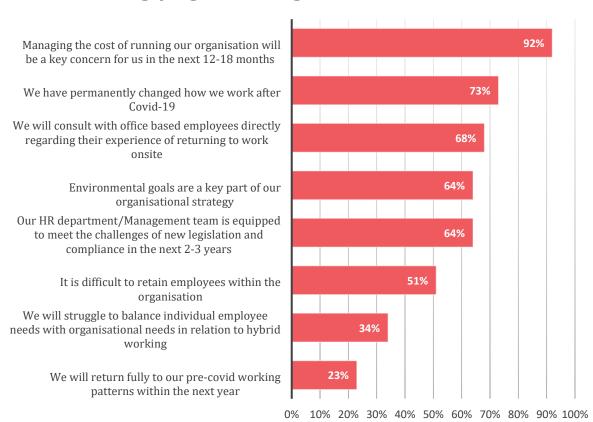


## **Key Business Concerns**

Similar to the key priorities identified by respondents for the current year, over 9 out of 10 respondents have indicated that managing the cost of running their organisations will be a key concern. This is unsurprising given the current rate of inflation and the expected rise in energy costs in the short-term.

The impact of COVID-19 on respondent organisations is clear as well. Almost three quarters (75%) have found that the way in which they work has changed **permanently** following the pandemic. Over two-thirds expect to enter a consultation process with office-based employees around returning to work onsite, a third (34%) expect to struggle to balance both the needs of the organisation and the individual employee around the practice of hybrid working. However, a quarter expect to return fully to pre-COVID-19 working patterns in the next year, indicating that at least for some organisations hybrid/blended working will not be continued indefinitely. This may be due to the nature of the work done by organisations which cannot easily be facilitated off site. However, it is worth noting that 28% of respondents strongly disagreed that they would return to pre-COVID-19 working patterns within the next year.

## **Strongly Agreed or Agreed with Statements**



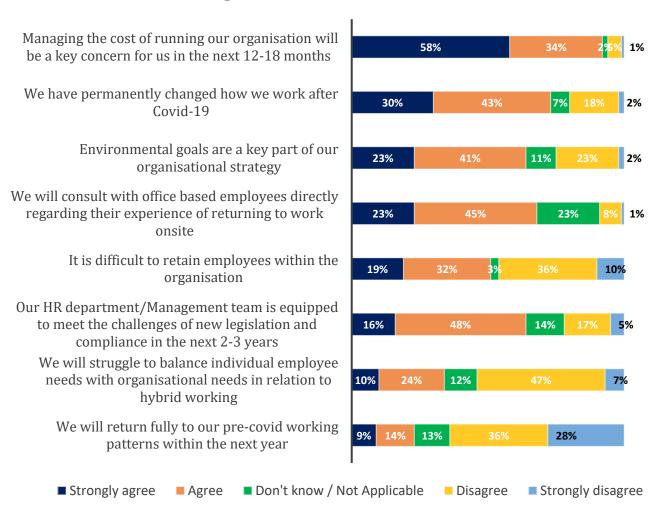




Full details of the responses by organisations are provided below.

While 64% of respondents agreed that environment goals are a key part of their strategy, it is clear from the previous section that these goals are not being embraced as a matter of priority in the current year. (This was a current high priority in a third of respondents (33%), low priority in almost half (45%) and not a priority in 10%.)

## **Agreement with Statements**







## Conclusion

This survey has examined a broad range of pay and benefits available within the community, voluntary and charity sector and has highlighted the extent of various conditions of employment that apply across the sector. The employment landscape is changing and the context in which HR departments and professionals conduct their work is in flux. The COVID-19 pandemic and associated restrictions has changed the way in which organisations work, with employees adjusting to working largely from home, where mandated, and implementing alternative ways of conducting business. Many of these changes will remain with us, as we move forward.

Additionally, several areas of concern arise from a cost perspective, and are priorities for the organisations that responded to this survey. Almost nine out of ten of the respondent organisations identified the management of costs as a key priority for this year. The same proportion (87%) cited the importance of accessing and increasing funding for their organisation as a top priority. Not only will new legislation currently in train, potentially increase costs, but inflation and the cost of living are at a high level and look likely to remain there for the short-term at least. This creates a constrained context for organisations, that may already be operating on tight margins, creating the need to reduce costs, limit investment or increase the funds available to operate the organisation.

Employee wellbeing is a key concern for 85% of the respondent organisations. This focus was evident in research conducted during the pandemic restrictions, however, cost of living increases and the resulting financial constraints on individuals may also create wellbeing issues for employees, and organisations will need to be in a position to respond, and to support employees, where possible. Across the community, voluntary and charity sector, organisations work to support their clients, particularly those in vulnerable situations. Societal issues may compound wellbeing issues for frontline staff in these areas, again highlighting the need for wellbeing supports.

The organisations that provided information for this report have been generous with their time in doing so. The data collected will serve to inform the sector, and assist in benchmarking pay and benefits, helping organisations to develop policies and processes that drive organisations forward and support them in providing benefits both to clients and staff. We hope you find the report useful.





## **List of Participating Organisations**

Ace Enterprise Park

Acquired Brain Injury Ireland

ActionAid Ireland

Active Retirement Ireland

ADHD Ireland Age Action AHEAD Aidlink

Aiseiri Cahir Ltd Alcohol Forum Ireland

**ALLF** 

Alpha Ireland

AMRI An Chistin

An Táin Arts Centre

An Taisce

**ARC CAncer Support Centres** 

Aster Family support Asthma Society

Athlone Community Services

Council CLG

**Athy Community Family** 

Resource Centre Axis Centre

**Balally Family Resource Centre** 

Baldoyle Forum Clg BALLYDUFF FAMILY AND COMMUNITY SUPPORT FORUM

CLG

**Ballyfermot Advance Project** 

BEAM Services Bergerie Trust CLG

Blackrock Castle Observatory

Bray Women's Refuge Housing

Association Clg Bray Womens Refuge BREAKING THROUGH CLG Brickens logboy Tulrahan

**Hpousing Ass** 

**Brighter Communities** 

Worldwide

Bundoran Community Development CLG

Cabhrú Housing Association

**CANCER CARE WEST** 

Carlow PPN

Carmichael

Carrigoran House

**CBM** Ireland

Cedar House Nursing Home Centre for Effective Services Childhood Development

Initiative

Children in Crossfire

Children in Hospital Ireland Children's Books Ireland Childrens Health Foundation

Christian Aid Ireland Church in Chains Clanwilliam Institute Clare Volunteer Centre

Clarecare

Claremont Stadium / CSG

Sports Club CLG

Claremorris Community Radio

Cliona's Foundation

**Clonmel Community Mother** 

Programme

Clontarf Community Employment Project

**Cluid Housing** 

Co-operative Housing Ireland Coeliac Society of Ireland

Cois Nore Cancer Support

Centre

COMES Clg - Oranmore CE

Comhlamh

Community Radio Kilkenny

City

Compass Child and Family

Services, CLG Coolmine TC

**Coolmine Therapeutic** 

Community

Coolock Development Council

CLg

**COPD Support Ireland** 

**COPE Galway** 

Cork Centre for Independent

Living

Cork Mental Health Foundation COS Culture & Sport CE Project

**County Wicklow Volunteer** 

Centre

Create, the National Development Agency for

Collaborative Arts Creative Lives

Crime Victims Helpline

Croi na Gaillimhe - A Resource

Centre of SVP Crosscare

Cuan Saor Women's Refuge &

Support Services CLG Cumann na Daoine CDP

CyberSafeKids Cystinosis Ireland

Darndale Belcamp Integrated

Childcare Service Ltd Darndale Belcamp VIllage

Centre CLG

Daughters of Charity Child &

Family Service

Daughters of Charity Child and

Family Servce

Daughters of Charity Child and

Family Service

Daughters Of Charity Child and

Family Service

Daughters of Charity Child and

Family Services
Daughters of Charity
Community Services
Deaf Enterprises CLG
DEBRA Ireland
Delta Centre CLG

Depaul

Disability Federation of Ireland Dóchas - The Irish Association

of Non-Governmental Dolmen Clubhouse CLG Domestic Violence Advocacy

Service Ltd Don Bosco Care Donegal FRC

Donegal Volunteer Centre Doonbeg Community Development Ltd





Doras Draiocht

Drogheda Youth Development

CLG

Dublin Cemeteries Trust Dublin City Volunteer Centre Dublin Cycling Campaign CLG

Dublin LGBTQ+ Pride Dublin Rape Crisis Centre Dublin Simon Community

**Dublin South MABS** 

Dundalk Media Centre Dundalk

FΜ

Dyslexia Association of Ireland Dyspraxia DCD Ireland Early Childhood Ireland Early Parkinsons Ireland CLG Edmund Rice Development

**Educate Together** 

**EIL Intercultural Learning** 

Enclude

**Engaging Dementia** 

**EPIC Empowering People In** 

Care

Epilepsy Ireland Ethiopiaid

**Exchange House Ireland** 

Extern

Family Carers Ireland

Fenagh Development Company

Fighting Blindness

**FLAC** 

Focus Family Resource Centre

CLG

Focus Ireland FoodCloud

Foroige The National Youth Development Organisatio FORUM Connemara CLG Friends of the Earth Ireland

Front Line Defenders

Gaisce - The President's Award Galway Centre for Independent

Living

Galway Volunteer Centre Gasóga na hEireann / Scouting

Ireland Gay Project

GENERATION: YOU EMPLOYED, IRELAND

glór Music DAC

**Grow Mental Health** 

Grow Remote Ireland CLG HAIL Housing Assoc for

Integrated Living

Hierarchy General Purposes

Trust

Holy Ghost Residential Home

HomeLife

**Humanist Association of** 

Ireland ICOS ICUF IEN IMNDA

Innovista Ireland

**IPPN** 

Irirsh Heart Foundation Irish Cancer Society Irish Deaf Society

Irish Episcopal Conference

Irish Film Institute Irish Georgian Society Irish Green Building council Irish Heritage Trust

Irish Hospice Foundation
Irish Kidney Association
Irish Museums Association
Irish Penal Reform Trust
Irish Primary Principals

Network

Irish Sudden Infant Death Association t/a FirstLig

Scoil

Islamic Cultural Centre of

Ireland ISPCC ISQua

Jack & Jill Childrens Foundation

**Jobcare CLG** 

Kildare County Chidlcare

Committee

Kildare Volunteer Centre Kilkenny Volunteer Centre Killaloe Ballina Community and

Family Resource Cen Kilmurry Sport and Social

Centre Limited

Kinia

Knockmore Rathduff ESD Co.

Laois Volunteer Centre

LauraLynn, Ireland's Children's

Hospice

Le Cheile Mentoring Leave No Trace Ireland Leitrim Volunteer Centre Liberties Training Centre Limerick Civic Trust Limerick Youth Service Local Link Wexford

Localise Youth & Community

Service

Locallink Wexford

Longford Volunteer Centre Louth Volunteer Centre

LWL MABS Mahon frc

Maigue Rivers Trust Mayo Volunteer Centre Medicnes San Frontieres

Ireland

Meitheal Mara CTR Mental Health Ireland Mental Health Reform

Merchants Quay Ireland CLG Mercy Law Resource Centre Milford & District Resource CLG

Mill Hill Missionaries

Misean Cara Muintir na Tire

MyMind

Na Píobairí Uilleann

NAS

National Adult Literacy Agency National Women's Council of

Ireland NCBI

Neurology Support Centre Newbury House Family Centre

No Name Club

North & East Housing

**Association Clg** 

North and East Housing Northside partnership Northside Partnership

Novas

Ó Cualann Cohousing Alliance

CLG

OFFALY VOLUNTEER CENTRE





Ógras

Old Coolattin Country CLG Omeath District Development

CLG ONE One Family One in Four

One Town One Voice CLG

Orbis

Outhouse - LGBT+ Community

Resource Centre
Oxfam Ireland
Pi foundation Ireland
Plan International Ireland
PMVT Learning Centre, CMS
Polio Survivors Ireland

Praxis Care

Probation and Linkage Limerick Scheme (PALLS)

Quality Matters Quarryvale FRC Ratoath Men's Shed

rcni ReCreate Recycle IT

Rediscovery Centre

Restorative Justice Services Rialto Day Care Centre Rialto Development

Association RMHC IRL

Ronald McDonald House

Charities Ireland

Roscommon Volunteer Centre

**RSG** 

**Rutland Centre DAC** 

Sail Training Ireland for Youth

**Development CLG** 

Saint John of God Community

Services Clg

Saint John of God Housing

Association

SCCUL Enterprise Centre SCCUL Enterprises CLG Screen Composers Guild of

Ireland

Seal Rescue Ireland

 $See Beyond Borders\ Ireland$ 

Senior Citizens Concern CLG

Sensational Kids CLG

SharingPoint

Shine

Sightsavers Ireland

Silver Arch Family Resource

Centre

Silver Arch FRC

Simon Community Galway Sligo Volunteer Centre Social Entrepreneurs Ireland

Solas Project
SOS Kilkenny clg
South Munster Citizens
Information Service
SPADE Enterprise Centre
Special Olympics Ireland
Specialisterne Ireland CLG

SRCC

St Gabriel's Foundation St John of God Housing

Association

St Olivers Community Centre

CLG

StartBright Early Learning

Centres CLG

Suas Educational Development Sunbeam House Services Sustainable Projects Ireland

CLG

**SWEETS CLG** 

Table Tennis Ireland Tay Valley CLG

Teach Bhride Holistic Education Centre Team Hope

Terenure Enterprise Centre

The Cavan Centre
The Cavan Centre C.L.G
The Crann Centre
The Glens Centre

The Irish Pilgrimage Trust The Octagon Ensemble The Secondary Education

Committee The Wheel Threshold

**Tintean Housing Association** 

CLG

Tipp-Midwest Radio

Tipperary Childcare Committee

Tipperary TCU CLG

**Traveller Counselling Service** 

Trócaire

**Tuam Cancer Care** 

TW

Vantastic CLG

Viatores Christi CLG

Vincentian Lay Missionaries

Vintners' Federation

Welfare/Support Schemes DAC

Volunteer Ireland

Waterford Healing Arts Trust Waterford Leader Partnership

CLG

Waterford Marine Search and

Rescue

Waterford Volunteer Centre West Clare Family Resource

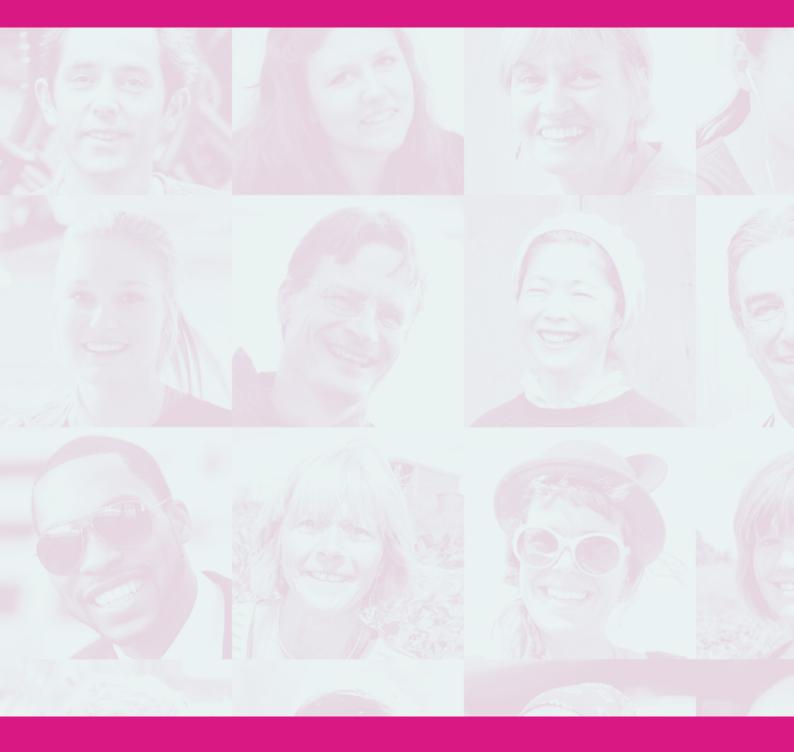
Centre

West Cork Womens Project Western Care Association Wexford Volunteer Centre Women's Aid Dundalk CLG Women's Aid, Ireland

YAP Ireland

Yarn Social Day Club CareBright CLG YMCA Dublin

**Young Social Innovators** 



## Contact

The Wheel 48 Fleet Street Dublin 2 Do2 T883

(01) 454 8727

www.wheel.ie info@wheel.ie









Charity Number: 20040963

CHY Number: 13288

Company Number: 302282